

Michael Eriksen
Judith Mackay
Hana Ross

THE TOBACCO ATLAS

FOURTH EDITION
Completely Revised and Updated



Nearly 20% of the world's population smokes cigarettes, including about 800 million men and 200 million women. An estimated 600,000 individuals die annually from secondhand smoke, and 75% of these deaths are among women and children. More than half the countries of the world have a female smoking prevalence rate of less than 10%. Smoking rates between boys and girls differ by less than five percentage points in almost half of the world's countries. Smokers consumed nearly 5.9 trillion cigarettes in 2009. Tobacco is grown in 124 countries, occupying 3.8 million hectares of agricultural land. China grows 43% of the world's tobacco, which is more tobacco than the other top nine tobacco-producing countries combined. Annual revenues from the global tobacco industry are approaching half a trillion dollars. Cigarettes account for 92% of the value of all tobacco products sold globally. The amount of smokeless tobacco sold globally increased by 59% between 2000 and 2010. If illicit trade were eliminated, governments worldwide would gain at least \$31.3 billion a year in tax revenue. Governments collect nearly \$133 billion in tobacco tax revenues each year, but spend less than \$1 billion on tobacco control. WHO recommends that at least 70% of the retail price of tobacco products come from excise taxes. At least 86% of WHO Member States imposed a tobacco excise tax, and at least 14% use a portion of tobacco tax revenue for health purposes. Some countries are now envisioning an end game for tobacco, with prevalence targets of under 5%. The WHO FCTC covers 87.4% of the world population. Approximately 3.8 billion people are covered by at least one MPOWER measure at the highest level of achievement. The number of people protected by comprehensive smoke-free laws has doubled from 2008 to 2010. A comprehensive ban on all tobacco advertising, promotion, and sponsorship could decrease tobacco consumption by about 7%.



www.TobaccoAtlas.org

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The fourth edition of *The Tobacco Atlas* marks its tenth anniversary.

The Tobacco Atlas can be found online at www.TobaccoAtlas.org.

The online version of the *Atlas* provides additional resources and information unique to the online interactive version.

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“The battle is far from being over. Unless the prevalence of smoking is reduced substantially, the number of smokers will increase in the world in the next several decades, mostly due to population expansion in low- and middle-income countries. Measures to tackle the epidemic remain seriously under-funded.”

Margaret Chan, Director-General, WHO, 2012



The first and pioneering edition of *The Tobacco Atlas* was published by the World Health Organization in 2002. The words of previous WHO Director-General Dr. Gro Harlem Brundtland still resonate today: “Let us all speak out: Tobacco is a killer. It should not be advertised,

subsidized or glamorized.” Her foreword in the first edition was a clarion call to develop the WHO Framework Convention on Tobacco Control (WHO FCTC), which at the time was several years in the future, and to build a “vibrant alliance with other UN agencies, NGOs, the private sector, academic/research institutions, and donors.”

Many of these ambitions have been achieved, for example:

- 2005: The WHO FCTC entered into force.
- Today the WHO FCTC has 174 Parties.
- 2011: The United Nations High-Level Meeting on noncommunicable diseases (NCDs) prevention and control recognized tobacco control as a key factor in reducing the rise of NCDs. WHO provides the secretariat for taking the meeting’s Political Declaration forward, liaising with other UN agencies to develop voluntary targets for 2025.

To help countries fulfill some of their WHO FCTC obligations, WHO has highlighted the good and best buys for reducing tobacco use—the *MPOWER* package of six cost-effective measures that reduce the demand for tobacco. As a result of decisive action taken by many countries around the world, 1.1 billion people have become covered over the past two years by at least one of these measures newly applied at the highest level.

All four editions of *The Tobacco Atlas* have utilized published data from WHO sources, especially from the WHO *Report on the Global Tobacco Epidemic*, and the newly available tobacco

attributable mortality data. In addition, the atlases contain data from the Global Tobacco Surveillance System (GTSS): the Global Youth Tobacco Survey (GYTS), Global School Personnel Survey (GSPS), Global Health Professions Student Survey (GHPSS), and Global Adult Tobacco Survey (GATS), a joint venture between WHO and the United States Centers for Disease Control and Prevention (CDC)—an example of a successful partnership in monitoring the tobacco epidemic.

The battle is far from being over. Unless the prevalence of smoking is reduced substantially, the number of smokers will increase in the world in the next several decades, mostly due to population expansion in low- and middle-income countries. Measures to tackle the epidemic remain seriously under-funded. As the subtle promotion of their lethal products under the appearance of “socially responsible causes or business practices” is becoming exposed, the tobacco industry has adopted newer and bolder tactics to undermine and counteract tobacco control measures by means of legal challenges to tobacco control legislation, as well as using bilateral trade agreements to challenge strong laws. Big tobacco can afford to hire the best lawyers and PR firms that money can buy. Big money tries to speak louder than any moral, ethical, or public health argument and wants to trample even the most damning scientific evidence. I urge all countries to stand firm together and not to bow to pressure. We must never allow the tobacco industry to get the upper hand.

I would like to see a united world that no longer accepts the detrimental health and economic effects of tobacco, recognizing that tobacco control and the full implementation of the WHO FCTC are good for the health and wealth of nations.

Margaret Chan

Director-General, World Health Organization

“I encourage advocates, policymakers, health-care professionals, journalists, and commentators to carefully review the contents of *The Tobacco Atlas* and use the information to push for action.”

Michael Bloomberg, Philanthropist and Mayor of New York City, US, 2012



Every six seconds, someone somewhere in the world dies because of tobacco use. Unless concerted global action is taken, that rate of death will accelerate. At the recent United Nations High-Level Meeting on noncommunicable diseases (NCDs) in New York City, government leaders

acknowledged tobacco use to be the single most preventable cause of death in the modern world, yet no firm targets were set to help tackle this global pandemic.

We must take action now. If we don't, tobacco will claim 1 billion lives during this century. But the good news is that solutions exist to combat this deadly pandemic. The *MPOWER* package of proven measures outlines six effective steps countries can take now to reduce tobacco use. The *MPOWER* policies have been increasingly implemented by governments over the past several years. The *MPOWER* strategy involves: Monitoring tobacco use and prevention policies; Protecting its people from tobacco smoke; Offering help to those who want to quit; Warning about the dangers of tobacco; Enforcing bans on tobacco advertising, promotion, and sponsorship; and Raising taxes on tobacco.

While significant progress has been made in recent years, there is still much more work to be done. Most countries could do much more to inform their citizens adequately about the illness and death caused by tobacco, particularly through the use of mass media and graphic health warnings. Taxes on tobacco products must be increased and plain packaging introduced. These are all proven, cost-effective strategies to help reduce tobacco consumption.

In just five years of the Bloomberg Initiative to Reduce Tobacco Use, we have witnessed extraordinary global progress: 21 countries have passed 100 percent smoke-free laws, there has been a 400 percent increase in the proportion of people

protected from secondhand smoke, more than 300 tobacco laws have been drafted or consultations provided, and 7,000 public health professionals have been trained in tobacco control. Bloomberg Philanthropies supports these efforts through partner organizations such as the World Health Organization, the Campaign for Tobacco-Free Kids, the World Lung Foundation, the CDC Foundation, and the Johns Hopkins Bloomberg School of Public Health.

In the global fight against tobacco, information is one of our most powerful weapons. *The Tobacco Atlas* is an invaluable resource for collating our current knowledge about tobacco and demonstrating the true nature of this global pandemic. For example, *The Tobacco Atlas* notes that more than 89 percent of the world's population remain unprotected by comprehensive smoke-free laws. We can use the *Atlas* to educate consumers and health-care professionals about the risks of tobacco use, to rebut misinformation, to share successful tobacco control strategies, and to push for legislation that optimally protects the world's citizens from the harms of tobacco use.

I encourage advocates, policymakers, health-care professionals, journalists, and commentators to carefully review the contents of *The Tobacco Atlas* and use the information to push for action. We can change the course of this pandemic. Effective tobacco control more than any other single measure could help reduce the toll of NCDs and prevent tobacco-related deaths. We can protect our citizens, our economy, our planet, and future generations, but we need to act now.

Michael Bloomberg

Philanthropist and Mayor of New York City, US

“With the tenth anniversary of *The Tobacco Atlas*, it's a good time to reflect on the accomplishments we've made in this fight and to hone in on ways we can continue to make progress.”

John R. Seffrin and Peter Baldini, US, 2012

Tobacco is the only legal product that when used as directed, is lethal. Its influence extends into all corners of the globe, threatening lives and livelihoods and endangering the health and prosperity of developed and developing nations alike. Left unchecked, tobacco is predicted to kill more than 8 million people globally each year by 2030—and to take a staggering 1 billion lives in this century.

The good news is we know how to stop this deadly epidemic—and we have proven successes doing so. We simply must educate, raise awareness, and implement these strategies worldwide. With the tenth anniversary of *The Tobacco Atlas*, it's a good time to reflect on the accomplishments we've made in this fight and to hone in on ways we can continue to make progress. We have seen many tobacco control milestones in the past decade, but there is still much to do, particularly in low- and middle-income countries, home to 85 percent of the world's population.

A substantial victory came in 2003 with the World Health Organization's unanimous adoption of the Framework Convention on Tobacco Control (WHO FCTC). Since then, the majority of eligible countries have taken a stand against tobacco, ratifying this first global public health treaty. Building on this work, WHO in 2008 introduced its *MPOWER* model, offering strategies to implement and manage tobacco control, and providing a proven road map for policymakers, advocates, and public health practitioners.

In September 2011, the tobacco fight took on new prominence as global leaders came together in New York for the first-ever United Nations High-Level Meeting on noncommunicable diseases (NCDs). At this historic gathering, world leaders unanimously approved an action plan for fighting NCDs that has the potential to meaningfully impact the tobacco battle. This plan calls for greater international collaboration and for programs that help combat tobacco, such as tobacco-free workplaces.



These milestones are impressive, yet so are the challenges and opportunities ahead. While smoking rates have been slowly declining in the United States and many other high-income nations during the past 25 years, they have been increasing in low- and middle-income nations, which are also the least prepared to deal with the effects of tobacco-related disease. In 2011, tobacco use killed approximately 6 million people worldwide, with 80 percent of those deaths occurring in low- and middle-income nations. Now is the time for concerted action to save lives and stop this growing plague—we simply cannot wait.

With cross-sector commitment and collaboration, emerging economies can flourish rather than falter, and millions upon millions of lives can be saved, not lost to tobacco-related deaths. This all-new fourth edition of *The Tobacco Atlas* will, we believe, be an essential tool as people worldwide seek to understand—and to help turn back—the rising tide of suffering and death caused by tobacco. In another 10 years, it is our hope we will be telling the story of our greatest victory—a world well on its way to conquering tobacco for good.

John R. Seffrin
CEO, American Cancer Society, US

Peter Baldini
Executive Director, World Lung Foundation, US

Hana Ross



Hana Ross has more than 12 years' experience in conducting research on the economics of tobacco control and in management of research projects in

low- and middle-income countries, including projects funded by the World Bank, the World Health Organization, the Rockefeller Foundation, the Open Society Institute, the Robert Wood Johnson Foundation, the European Commission, the Bloomberg Global Initiative, and the Bill and Melinda Gates Foundation. Ross joined the American Cancer Society's Intramural Research Department in 2006 and currently serves as a managing director of the International Tobacco Control Research Program. She has published more than 50 articles and independent reports on issues related to tobacco taxation, cigarette prices, costs of smoking, illicit trade, youth access laws, and other economic aspects of tobacco control. She also coauthored the third edition of *The Tobacco Atlas*. Her current research projects focus on the economic impact of tobacco control interventions in South-East Asia, the former Soviet republics, Eastern and Central Europe, and Africa. She is also interested in the economic impact of smokeless tobacco use, behavioral economics, and the overall economic impact of noncommunicable diseases. Ross currently supports several capacity-building research projects, primarily focusing on South-East Asia and Africa. She earned her BA and MA at the Prague School of Economics, and in 2000 she received her PhD in economics from the University of Illinois at Chicago.

Judith Longstaff Mackay



Judith Longstaff Mackay is a medical doctor based in Hong Kong. She is senior advisor to the World Lung Foundation, senior policy advisor to the

World Health Organization, and director of the Asian Consultancy on Tobacco Control. She holds professorships at the Chinese Academy of Preventive Medicine and the Department of Community Medicine at the University of Hong Kong. After an early career as a hospital physician, she moved to public health. She is a Fellow of the Royal Colleges of Physicians of Edinburgh and of London. She has authored or coauthored 10 health atlases, published 200 papers, and addressed more than 450 conferences on tobacco control.

Mackay has received many international awards, including the WHO Commemorative Medal, Royal Awards from the United Kingdom's Queen Elizabeth II and Thailand's King Bhumibol Adulyadej, the Fries Prize for Improving Health, the Luther Terry Award for Outstanding Individual Leadership, the US Surgeon General's Medallion, the Founding International Achievement Award from the Asia Pacific Association for the Control of Tobacco, and the Lifetime Achievement Award from the International Network of Women Against Tobacco. She was selected as one of *Time's* 60 Asian Heroes (2006) and one of *Time's* 100 World's Most Influential People (2007), and is the recipient of the British Medical Journal Group's first Lifetime Achievement Award (2009). She has been identified by the tobacco industry as one of the three most dangerous people in the world.

Michael Eriksen



Michael Eriksen is a professor in and the founding director of the Institute of Public Health at Georgia State University. He is also director of Georgia State

University's Partnership for Urban Health Research and Center of Excellence in Health Disparities Research. Prior to his current positions, Eriksen served as a senior advisor to the World Health Organization in Geneva and was the longest-serving director of the Centers for Disease Control and Prevention's Office on Smoking and Health (1992–2000). Previously, Eriksen was director of behavioral research at the M.D. Anderson Cancer Center. He has recently served as an advisor to the Bill and Melinda Gates Foundation, the Robert Wood Johnson Foundation, the American Legacy Foundation, and the CDC Foundation.

Eriksen has published extensively on tobacco prevention and control and has served as an expert witness of behalf of the US Department of Justice and the Federal Trade Commission in litigation against the tobacco industry. He is editor-in-chief of *Health Education Research* and has been designated as a Distinguished Cancer Scholar by the Georgia Cancer Coalition. He is a recipient of the WHO Commemorative Medal on Tobacco or Health and a Presidential Citation for Meritorious Service, awarded by President Bill Clinton. Eriksen is a past president and Distinguished Fellow of the Society for Public Health Education, and has been a member of the American Public Health Association for over 35 years.

SINCE THE RELEASE OF THE FIRST *TOBACCO ATLAS* IN 2002, MUCH PROGRESS HAS BEEN MADE IN GLOBAL EFFORTS TO ADVANCE TOBACCO CONTROL, BUT FAR TOO MUCH REMAINS TO BE DONE. IN FACT, THE 10 YEARS SINCE 2002 HAVE LIKELY BEEN THE MOST PRODUCTIVE PERIOD IN TOBACCO CONTROL HISTORY.

During the past 10 years, there have been significant multilateral, philanthropic, governmental, and civil society successes. For example, in 2002, the World Health Organization Framework Convention on Tobacco Control (WHO FCTC) was still being discussed by the Intergovernmental Negotiating Body and not yet approved by the World Health Assembly. With the support of civil society and especially low- and middle-income countries, a strong WHO FCTC was approved. Today, the WHO FCTC is one of the most widely adopted treaties in United Nations history, with 174 Parties to the Convention covering over 85 percent of the world's population.

In September 2011, the UN held an unprecedented high-level meeting on the prevention and control of noncommunicable diseases, with a clear recognition that combating tobacco use is central to success. Countries agreed that the battle against noncommunicable diseases can never be won unless we succeed in reducing tobacco use—the only risk factor that is common to all four of the major chronic diseases—cancer, heart disease, chronic lung disease, and diabetes. The resultant political declaration from the high-level meeting calls on government leaders to recognize that the economic harm caused by tobacco use is unsustainable, and to implement effective tobacco control interventions consistent with the WHO FCTC.

In 2002, while a few high-income countries were investing domestically in tobacco control, there was very little investment in tobacco control particularly in low-income countries. This situation was dramatically reversed by the investment of \$500 million by philanthropists Michael Bloomberg and Bill Gates. Their unprecedented investment was inspired by their belief that implementing effective tobacco control programs could save lives at a level equivalent to or surpassing a similar investment in HIV or malaria programs. Consistent with this investment, effective tobacco control interventions were packaged and promoted globally in the low- and middle-income countries under the rubric of WHO *MPOWER*. Now, there were resources and evidence-based programs in which to invest.

For investments to be sustained and programs refined, there must be systems in place to document the problem and to

measure outcomes. Since the time of the first *Tobacco Atlas*, and as part of the Global Tobacco Surveillance System (GTSS), the Global Adult Tobacco Survey (GATS) was established and implemented in the countries with the greatest tobacco burden, and the Global Youth Tobacco Survey (GYTS) was expanded to assess the tobacco-use behaviors of over 2 million children in over 150 countries. The GYTS has now been conducted multiple times in the same countries, so we are now able to monitor important trends in youth tobacco use — something that had previously been lacking.

In addition to these global success stories, there are scores of examples throughout the world in which individual countries have stepped up to implement the provisions of the WHO FCTC, and have, in many instances, surpassed their obligations. Marketing bans, clean indoor-air laws, graphic warning labels, tax increases, and litigation holding the tobacco industry accountable for the harm it has caused are becoming the norm rather than the exception. Perhaps the most notable recent effort has been the Australian government requiring the plain packaging of cigarettes. While this law is being challenged by the tobacco industry, Australia's bold step has invigorated global tobacco control efforts and will likely result in similar plain-packaging efforts throughout the world.

While much has been accomplished, much remains to be done. Tobacco use continues to kill millions of people a year, and the tobacco industry continues to operate in a relatively unfettered manner. Moreover, the success that has been achieved in tobacco control is somewhat uneven among countries, and sustained progress is never guaranteed. The tobacco industry is shrewd and effective in its ability to influence public policy—including legal, economic, and trade tactics—in a way that harms the public health.

It is the authors' hope that the fourth edition of *The Tobacco Atlas* will serve as a tool to remind decision-makers and civil society alike that, while progress has been great, the industry is unrelenting in its efforts to sell more products, irrespective of the harm it inflicts on its customers. We must be equally unrelenting in our efforts to advance tobacco control and, to the extent possible, confine tobacco use to a mistake associated with the 20th century.

MANY PEOPLE HAVE HELPED IN THE PREPARATION OF THIS ATLAS.

We would especially like to thank our principal researchers: Carrie Whitney, Georgia State University; Kimberly Sebek, World Lung Foundation (WLF); and Michal Stoklosa, American Cancer Society (ACS). Other researchers include Evan Blecher and Alex Liber, International Tobacco Control Research, American Cancer Society; and Hailey Dong, Tiffany Joseph, and Ichhya Pant, Georgia State University.

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03 SECONDHAND SMOKING

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Jonathan Samet, Institute for Global Health, University of Southern California, US

04 TYPES OF TOBACCO USE

Margaretha Haglund, Tankesmedjan Tobaksfakta, Tobaksfakta, Sweden

05 NICOTINE DELIVERY SYSTEMS

Gregory Connolly, Center for Global Tobacco Control, Harvard University School of Public Health, US

06 CIGARETTE CONSUMPTION

Emmanuel Guindon, Propel Centre for Population Health Impact, University of Waterloo, Canada

07 MALE TOBACCO USE

Edouard Tursan d’Espaignet, Tobacco Free Initiative, World Health Organization, Switzerland

08 FEMALE TOBACCO USE

Edouard Tursan d’Espaignet, Tobacco Free Initiative, World Health Organization, Switzerland

09 BOYS’ TOBACCO USE

Laura Kann, National Center for Chronic Disease Prevention and Health Promotion, Centers for Disease Control and Prevention, US
Terry Pechacek, Office on Smoking and Health, Centers for Disease Control and Prevention, US
Leanne Riley, Chronic Diseases and Health Promotion, World Health Organization, Switzerland
Italia Rolle, Office on Smoking and Health, Centers for Disease Control and Prevention, US

10 GIRLS’ TOBACCO USE

Laura Kann, National Center for Chronic Disease Prevention and Health Promotion, Centers for Disease Control and Prevention, US
Terry Pechacek, Office on Smoking and Health, Centers for Disease Control and Prevention, US
Leanne Riley, Chronic Diseases and Health Promotion, World Health Organization, Switzerland
Italia Rolle, Office on Smoking and Health, Centers for Disease Control and Prevention, US

11 SMOKELESS TOBACCO

Krishna Palipudi, Office on Smoking and Health, Centers for Disease Control and Prevention, US

12 HEALTH PROFESSIONALS

Italia Rolle, Office on Smoking and Health, Centers for Disease Control and Prevention, US
Wick Warren, Division of Violence Prevention, Centers for Disease Control and Prevention, US

13 COSTS TO SOCIETY

Sarah McGhee, Department of Community Medicine, School of Public Health, University of Hong Kong, Hong Kong, SAR

14 CIGARETTE PRICES

Frank Chaloupka, Institute for Health Research and Policy, University of Illinois at Chicago, US

15 AFFORDABILITY OF CIGARETTES

Frank Chaloupka, Institute for Health Research and Policy, University of Illinois at Chicago, US

16 GROWING TOBACCO

Tom Capehart, Economic Research Service, US Department of Agriculture, US

17 MANUFACTURING CIGARETTES

Sarah Barber, Health Sector Development, World Health Organization, WPRO, Philippines
Matthew Kohrman, Department of Anthropology, Stanford University, US

18 TOBACCO COMPANIES

Teh-Wei Hu, University of California, Berkeley, US
Wang Ke-an, Think Tank Research Center for Health Development, China
Monique Muggli, International Legal Consortium, Campaign for Tobacco-Free Kids, US

19 ILLICIT CIGARETTES

Luk Joossens, Association of European Cancer Leagues and Belgian Foundation Against Cancer, Belgium

20 TOBACCO MARKETING

Becky Freeman, School of Public Health, Sydney Medical School, University of Sydney, Australia
Italia Rolle, Office on Smoking and Health, Centers for Disease Control and Prevention, US

21 UNDUE INFLUENCE

Monique Muggli, International Legal Consortium, Campaign for Tobacco-Free Kids, US

22 RIGHTS AND TREATIES

Marty Otanez, Department of Anthropology, University of Colorado, Denver, US

23 PUBLIC HEALTH STRATEGIES

Kenneth Warner, University of Michigan School of Public Health, US

24 SMOKE-FREE AREAS

Jim Middleton, Clear the Air, Hong Kong, SAR

25 QUITTING SMOKING

Sophia Chan, Department of Nursing Studies, University of Hong Kong, Hong Kong, SAR
Geoffrey Fong, University of Waterloo, Canada

26 MASS MEDIA CAMPAIGNS

Melanie Wakefield, Centre for Behavioural Research in Cancer, Victoria Cancer Council, Australia

27 PRODUCT LABELING

Rob Cunningham, Canadian Cancer Society, Canada

28 MARKETING BANS

Simon Chapman, School of Public Health, University of Sydney, Australia
Stanton Glantz, Center for Tobacco Control Research and Education, University of California, San Francisco, US
James Sargent, Dartmouth Medical School and Norris Cotton Cancer Center, Dartmouth University, US

29 TOBACCO TAXES

Frank Chaloupka, Institute for Health Research and Policy, University of Illinois at Chicago, US

30 LEGAL CHALLENGES AND LITIGATION

Richard Daynard, School of Law, Northeastern University, US
Patricia Lambert, International Legal Consortium, Campaign for Tobacco-Free Kids, US

31 THE FUTURE

Robert Beaglehole, University of Auckland, New Zealand
Ruth Bonita, University of Auckland, New Zealand

HISTORY OF TOBACCO

Robert Proctor, Department of History, Stanford University, US

GLOSSARY

Natasha Herrera, Smoking Cessation and Research Clinic, Centro Médico Docente la Trinidad, Venezuela

RESEARCH SAYS:

“...when you strip it down to what matters, there is really only one thing anyone needs to know about tobacco: It kills people.”

Arlene King, Chief Medical Officer of Health, Canada, 2010

SINCE THE FIRST EDITION
OF THE TOBACCO ATLAS A DECADE AGO,

50 Million

ADDITIONAL PEOPLE HAVE BEEN
KILLED AS A RESULT OF USING TOBACCO.

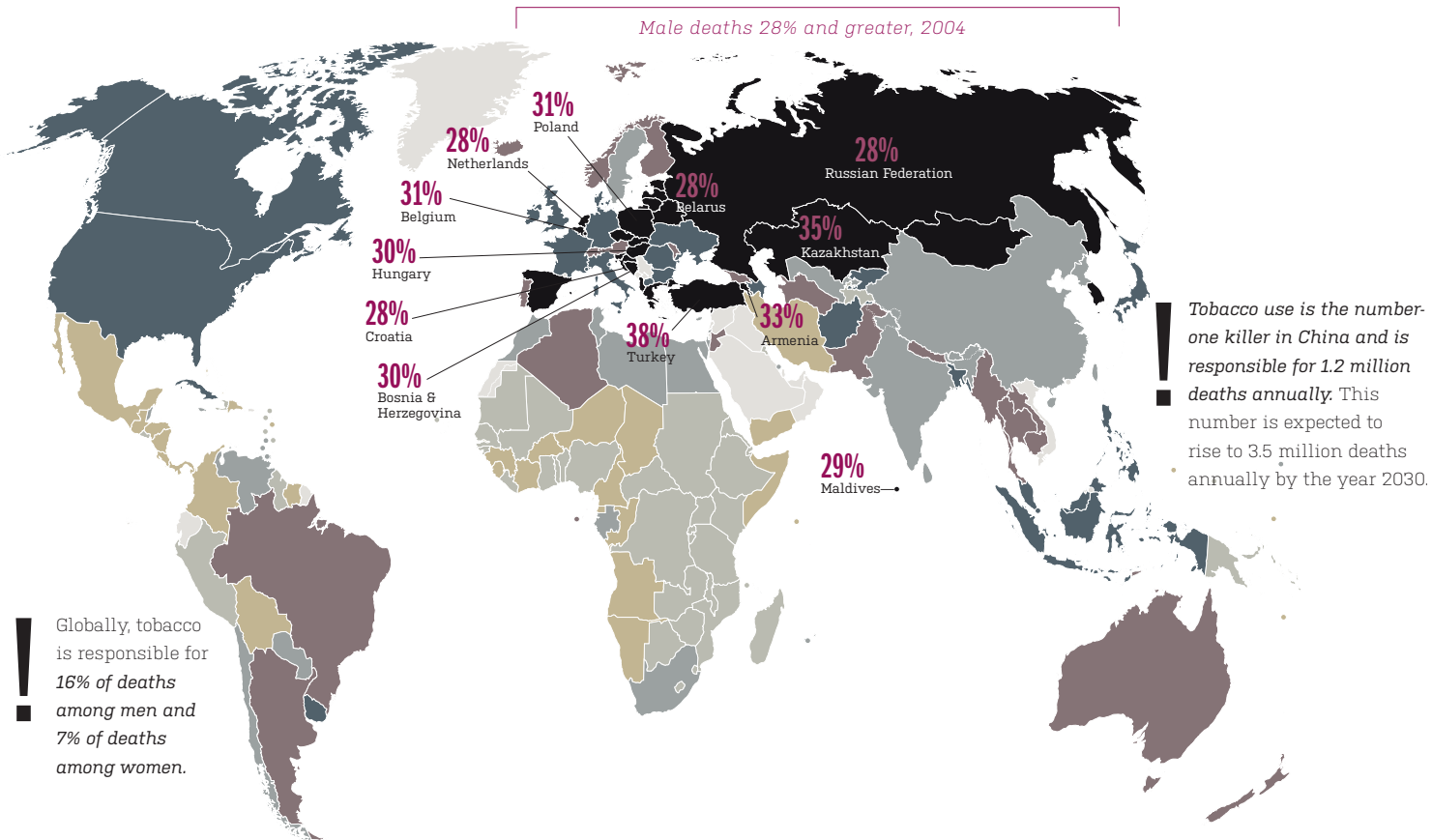
1 FACE = 500,000 LIVES

HARM



From December 2002 to November 2011

Male Deaths



Globally, tobacco is responsible for 16% of deaths among men and 7% of deaths among women.

ADVOCATES SAY:

“Dying from smoking is rarely quick... and never painless.”

Anti-smoking campaign, New York City, US, 2011

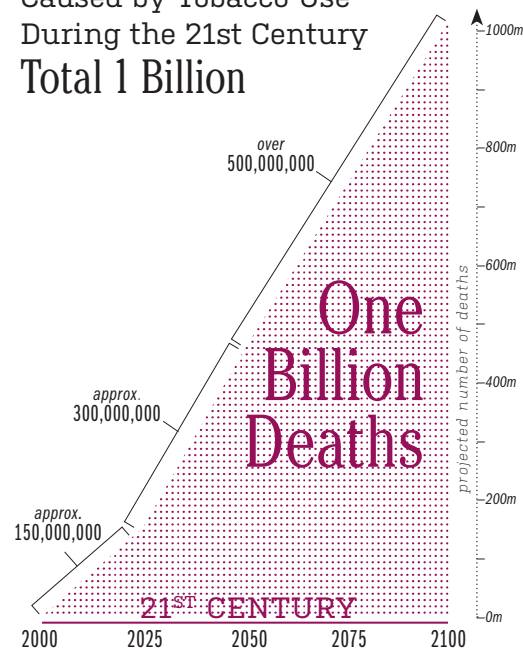
In 2011, tobacco use killed almost 6 million people, with nearly 80% of these deaths occurring in low- and middle-income countries. Tobacco use in any form is dangerous and is the single most preventable cause of death. Up to half of all lifetime smokers will ultimately die of a disease caused by smoking, and men and women with comparable smoking patterns exhibit similar patterns of death.

Tobacco use is a major risk factor for death from heart attacks and strokes. Worldwide, smoking causes almost 80% of male and nearly 50% of female lung cancer deaths. Smoking increases the risk of tuberculosis (TB) infection, and 40 million smokers with TB are expected to die between 2010 and 2050. By the year 2030, 8 million people will die annually from tobacco use.

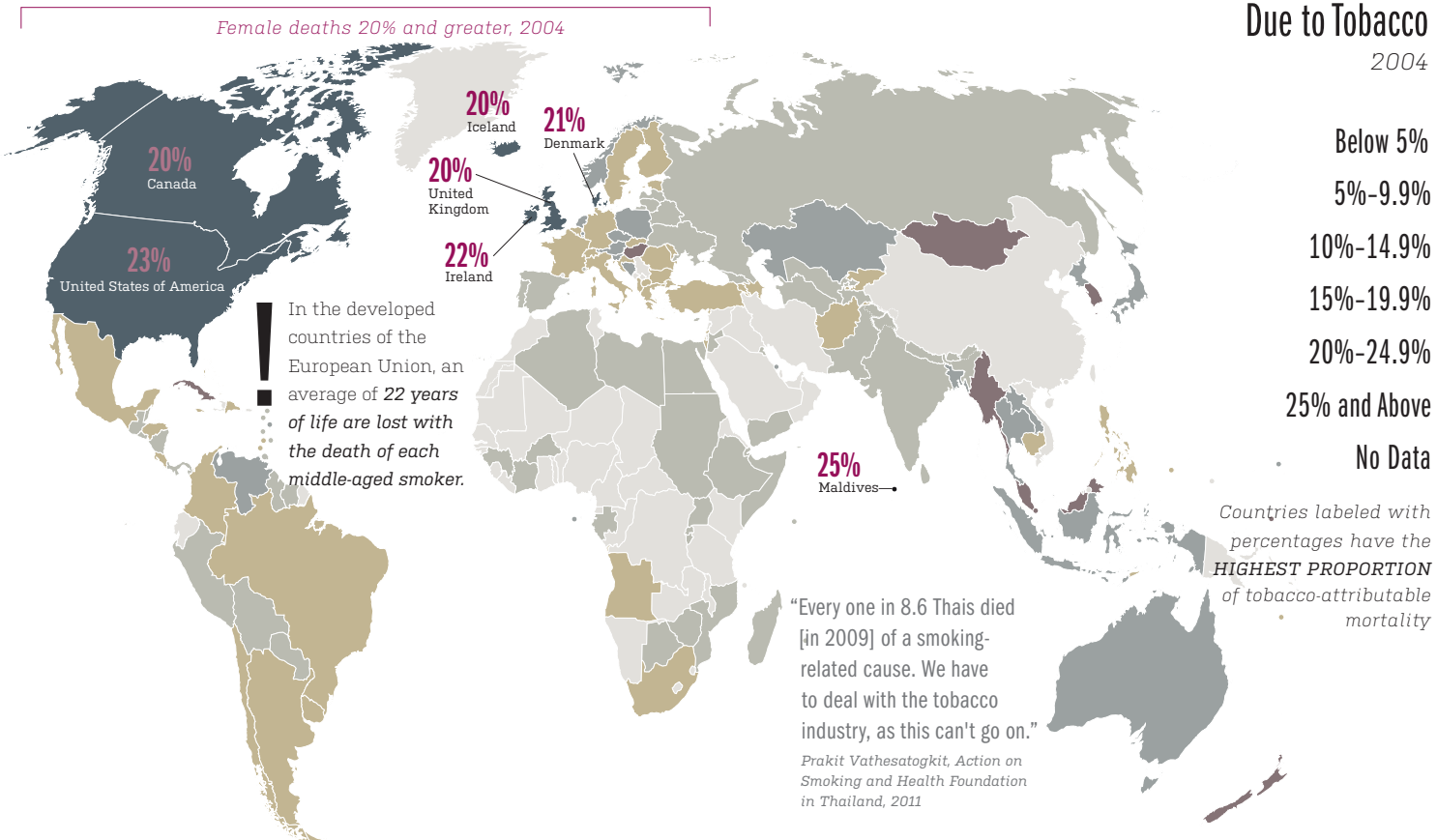
SINCE THE FIRST PUBLICATION OF *THE TOBACCO ATLAS* A DECADE AGO, THE GLOBAL NUMBER OF DEATHS CAUSED BY TOBACCO HAS NEARLY TRIPLED, FROM 2.1 MILLION TO ALMOST 6 MILLION ANNUALLY.

Deaths from smoking are directly related to smoking prevalence and exposure to secondhand smoke. Smoking prevalence is higher among men than women. Smoking rates have the potential to increase among women, particularly young women, and this is a great public health concern. Additionally, women are often the victims of secondhand smoke exposure, illness, and death, particularly in countries with a high male and low female smoking prevalence. Worldwide, approximately

Projected Deaths Caused by Tobacco Use During the 21st Century Total 1 Billion



Female Deaths



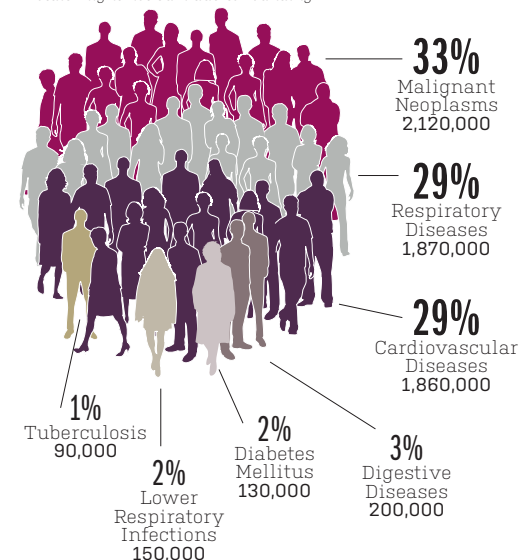
Percent of Deaths Due to Tobacco 2004

- Below 5%
- 5%–9.9%
- 10%–14.9%
- 15%–19.9%
- 20%–24.9%
- 25% and Above
- No Data

%

Projected Global Tobacco-Caused Deaths

By cause, 2015 baseline scenario
Totals might not sum due to rounding.

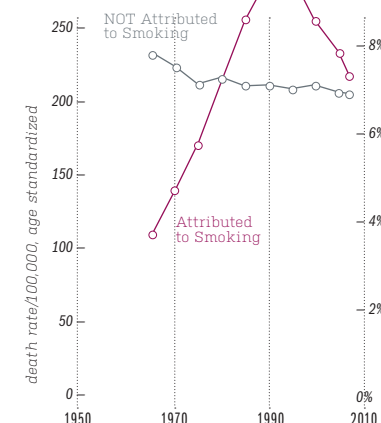


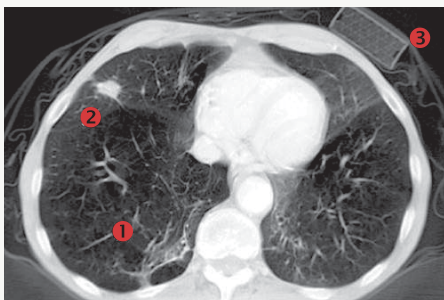
600,000 nonsmokers died in 2011 from involuntary exposure to secondhand smoke. Exposure to secondhand smoke most commonly occurs in the home, workplace, and public areas and is especially risky for infants, children, pregnant women, and fetuses.

TOBACCO CAUSED 100 MILLION DEATHS DURING THE TWENTIETH CENTURY, AND IF CURRENT TRENDS CONTINUE, APPROXIMATELY 1 BILLION PEOPLE WILL DIE DURING THE TWENTY-FIRST CENTURY BECAUSE OF TOBACCO USE. Deaths caused by tobacco use are entirely preventable, and measures must be taken worldwide to prevent one person from dying every six seconds because of tobacco use and exposure.

Male Cancer Mortality

Poland, ages 35–69, 1965–2010
In Poland, cancers caused by smoking were responsible for more deaths in middle-aged men than all other cancers combined.





Smoking Causes Lung Cancer
A CAT scan of a patient showing (1) emphysema, (2) a lung cancer tumor, and (3) a pack of cigarettes in his shirt pocket.

Tobacco use diminishes health throughout an individual's lifetime, and these effects accumulate throughout adulthood, resulting in preventable illness and, all too often, premature death. Nicotine is most efficiently delivered through smoking, resulting in death to nearly half of lifetime users. Over the years, other nicotine products have entered the market in a cloud of controversy and debate. Tobacco companies have introduced products marketed in a manner that implies they are "safer," but RESEARCH INDICATES THAT THERE IS NO COMPLETELY SAFE FORM OF TOBACCO. Smoking cigarettes, including cigarettes with low tar as measured by a machine, has been scientifically proven to harm nearly every organ in the body and to increase morbidity and mortality. Smokeless tobacco products increase the risk of oral cancers, and smokers of cigars, pipes, water pipes, kreteks, and bidis also experience serious adverse health consequences.

Smoking is particularly harmful to pregnant women and their fetuses. Smoking during pregnancy is dangerous to the mother and can cause growth retardation, low birth weight, and possibly death of the fetus.

The harm caused by today's tobacco use will extend for decades into the future, which is made more tragic by the fact that the negative effects of tobacco are entirely preventable. Quitting tobacco use greatly reduces illness by immediately providing short-term benefits and lowering the risk of all diseases caused by smoking.

THE INDUSTRY SAYS:

“We recognize that cigarettes are an addictive product. That doesn't mean you can't stop smoking. But nicotine is not the issue. It's the other compounds that are created—they're called volatile compounds—that are created in smoke. They're the ones who create the harm, and they're the ones we're working on in terms of our reduced risk products.”

Louis Camilleri, CEO,
Philip Morris International, 2011

Deadly Chemicals in Tobacco Smoke

Tobacco smoke contains more than 7,000 chemicals and compounds. Hundreds of these are toxic, and at least 69 are cancer-causing.

Acetone	Paint Stripper
Acetylene	Welding Torches
Arsenic	Ant Poison
Benzene	Napalm
Butane	Lighter Fluid
Cadmium	Car Batteries
Carbon Monoxide	Car Exhaust Fumes
DDT	Insecticide
Formaldehyde	Embalming Fluid
Hydrogen Cyanide	Lethal Execution by Gas
Lead	Old Paint, Leaded Gasoline
Methanol	Rocket Fuel
Nicotine	Cockroach Poison
Phenol	Toilet-Bowl Disinfectant
Polonium 210	Nuclear Weapons
Toluene	Industrial Solvent
Vinyl Chloride	Plastics

Tobacco Smoke Includes As Found in

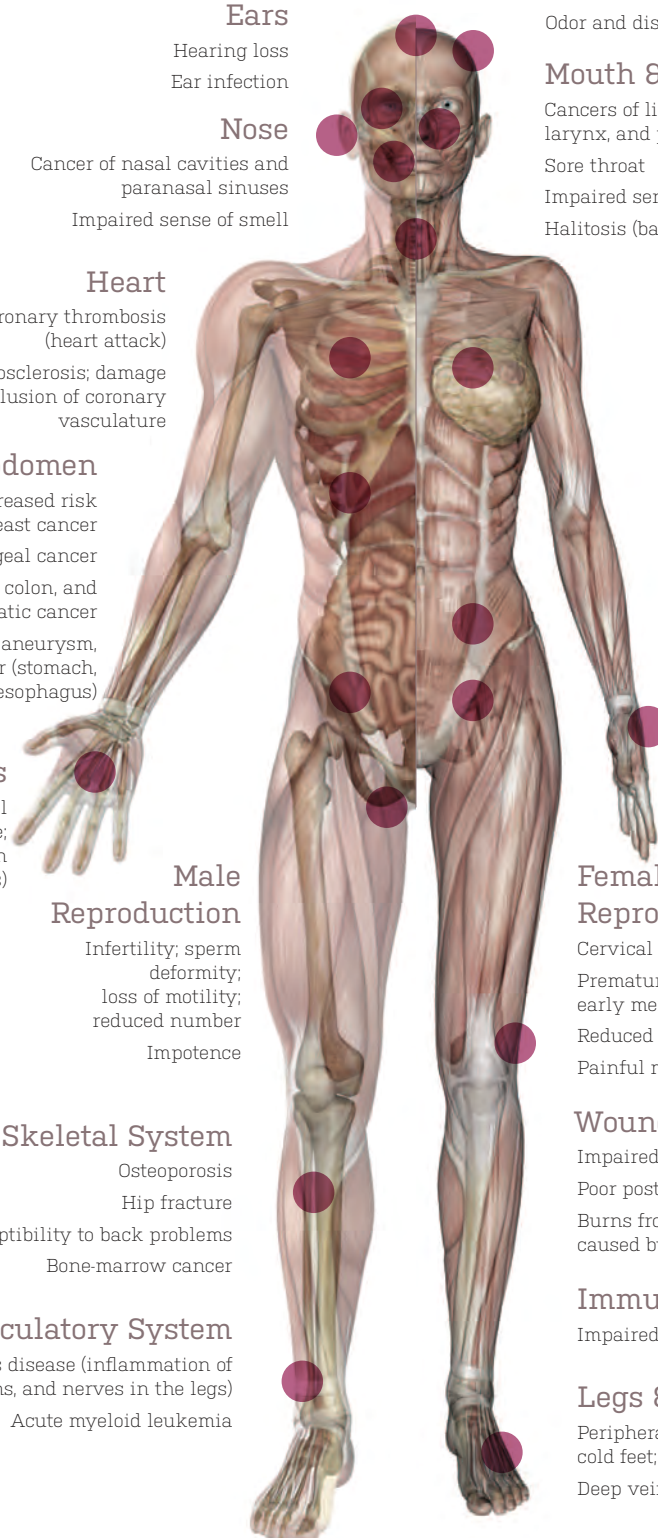
RESEARCH SAYS:

“To date, no tobacco products have been scientifically proven to reduce the risk of tobacco-related disease, improve safety, or cause less harm than other tobacco products.”

Food and Drug Administration, US, 2011

How Tobacco Harms You

- Eyes**
 - Blindness (macular degeneration)
 - Cataracts
 - Stinging, excessive tearing and blinking
- Ears**
 - Hearing loss
 - Ear infection
- Nose**
 - Cancer of nasal cavities and paranasal sinuses
 - Impaired sense of smell
- Heart**
 - Coronary thrombosis (heart attack)
 - Atherosclerosis; damage and occlusion of coronary vasculature
- Chest & Abdomen**
 - Possible increased risk of breast cancer
 - Esophageal cancer
 - Gastric, colon, and pancreatic cancer
 - Abdominal aortic aneurysm, peptic ulcer (stomach, duodenum, and esophagus)
- Hands**
 - Peripheral vascular disease; poor circulation (cold fingers)
- Male Reproduction**
 - Infertility; sperm deformity; loss of motility; reduced number
 - Impotence
- Skeletal System**
 - Osteoporosis
 - Hip fracture
 - Susceptibility to back problems
 - Bone-marrow cancer
- Circulatory System**
 - Buerger's disease (inflammation of arteries, veins, and nerves in the legs)
 - Acute myeloid leukemia



Brain & Psyche

- Stroke (cerebrovascular accident)
- Addiction/withdrawal
- Altered brain chemistry
- Anxiety about tobacco's health effects

Hair

- Odor and discoloration

Mouth & Throat

- Cancers of lips, mouth, throat, larynx, and pharynx
- Sore throat
- Impaired sense of taste
- Halitosis (bad breath)

Teeth

- Periodontal (gum) disease; gingivitis; periodontitis
- Loose teeth, tooth loss
- Root-surface caries, plaque
- Discoloration and staining

Lungs

- Lung, bronchus, and tracheal cancer
- Chronic obstructive pulmonary disease (COPD); emphysema
- Chronic bronchitis
- Respiratory infection; influenza; pneumonia; tuberculosis
- Shortness of breath; asthma
- Chronic cough; excessive sputum production

Liver

- Liver cancer

Kidneys & Bladder

- Kidney and bladder cancer

Skin

- Psoriasis
- Loss of skin tone; wrinkling; premature aging

Female Reproduction

- Cervical cancer
- Premature ovarian failure; early menopause
- Reduced fertility
- Painful menstruation

Wounds & Surgery

- Impaired wound healing
- Poor postsurgical recovery
- Burns from cigarettes and from fires caused by cigarettes

Immune System

- Impaired resistance to infection

Legs & Feet

- Peripheral vascular disease; cold feet; leg pain; gangrene
- Deep vein thrombosis (DVT)

Smoking **increases the risk of tuberculosis** and is responsible for approximately 20% of global TB incidence. **Smokers with HIV** are nearly twice as likely to develop respiratory infections, resulting in poorer health outcomes. Smoking 25 or more cigarettes a day was found to **double the risk of type 2 diabetes** in males in the US.

Risk Factors

Tobacco is the only risk factor shared by all of the four leading noncommunicable diseases.

Tobacco Use	Unhealthy Diets	Lack of Physical Activity	Harmful Use of Alcohol
CARDIOVASCULAR <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
DIABETES <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
CANCER <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
CHRONIC RESPIRATORY <input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Health Risks of Smoking During Pregnancy

Mother

- Abruptio placentae
- Placenta previa
- Premature rupture of membranes
- Premature birth
- Spontaneous abortion/miscarriage
- Ectopic pregnancy

Fetuses, Infants, Children

- Stunted gestational development
- Stillbirth
- Sudden Infant Death Syndrome (SIDS)
- Reduced lung function and impaired lung development
- Asthma exacerbation
- Acute lower respiratory infection; bronchitis; pneumonia
- Respiratory irritation; cough; phlegm; wheeze
- Childhood cancers
- Oral cleft



RESEARCH SAYS:

“...even limited secondhand smoke exposure delivers enough nicotine to the brain to alter its function.”

Nora Volkow, Director, National Institute on Drug Abuse, US, 2011

Harm Caused by Secondhand Smoke



ADULTS

SUFFICIENT EVIDENCE

Coronary artery disease; Lung cancer

SUGGESTIVE EVIDENCE

Stroke; Nasal sinus cancer; Breast cancer; Carotid arterial wall thickening; Chronic obstructive pulmonary disease; Pre-term delivery



CHILDREN

SUFFICIENT EVIDENCE

Middle-ear disease; Respiratory symptoms (cough, wheeze, phlegm, breathlessness); Impaired lung function; Sudden Infant Death Syndrome (SIDS); Lower respiratory illness (including infections), Low birth weight

SUGGESTIVE EVIDENCE

Brain tumors; Lymphoma; Leukemia; Asthma

THE INDUSTRY WAS TOLD:

“What the smoker does to himself may be his business, but what the smoker does to the nonsmoker is quite a different matter. [...] This we see as the most dangerous development to the viability of the tobacco industry that has yet occurred.”

Roper Organization, US, 1978

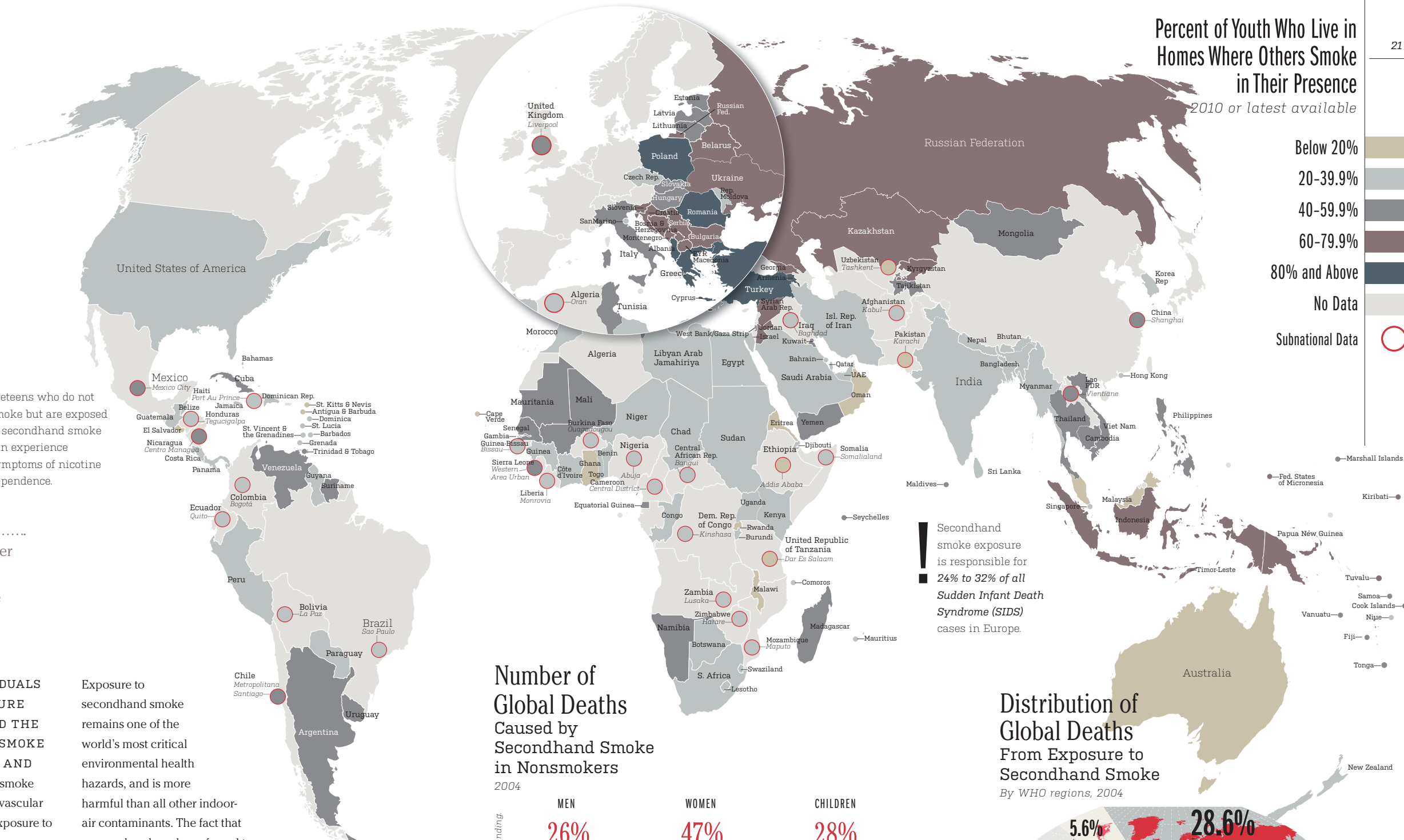
Secondhand smoke, or “forced smoking,” kills even those people who have consciously chosen not to smoke. Secondhand smoke, also known as environmental tobacco smoke, is a mixture of sidestream smoke from the burning tip of a cigarette, cigar, or pipe, and mainstream smoke, which smokers exhale. Sidestream smoke is the major component of secondhand smoke, and it contains higher concentrations of carcinogens than mainstream smoke.

There is no safe level of exposure to secondhand smoke. Globally, about 40% of children and a third of nonsmoking adults were exposed to secondhand smoke in 2004. The Western Pacific region has the highest rate of secondhand smoke exposure, with more than 50% of men, women, and children exposed to secondhand smoke in 2004.

AN ESTIMATED 600,000 INDIVIDUALS DIE ANNUALLY FROM EXPOSURE TO SECONDHAND SMOKE, AND THE MAJORITY OF SECONDHAND SMOKE DEATHS ARE AMONG WOMEN AND CHILDREN. Breathing secondhand smoke causes immediate harm to the cardiovascular and respiratory systems. Long-term exposure to secondhand smoke can even cause lung cancer. Expectant mothers, fetuses, and infants exposed to secondhand smoke are at particularly high risk of adverse health consequences. Sudden Infant Death Syndrome (SIDS), respiratory issues, and behavioral and learning problems can result when infants and children are exposed to secondhand smoke.

Exposure to secondhand smoke remains one of the world’s most critical environmental health hazards, and is more harmful than all other indoor-air contaminants. The fact that nonsmokers have been forced to inhale other people’s smoke has led to unprecedented citizen mobilization and the demand for tobacco control measures, including clean indoor-air laws, tax increases, restrictions on sales to minors, and advertising, promotion, and sponsorship bans.

Preteens who do not smoke but are exposed to secondhand smoke can experience symptoms of nicotine dependence.



Percent of Youth Who Live in Homes Where Others Smoke in Their Presence

2010 or latest available

- Below 20%
20-39.9%
40-59.9%
60-79.9%
80% and Above
No Data
Subnational Data

Secondhand smoke exposure is responsible for 24% to 32% of all Sudden Infant Death Syndrome (SIDS) cases in Europe.

Number of Global Deaths Caused by Secondhand Smoke in Nonsmokers

2004

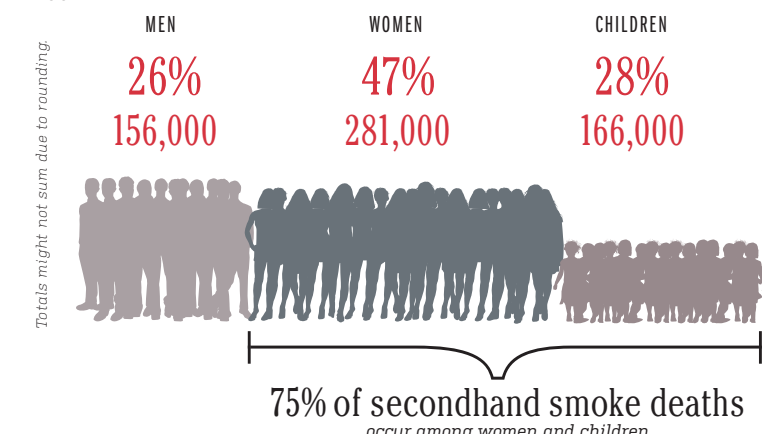
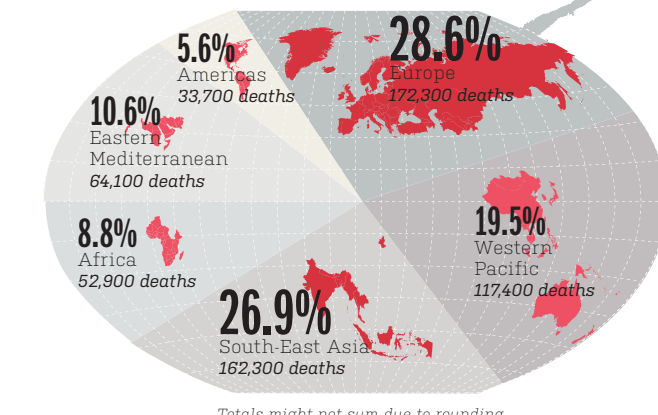


Table with 3 columns: MEN (26%, 156,000), WOMEN (47%, 281,000), CHILDREN (28%, 166,000)

75% of secondhand smoke deaths occur among women and children

Distribution of Global Deaths From Exposure to Secondhand Smoke

By WHO regions, 2004



Totals might not sum due to rounding.

RESEARCH SAYS:

“Nobody should cry because of lower consumption of a product that kills half the people who use it.”

Danny McGoldrick, Campaign for Tobacco-Free Kids, US, 2007

SINCE THE FIRST EDITION OF THE TOBACCO ATLAS A DECADE AGO,

MORE THAN

43 Trillion

CIGARETTES HAVE BEEN SMOKED.

1 BUTT = 10 BILLION CIGARETTES

PRODUCTS & THEIR USE



GOVERNMENT SAYS:

“A jihad is needed against tobacco to tell that consumption of tobacco is dangerous. The whole nation needs to come together against it.”

Ghulam Nabi Azad, Union Minister of Health & Family Welfare, India, 2010

Tobacco is used in many different ways around the world, but the global predominance is the use of **MANUFACTURED CIGARETTES, WHICH ACCOUNT FOR 96% OF TOTAL WORLDWIDE SALES**, and hence involves big business rather than small, local, rural enterprises.

The next largest components are the smoking of bidis in South-East Asia, the chewing of tobacco in India, the smoking of kreteks in Indonesia, and the use of moist snuff, which originated in Sweden but is now becoming global.

New forms of tobacco (and of its component nicotine) are constantly being invented, while older forms historically localized to specific regions of the world (such as the hookah and bidi) are becoming global. For instance, kreteks and moist snuff are currently being marketed to youth in many countries. These regional forms of tobacco sometimes gain footholds in new countries based on their exotic cachet, but to date they have not displaced manufactured cigarettes for a significant market share. Instead, they frequently serve as a gateway to addiction, luring youth and other fad smokers into lifelong dependence on nicotine.

New forms of tobacco may not be covered by existing tobacco control legislation and are thus a challenge to countries seeking to reduce the epidemic (especially to reduce youth uptake).

Despite the introduction of many new forms of tobacco, **there is still no safe way of using tobacco—whether inhaled, sniffed, sucked, or chewed**; whether some of the harmful ingredients are reduced; or whether it is mixed with other ingredients.

SMOKING TOBACCO

Tobacco smoking is the act of burning dried or cured leaves of the tobacco plant and inhaling the smoke. Combustion uses heat to create new chemicals that are not found in unburned tobacco, such as tobacco-specific nitrosamines (TSNAs) and benzopyrene, and allows them to be absorbed through the lungs.

Manufactured cigarettes are the most commonly consumed tobacco products worldwide. They consist of shredded or reconstituted tobacco, processed with hundreds of chemicals and various flavors such as menthol, and rolled into a paper-wrapped cylinder. Usually tipped with a cellulose acetate filter, they are lit at one end and inhaled through the other. *Most prevalent: Worldwide*

Kreteks are clove-flavored cigarettes. They may also contain a wide range of exotic flavorings and eugenol, which has an anesthetic effect, allowing for deeper and more harmful smoke inhalation. *Most prevalent: Indonesia*

Roll-your-own (RYO) cigarettes are hand-filled by the smoker from fine-cut loose tobacco and a cigarette paper. RYO cigarette smokers are exposed to high concentrations of tobacco particulates, tar, nicotine, and TSNAs, and are at increased risk for developing cancers of the mouth, pharynx, larynx, lungs, and esophagus. *Most prevalent: Europe and New Zealand*



Bidis consist of a small amount of crushed tobacco, hand-wrapped in dried temburni or tendu leaves, and tied with string. Despite their small size, bidis tend to deliver more tar and carbon monoxide than manufactured cigarettes because users must puff harder to keep them lit. *Most prevalent: South Asia (and are the most heavily consumed smoked tobacco products in India)*

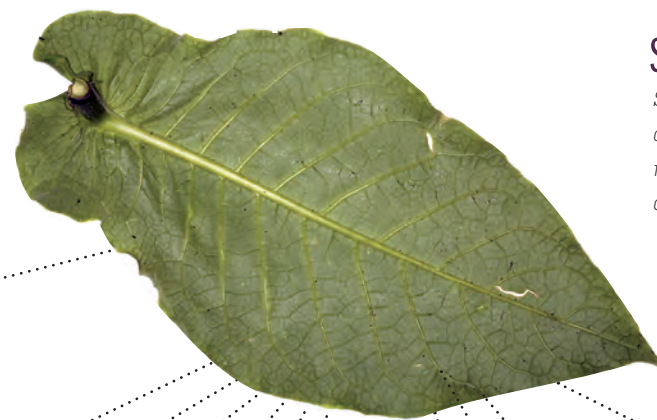
Pipes are made of briar, slate, clay, or other substances. Tobacco is placed in the bowl, and the smoke is inhaled through the stem. In South-East Asia, clay pipes known as sulpa, chillum, and hookli are widely used. *Most prevalent: Worldwide*

Sticks are made from sun-cured tobacco and wrapped in cigarette paper—for example, hand-rolled brus. *Most prevalent: Papua New Guinea*



Water pipes, also known as shisha, hookah, narghile, or hubble-bubble, operate by water filtration and indirect heat. Flavored tobacco is burned in a smoking bowl covered with foil and coal. The smoke is cooled by filtration through a basin of water and consumed through a hose and mouthpiece. *Most prevalent: North Africa, the Mediterranean region, and parts of Asia, but now spreading around the world*

Cigars are made of air-cured and fermented tobaccos rolled in tobacco-leaf wrappers. The long aging and fermentation process produces high concentrations of carcinogenic compounds that are released upon combustion. The concentrations of toxins and irritants in cigars are higher than in cigarettes. Cigars come in many shapes and sizes, from cigarette-size cigarillos to double coronas, cheroots, stumphen, chuttas, and dhumtis. In reverse chutta and dhumti smoking, the ignited end is placed inside the mouth. *Most prevalent: Worldwide*



SMOKELESS TOBACCO

Smokeless tobacco is usually consumed orally or nasally, without burning or combustion. Smokeless tobacco increases the risk of cancer and leads to nicotine addiction similar to that produced by cigarette smoking. There are different types of smokeless tobacco: chewing tobacco, snuff, and dissolvables.

Chewing tobacco is an oral smokeless tobacco product that is placed in the mouth, cheek, or inner lip and sucked or chewed. It is sometimes referred to as “spit tobacco” because of the tendency by users to spit out the built-up tobacco juices and saliva. *Most prevalent: Worldwide*

There are many varieties of chewing tobacco, including plug, loose-leaf, chimo, toombak, gutkha, and twist. Pan masala or betel quid consists of tobacco, areca nuts (*Areca catechu*), slaked lime (calcium hydroxide), sweeteners, and flavoring agents wrapped in a betel leaf (*Piper betle*). There are many varieties of pan masala, including kaddipudi, hogesoppu, gundi, kadapam, zarda, pattiwala, kiwam, and mishri. *Most prevalent: India*



Moist snuff consists of ground tobacco held in the mouth between the cheek and the gum. Manufacturers are increasingly packaging moist snuff into small paper or cloth packets to make the product more convenient. Moist snuff products are known as snus, khaini, shammaah, nass, or naswa. Tobacco pastes or powders are similarly used, placed on the gums or teeth. Fine tobacco powder mixtures are usually inhaled and absorbed through the nasal passages. *Most prevalent: Scandinavia and US but becoming worldwide; banned in several countries*



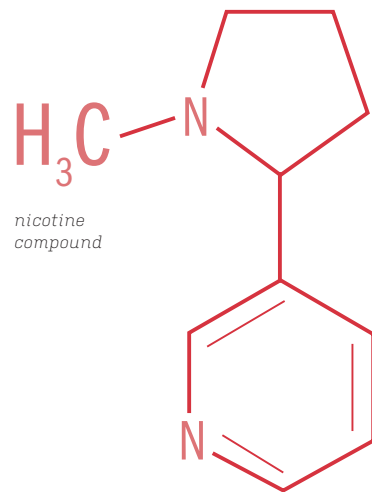
Dry snuff is powdered tobacco that is inhaled through the nose or taken orally. Once widespread, particularly in Europe, the use of dry snuff is in decline. *Most prevalent: Europe*

Dissolvable smokeless tobacco products dissolve in the mouth without expectoration; they contain tobacco and numerous added constituents whose purpose is to deliver nicotine to the user via oral mucosal absorption. They are often extensions of well-known cigarette brands, such as Camel Sticks, Strips, and Orbs; Marlboro Sticks; products by Star Scientific (Ariva, Stonewall); and Zerostyle Mint by Japan Tobacco. These newest oral smokeless tobacco products are developed for use by smokers in any situation where they cannot or choose not to smoke. *Most prevalent: High-income nations*

RESEARCH SAYS:

“Nicotine is a highly addictive drug, and to make it look like a piece of candy is recklessly playing with the health of children.”

Gregory Connolly, Harvard University, US, 2010



THE INDUSTRY MUST SAY:

“We told Congress under oath that we believed nicotine is not addictive. We told you that smoking is not an addiction and all it takes to quit is willpower. Here’s the truth: Smoking is very addictive. And it’s not easy to quit. We manipulated cigarettes to make them more addictive.”

One of the US Department of Justice’s Proposed Corrective Statements for Cigarette Companies, 2011

With the exception of oral tobacco products, tobacco is typically consumed through combustion, in which tobacco leaves are burned at high temperatures and the resulting smoke is inhaled. Combustion is the most efficient method of delivering nicotine to the brain.

TOBACCO COMPANIES UNDERSTAND THE IMPORTANCE OF NICOTINE AND WANT TO CONTINUE TO BE THE PROVIDERS OF CHOICE FOR NICOTINE PRODUCTS, but they also understand the dangers created by the combustion of tobacco products, most notably that

customers routinely die from their use. Therefore, tobacco companies are creating new products to keep individuals addicted to nicotine while reducing toxic exposures caused by combustion. Such products include noncombustible cigarettes (e.g., Eclipse, Premier) and oral tobacco (e.g., lozenges, strips, snus, orbs), some of which are dissolvable. There is an urgent need for research and regulation of these products.

Beginning in the 1970s, pharmaceutical companies began providing nicotine replacement therapy (NRT) to ease nicotine withdrawal symptoms.

Because these products are considered pharmaceuticals, they must undergo rigorous approval to assure their safety and efficacy. NRT doubles smoking quit rates and is currently available through patches, gum, lozenges, and inhalers.

Entrepreneurs have created many novel nicotine delivery products, such as nicotine water, wafers, candy, inhalers, and electronic cigarettes. These products provide nicotine in an innovative yet unregulated manner, and the potential risks are largely unknown.

The arrival of novel nicotine delivery products in the mass market creates a new avenue for individuals to initiate or maintain nicotine addiction, which could result in increased addiction, fewer cessation attempts, increased use of multiple products, and addiction to higher levels of nicotine. However, these products could also potentially play a role in the cessation of combusted tobacco products.



“Snus is less dangerous than cigarettes, for sure, but it is very hard to find anything more dangerous than cigarettes. There is no natural law that says 30 percent of the population should be nicotine addicts.”
Goran Pershagen, Karolinska Institute, Sweden, 2007

“If you’ve decided to quit tobacco use, we support you. But if you’re looking for smoke-free, spit-free, drama-free tobacco pleasure, Camel Snus is your answer.”

Less harmful & heavily regulated

CONTINUUM OF HARM

More harmful & unregulated

PHARMACEUTICAL COMPANIES

Pharmaceutical companies sell **nicotine replacement therapy** to assist with smoking cessation. These products are heavily regulated and companies are required to demonstrate that they are safe and effective.



SIDE EFFECTS AND CONTINUUM OF HARM:

These products are generally safe when used as directed and are **heavily regulated**. Minor side effects include stomach irritation, rash, etc.

ENTREPRENEURS

Entrepreneurs create products to bypass tobacco bans while maintaining nicotine addiction. Examples of products include **nicotine water, lollipops, and electronic cigarettes**.



SIDE EFFECTS AND CONTINUUM OF HARM:

These products are **unregulated**, and the side effects and dangers are unknown. Although e-cigarettes are marketed as a "safe" alternative to smoking, laboratory analyses found carcinogens and toxic chemicals in these products.

! Tobacco companies are becoming more interested in nicotine delivery technology **in an effort to capitalize on the \$3.6 billion global market** for smoking cessation aids.



SIDE EFFECTS AND CONTINUUM OF HARM:

TOBACCO COMPANIES

Tobacco companies have launched nontraditional products, such as **snus, orbs, and lozenges** in high-income countries to ensure consumers maintain their tobacco addiction. They are also purchasing patents for alternative nicotine delivery systems, such as aerosol technology. Tobacco companies continue to provide traditional combustible cigarettes to consumers, especially those in low- and middle-income countries.



SIDE EFFECTS AND CONTINUUM OF HARM:

Combustible cigarettes result in significant morbidity and mortality. This is the most dangerous and harmful way to absorb nicotine, and the products are **unregulated**. Smokeless tobacco products are known to be addictive and harmful. While less is known about newer products, they likely have some level of harm associated with their use.

! “In one regular cigarette, the average amount of nicotine the smoker gets ranges between about 1 mg and 2 mg. But the cigarette itself contains more nicotine than this. The amount people actually take in depends on how they smoke, how many puffs they take, how deeply they inhale, and other factors.”
American Cancer Society, 2011

RESEARCH SAYS:

“For each 1,000 tons of tobacco produced, about 1,000 people will eventually die.”

World Health Organization, Regional Office for the Eastern Mediterranean, undated

NEARLY 20% OF THE WORLD'S ADULT POPULATION SMOKES CIGARETTES. Smokers consumed nearly 5.9 trillion cigarettes in 2009, representing a 13% increase in cigarette consumption in the past decade.

Cigarette consumption historically has been highest in high-income countries, but because of targeted marketing, increased social acceptability, continued economic development, and population increases, consumption is expected to increase in low- and middle-income countries. Cigarette consumption in Western Europe dropped by 26% between 1990 and 2009 but increased in the Middle East and Africa by 57% during the same period. This change has occurred as people in high-income countries increasingly understand the dangers of smoking and governments continue to implement tobacco control policy and legislation. Globally, the increase in cigarette consumption in low- and middle-income countries is significant enough to offset the decrease in high-income countries.

Cigarette consumption is responsible for a significant disease burden. As consumption rates continue to increase in low- and middle-income countries, these countries will experience a disproportionate amount of tobacco-related illness and death—particularly China, as Chinese men smoke a third of the world's cigarettes. If the smoking prevalence among Chinese women increases, global consumption of cigarettes will skyrocket, and the country's economy and health-care systems will be overwhelmed.

While global smoking prevalence is flat or decreasing, the total number of smokers worldwide continues to increase simply due to population growth. While almost 6 trillion cigarettes are consumed annually, the pattern of nicotine consumption may shift in the future as people seek alternative nicotine delivery systems (see Chapter 5 – Nicotine Delivery Systems). TOBACCO AND NICOTINE ADDICTION MUST BE TREATED COMMENSURATE WITH THE HARM CAUSED. The World Health Organization's Framework Convention on Tobacco Control (WHO FCTC) has outlined how best to reduce tobacco use, and the time has come to act on this information.

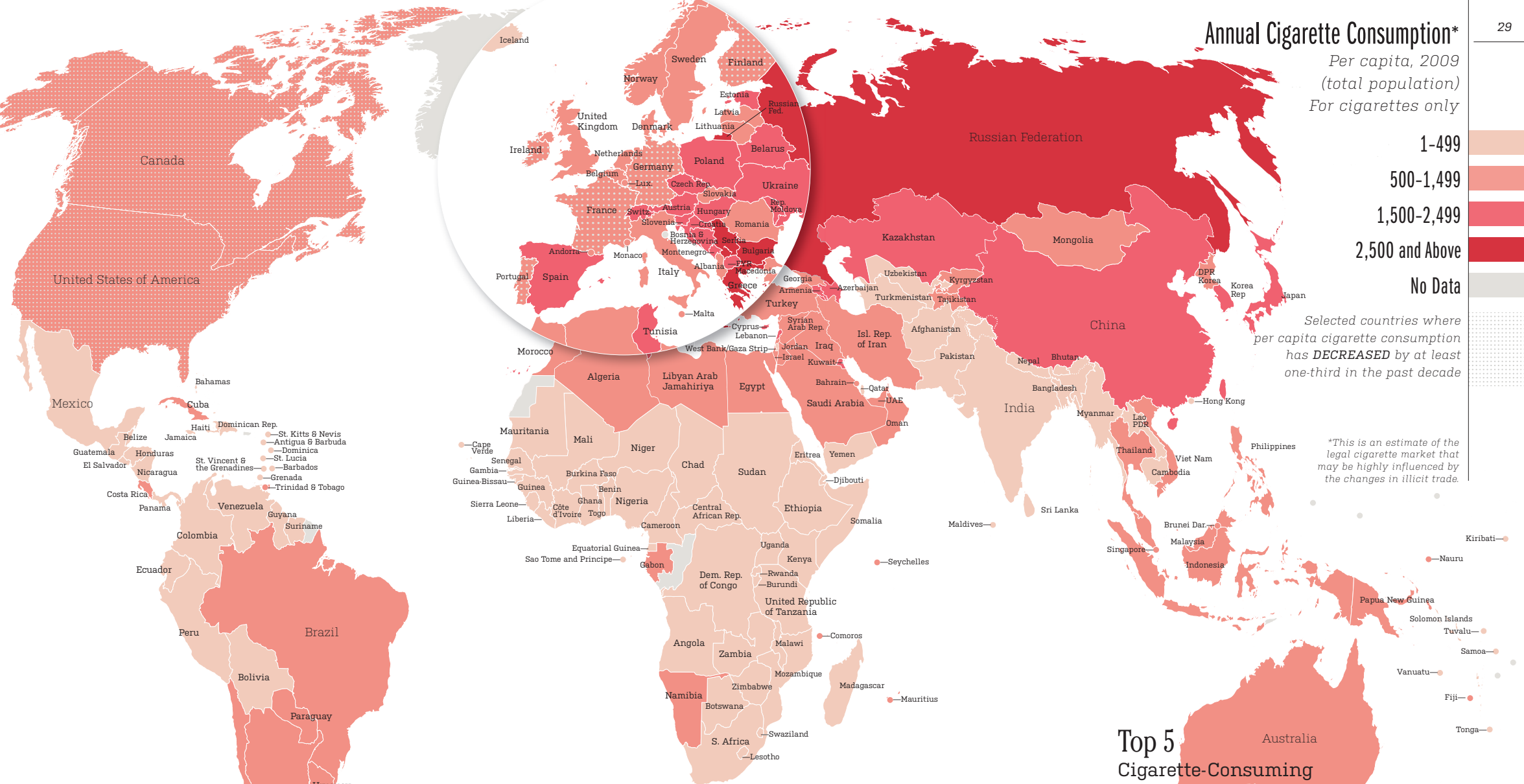
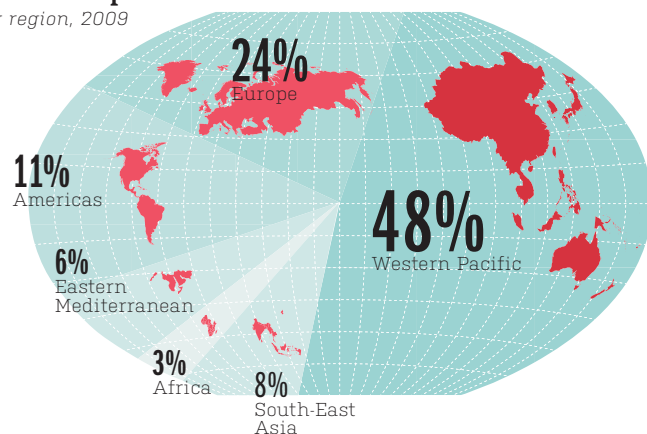
THE INDUSTRY SAYS:

“We believe we can increase the consumption of kretek elsewhere.... We assured ourselves that they are not more or less dangerous than conventional cigarettes.”

Louis Camilleri, CEO, Altria, US, 2005

World Cigarette Consumption

By region, 2009



Annual Cigarette Consumption*

Per capita, 2009 (total population) For cigarettes only

- 1-499
500-1,499
1,500-2,499
2,500 and Above
No Data

Selected countries where per capita cigarette consumption has DECREASED by at least one-third in the past decade

*This is an estimate of the legal cigarette market that may be highly influenced by the changes in illicit trade.

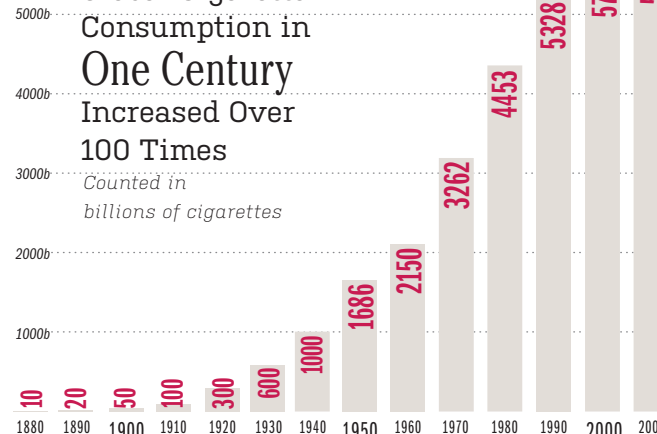
Top 5 Cigarette-Consuming Countries

2009, counted in millions of cigarettes



Global Cigarette Consumption in One Century Increased Over 100 Times

Counted in billions of cigarettes



Enough cigarettes were consumed in 2009 for each man, woman, and child in the world to have smoked an average of 865 cigarettes or 43 packs.

THE PUBLIC SAYS:

“When I began smoking, about 80 percent of men were smokers. The advertising phrase was, ‘You’re healthy when a cigarette tastes so good.’”

Masanobu Mizuno, plaintiff in a suit against Japan Tobacco, Japan, 2009

About 800 million adult men worldwide smoke cigarettes. ALMOST 20% OF THE WORLD’S ADULT MALE SMOKERS LIVE IN HIGH-INCOME COUNTRIES, WHILE OVER 80% ARE IN LOW- AND MIDDLE-INCOME COUNTRIES.

The global tobacco epidemic can be segmented into four stages in which men typically precede women. Stage 1 represents the very beginning of the epidemic when the prevalence of smoking has begun to rise but there is as yet no appreciable smoking attributed mortality. In Stage 2 smoking prevalence increases rapidly but smoking attributed deaths still account for a small proportion (less than 5%) of all deaths. In Stage 3 smoking prevalence is stable or decreasing but smoking attributed mortality increases to a maximum of 20%- 50% of all deaths in middle age (35-69 years). In stage 4 smoking prevalence (and eventually smoking-attributed mortality) decrease towards lower limits that are not yet defined. While countries may have similar prevalence rates, each country’s location on the curve is important. Countries on the upslope of the trajectory are in the early stages of the epidemic and experience different challenges than those countries on the downslope.

Tobacco marketing associates male smoking with masculinity, happiness, wealth, virility, and power. In reality, smoking kills nearly 4 million men annually and leads to infertility, health disparities, illness, and premature death. Overall, smoking prevalence rates are declining, but the number of

Among the 14 countries where 50% or more of men smoke, all but one country (Greece) are classified as low- or middle-income.

smokers is increasing due to general population growth. Even the most successful tobacco control programs can only desire to cap the number of new tobacco users. People are increasingly using innovative and alternative products, such as oral tobacco, electronic cigarettes, and nicotine replacement therapy, to obtain nicotine. As we continue to monitor smoking rates throughout the world, we must become increasingly cognizant of these alternative manners of maintaining nicotine addiction (see Chapter 5 – Nicotine Delivery Systems).

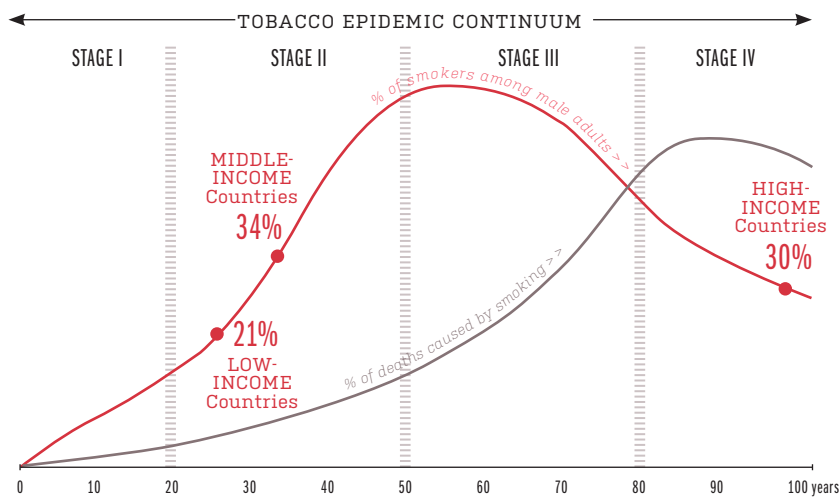
THE INDUSTRY SAYS:

“I’m no cowboy and I don’t ride horseback, but I like to think I have the freedom the Marlboro man exemplifies. He’s the man who doesn’t punch a clock. He’s not computerized. He’s a free spirit.”

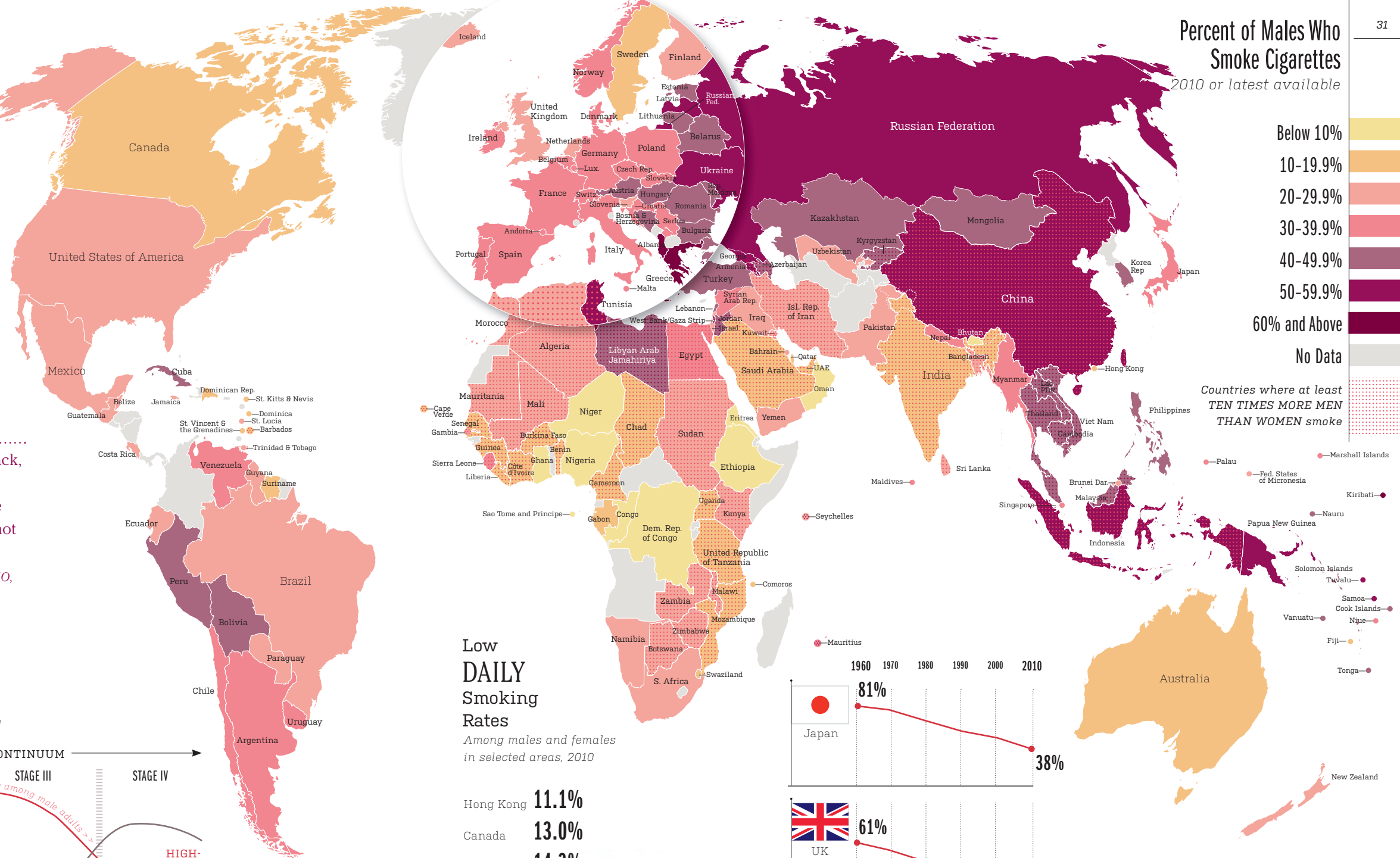
George Weissman, Former President and CEO, Philip Morris USA, 1978

Male Smoking Prevalence and Deaths Over a Century

Weighted average of smoking prevalence, 2010



2010 smoking prevalence data overlaid on tobacco epidemic continuum.



Percent of Males Who Smoke Cigarettes 2010 or latest available

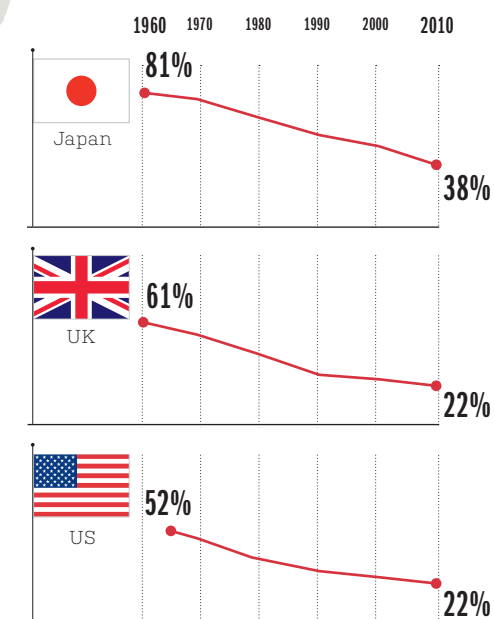
- Below 10%
10-19.9%
20-29.9%
30-39.9%
40-49.9%
50-59.9%
60% and Above
No Data

Countries where at least TEN TIMES MORE MEN THAN WOMEN smoke

Low DAILY Smoking Rates

Among males and females in selected areas, 2010

- Hong Kong 11.1%
Canada 13.0%
Iceland 14.3%
Singapore 14.3%
Sweden 14.3%
Australia 15.1%
US 15.1%



Smoking Trends Adult Male Current Smoking Prevalence 1960-2010 (or latest available)

Data rounded to nearest whole number. UK includes Great Britain and Northern Ireland.

HISTORY SAYS:

“What Bernays had created [in the 1920s in the United States] was the idea if a women smoked it made her more powerful and independent. An idea that still persists today.”

Adam Curtis, Century of the Self, UK, 2002

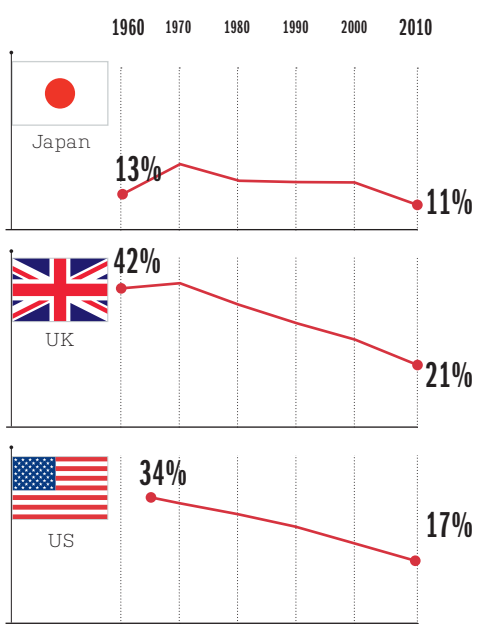
NEARLY 200 MILLION ADULT WOMEN WORLDWIDE SMOKE CIGARETTES. As observed among high-income countries in the 20th century, the first stage of the tobacco epidemic occurred as the rate of smoking among men increased and surpassed 50%. During the next stage, smoking rates decreased among men and increased among women. There is a concern that this pattern may occur in the future in low- and middle-income countries as well. In 2010, half of the world's female smokers were in high-income countries and the remaining half in low- and middle-income countries.

Tobacco companies market directly to women and create an association between smoking and gender equality. This is happening today in many low- and middle-income countries where there are potential new smokers and sparse marketing restrictions, but this practice is not new for tobacco companies. ALMOST A CENTURY AGO, THE AMERICAN TOBACCO COMPANY PURPOSEFULLY LINKED SMOKING WITH WOMEN'S RIGHT TO VOTE, WITH CIGARETTES CALLED "TORCHES OF FREEDOM." This type of forced association between smoking and gender equality can be expected worldwide.



Women are the target of marketing campaigns, specifically ones promoting "light" or "low-tar" cigarettes. Women often choose these cigarettes because of a false assumption that the products are less harmful than full-flavor cigarettes. In reality, all cigarettes contain approximately the same amount of tar and nicotine, but smokers of "light" and "low-tar" cigarettes compensate (e.g., covering ventilation holes, sucking harder, etc.) to more efficiently extract nicotine from the cigarettes. This has resulted in no net benefit for women who continue to smoke and use these "lighter" products.

Smoking decreases fertility in women, combines with oral contraceptives to increase the risk of heart attacks and stroke, and results in poor health outcomes for fetuses and newborns. If women begin smoking at rates equivalent to men, the world will face a public health disaster of enormous proportions.



Smoking Trends Adult Female Current Smoking Prevalence 1960-2010 (or latest available)

Data rounded to nearest whole number. UK includes Great Britain and Northern Ireland.



Sweden and Nauru are the only two countries in the world where smoking prevalence is higher among women than men.

Percent of Females Who Smoke Cigarettes 2010 or latest available

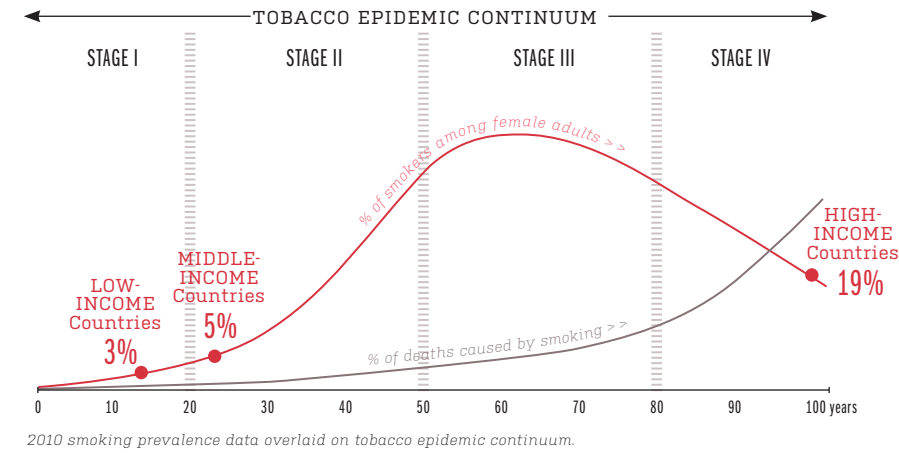
- Below 10%
10-19.9%
20-29.9%
30-39.9%
40-49.9%
50-59.9%
60% and Above
No Data

More than half of all countries have a female smoking prevalence rate of less than 10%.

Approximately 1 in 5 rural Cambodian women who smoke cigarettes or chew tobacco initiate their tobacco use as a result of pregnancy-related symptoms.

Female Smoking Prevalence and Deaths Over a Century

Weighted average of smoking prevalence, 2010



THE INDUSTRY SAYS:

“Cigarettes are like women. The best ones are thin and rich.”

American Tobacco Company advertising slogan, US, circa 1970

The amount of lifetime exposure to tobacco smoke significantly correlates with the thickness of carotid arterial walls in both men and women. This effect is more than twice as high in women as in men.

“Kids who see others smoking are more likely to take up the habit because they don't perceive cigarettes as unhealthy.”

Simon Racicot, Concordia University, US, 2011

While there are large differences in smoking rates among adults by gender, smoking rates among boys and girls (ages 13-15) vary minimally in many regions of the world. Smoking rates between boys and girls differ by less than five percentage points in almost half of the world's countries. Tobacco companies view youth smoking as an opportunity to secure new smokers at a young age. THE MAJORITY OF SMOKERS BEGIN SMOKING IN THEIR YOUTH. For example, 83% of smokers in the US begin smoking before the age of 18. Even the tobacco industry understands the importance of youth smoking, and a 1984 R.J. Reynolds document stated that “younger adults are the only source of replacement smokers.”

Boys begin smoking during their youth in response to peer pressure, misconceptions that smoking is cool or enhances popularity, easy access to tobacco products, cigarette pricing, and tobacco marketing. Both marketing and pricing of cigarettes are proven to encourage youth initiation of smoking, because marketing makes smoking appealing to youth, and low pricing makes smoking affordable.

Smoking has an immediate harmful impact on boys' health, such as a reduction in stamina, and an increase in respiratory symptoms, mental health visits, and school absenteeism. Smoking endangers health, and the longer an individual smokes, the more severe the repercussions. Youth smokers are entering into an addiction that shortens their life span and increases the likelihood they will die early from diseases caused by smoking.

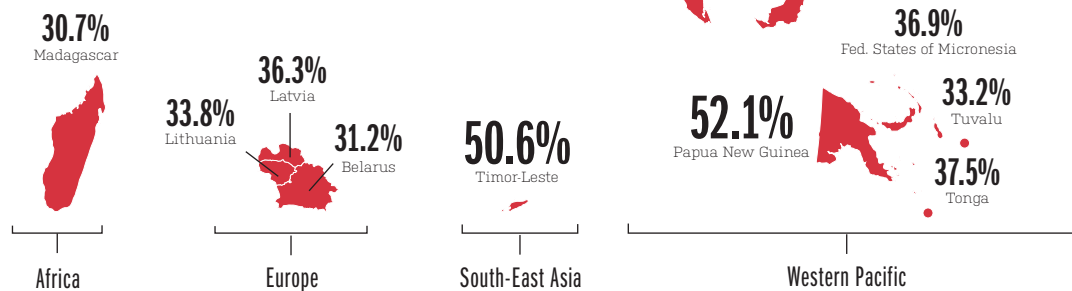
THE INDUSTRY SAYS:

“It is important to know as much as possible about teenage smoking patterns and attributes. Today's teenager is tomorrow's potential regular customer, and the overwhelming majority of smokers first begin to smoke while still in their teens... The smoking patterns of teenagers are particularly important to Philip Morris.”

Philip Morris USA, 1981

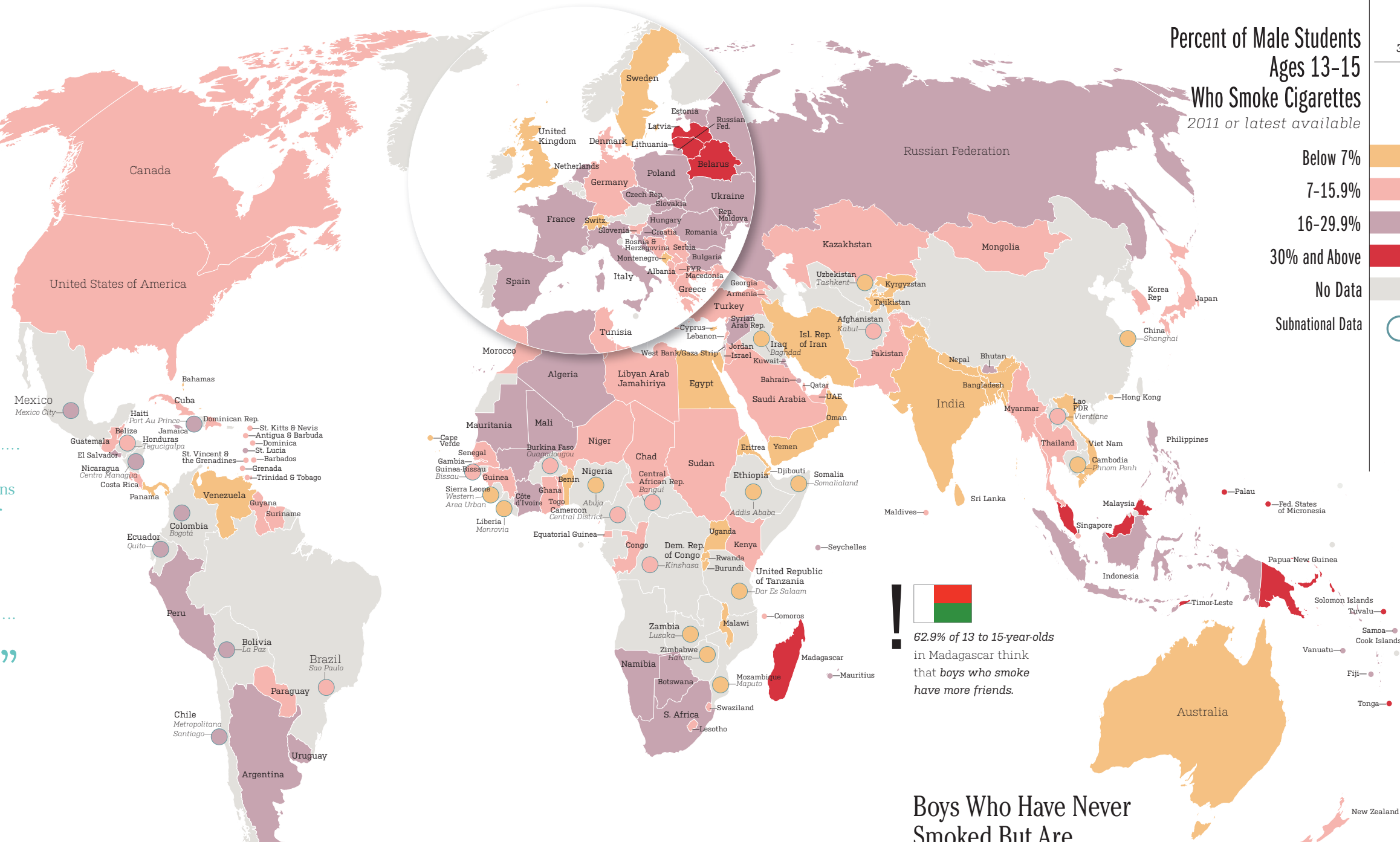
Countries With the Highest Smoking Rates Among Boys

Ages 13-15, 2011 or latest available



Percent of Male Students Ages 13-15 Who Smoke Cigarettes

2011 or latest available



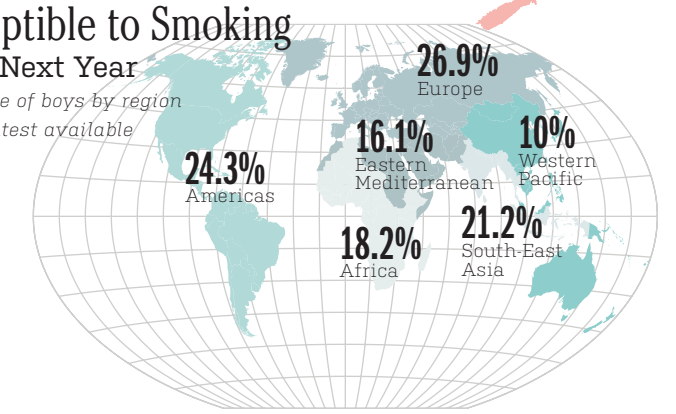
62.9% of 13 to 15-year-olds in Madagascar think that boys who smoke have more friends.



Around one half of persistent lifetime smokers will eventually die from tobacco-related illness and disease.

Boys Who Have Never Smoked But Are Susceptible to Smoking in the Next Year

Percentage of boys by region 2005 or latest available



RESEARCH SAYS:

“There is an important public-health message here that we need to get to teenage girls: Smoking is not going to help you lose weight.”

Louise Pilote, McGill University, Canada, 2006

As with boys, most female smokers initiate the habit before reaching adulthood. Girls begin smoking during their youth in response to peer pressure, misconceptions that smoking is cool or enhances popularity, easy access to tobacco products, and tobacco marketing. Both marketing and pricing of cigarettes encourage youth initiation of smoking. Marketing makes smoking appealing to youth, and low pricing makes smoking affordable.

Some girls initiate smoking or continue to smoke due to the belief that smoking will assist with weight loss. This is especially common in cultures where women are subjected to unrealistic body-image goals. The tobacco industry has promoted the adoption of this belief, and a 1982 R.J. Reynolds document stated that “[a] brand which contains a natural appetite suppressant (in tobacco or tipping) will be perceived as controlling weight.”

Among today's adults, more men consistently smoke than women. In fact, there are at least 49 countries in which ten times more men than

women smoke. The same is not the case for today's teenagers. IN MOST OF THE WORLD, THE DIFFERENCE IN SMOKING RATES BETWEEN GIRLS AND BOYS IS SMALL. In fact, more girls smoke than boys in at least 25 countries. The similarity of today's boys' and girls' smoking rates suggests that, in the future, today's teenage girls may be more likely to smoke than today's adult women. If this pattern continues in the future, the consequences will be deadly.

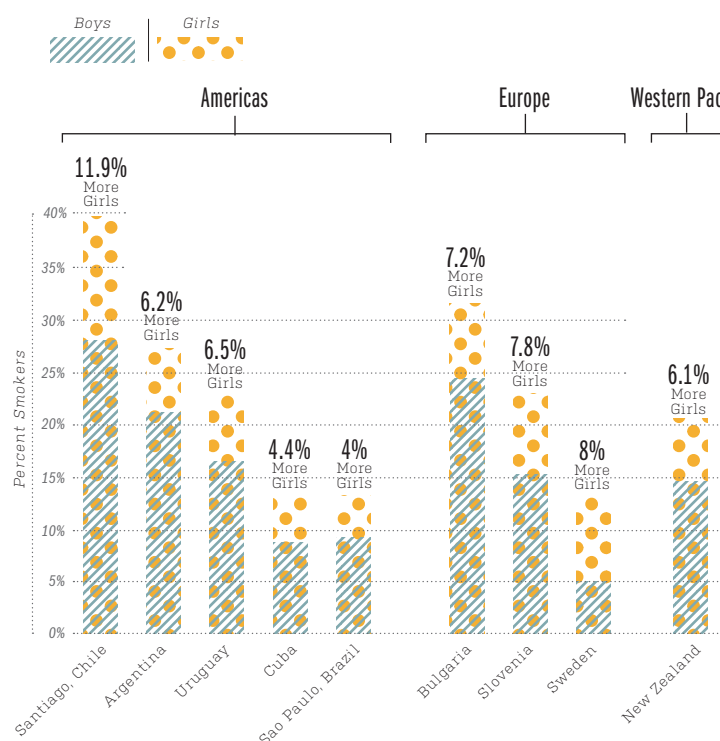
RESEARCH SAYS:

“...if the movie stars smoke, especially in romance films, they are effectively encouraging young girls to smoke.”

John Pierce et al., University of California, San Diego, US, 2005

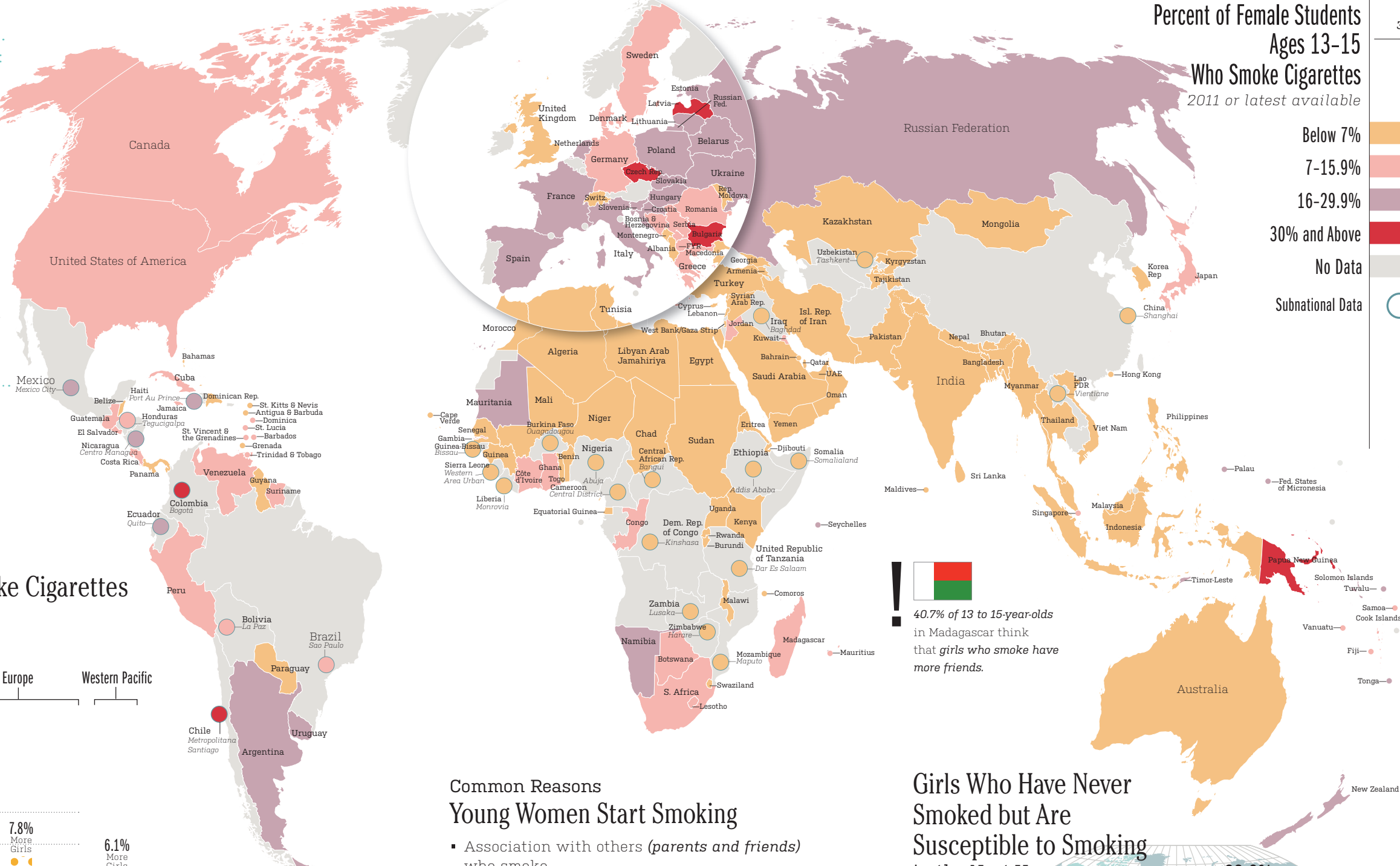
Places Where Substantially More Girls Than Boys Smoke Cigarettes

Ages 13-15, 2010 or latest available



“If you're not allowed it, but you really want it, then you can have it!”

Advertisement slogan for Kiss Cigarettes in Russia, 2011



Percent of Female Students Ages 13-15 Who Smoke Cigarettes 2011 or latest available

Below 7%
 7-15.9%
 16-29.9%
 30% and Above
 No Data
 Subnational Data

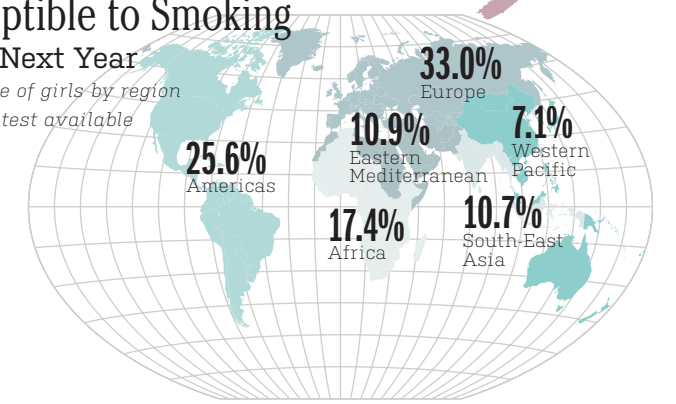
40.7% of 13 to 15-year-olds in Madagascar think that girls who smoke have more friends.

Common Reasons Young Women Start Smoking

- Association with others (parents and friends) who smoke.
- Concern with weight, body image, or social acceptance.
- Interest in rebelling or stating individuality.
- Reaction to positive images of smoking in magazines, movies, and youth culture.
- Influence from cigarette marketing campaigns targeting women.

Girls Who Have Never Smoked but Are Susceptible to Smoking in the Next Year

Percentage of girls by region 2005 or latest available



CONSUMER SAYS:

“Beta ek gutka khane ka itna shauk hai to ek kaam kar. Ek dost aur bana. Kaandha deney ke kaam aayega. Son, if you are so fond of eating gutka [chewing tobacco], make sure you make a friend so that you have someone to help carry your coffin.”

Title track from Bollywood movie, Wanted, India, 2009

Smokeless tobacco accounts for a significant and growing portion of global tobacco use, especially in South Asia. Over 25 distinct types of smokeless tobacco products are used worldwide, including both commercialized and local or homegrown products, used orally and nasally. Some products combine tobacco with substantial amounts of chemical additives and other plant material that may confer additional risk to the user. Moreover, smokeless tobacco products contain many of the toxins and carcinogens found in cigarettes, and thus result in many of the same diseases caused by smoking. In addition, smokeless tobacco use increases periodontal disease, tooth loss, and precancerous mouth lesions.

Despite the harm from smokeless tobacco use to both individuals and society at large, these products are not sufficiently regulated in many countries. The landscape of smokeless tobacco manufacturing and marketing is rapidly evolving. THE LARGEST AMERICAN, BRITISH, AND JAPANESE CIGARETTE COMPANIES HAVE ENTERED THE SMOKELESS TOBACCO MARKET AND ARE BRANDING THEIR SMOKELESS PRODUCTS AS AN EXTENSION OF CIGARETTE BRANDS, A COMPLEMENT TO BE USED IN SMOKE-FREE ENVIRONMENTS. Understanding this “dual-use” consumption pattern will be essential to developing an appropriate regulatory structure for smokeless tobacco.

Global patterns of smokeless tobacco use vary widely. The import and sale of smokeless tobacco products are banned in 40 countries and areas. In some countries, like Finland and Egypt, men use smokeless tobacco products in much greater numbers than women because such products are perceived as masculine; in countries like South Africa, Thailand, and Bangladesh, women use smokeless tobacco products more than men because they are seen as a discreet way to consume tobacco.

Research addressing smokeless tobacco is limited. Monitoring and surveillance systems are scarce, and significant research gaps exist in identifying ingredients, additives, and toxicities of smokeless tobacco products. Little is known about product pricing, substitution of smokeless tobacco for smoked tobacco, and youth susceptibility to smokeless tobacco use. Policies to control smokeless tobacco are underdeveloped. The integration of smokeless tobacco control measures into the wider framework of tobacco control can help to curb its use.

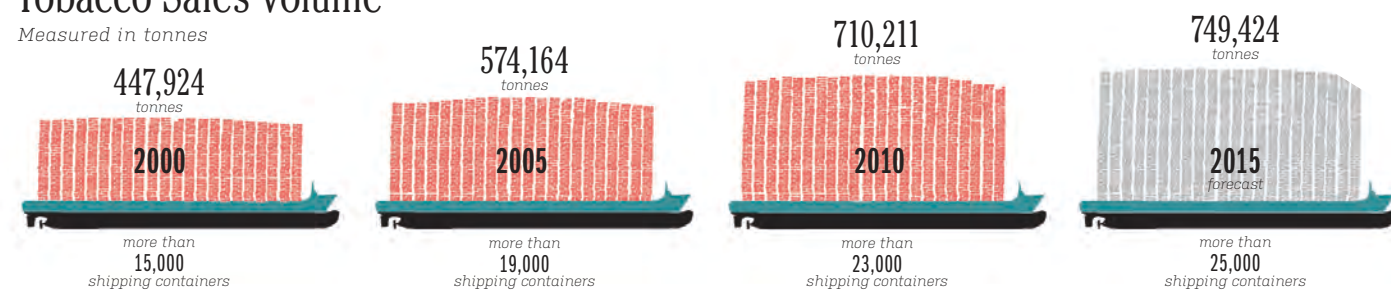
THE INDUSTRY SAYS:

“We adopted our core strategy for growth: and that was to expand the smokeless tobacco category by converting adult smokers to smokeless tobacco.”

Daniel Butler, President, U.S. Smokeless Tobacco Company, 2008

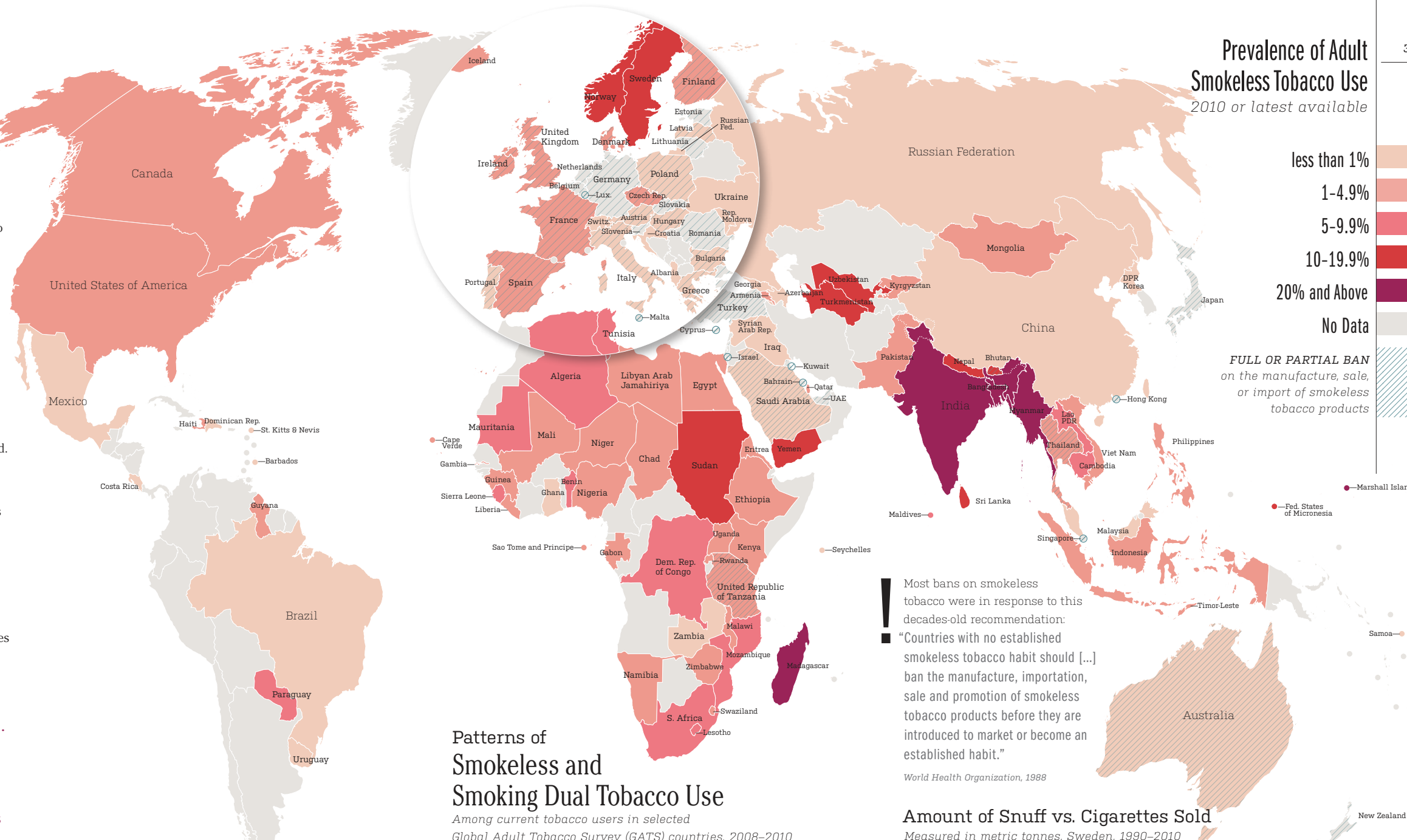
Global Smokeless Tobacco Sales Volume

Measured in tonnes



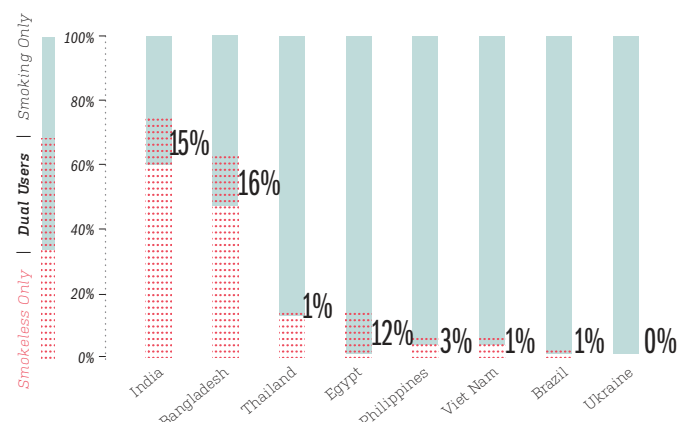
Prevalence of Adult Smokeless Tobacco Use

2010 or latest available



Patterns of Smokeless and Smoking Dual Tobacco Use

Among current tobacco users in selected Global Adult Tobacco Survey (GATS) countries, 2008–2010

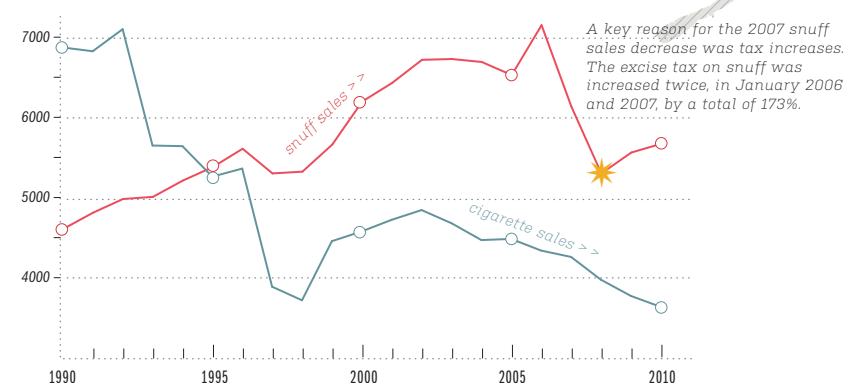


Most bans on smokeless tobacco were in response to this decades-old recommendation: “Countries with no established smokeless tobacco habit should [...] ban the manufacture, importation, sale and promotion of smokeless tobacco products before they are introduced to market or become an established habit.”

World Health Organization, 1988

Amount of Snuff vs. Cigarettes Sold

Measured in metric tonnes, Sweden, 1990–2010



RESEARCH SAYS:

“Doctors and other health-care workers are most effective in assisting patients to quit when they serve as role models by not smoking themselves. Their effectiveness increases further if they are visibly involved in local and national tobacco control activities.”

World Health Organization, 2011

Proportion of Countries Providing Cessation Support Services in the Offices of Health Professionals

2010

No data for 3.6% of countries



12.8% Services available in most offices, 45.6% Services available in some offices, 38.0% Services not available

Worldwide, health professionals are respected and trusted as opinion leaders and trendsetters. They have the ability to affect social norms and have led the charge for smoking cessation in high-income countries. It is important that this also happens in low- and middle-income countries, since overall smoking rates are unlikely to decline until physician rates decrease.

All health professionals have the responsibility to advise patients about life-changing decisions and health matters, such as the importance of quitting smoking and how to quit. Even brief smoking cessation interventions are effective, and cessation support can double quit rates. But health professionals must be educated about how to conduct these conversations. Training and education build confidence among health professionals and increase their ability to discuss smoking cessation with patients, which in turn leads to more cessation success.

Health professionals who are smokers are less likely to advise their patients to quit smoking. The smoking status of health professionals varies throughout the world based on socio-demographic patterns and the stages of the tobacco epidemic.

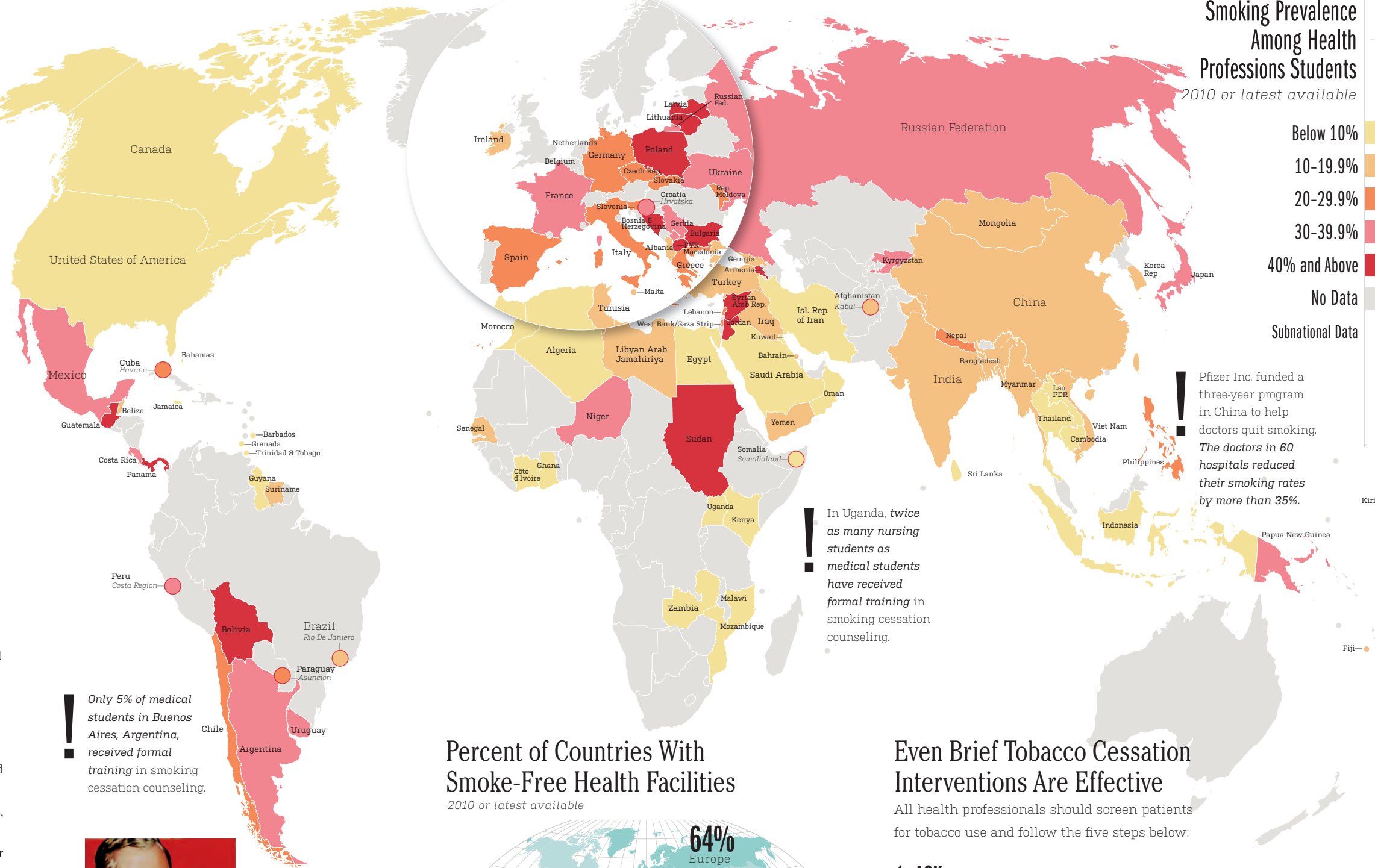
While over 93% of medical students in Hong Kong believe that health professionals should receive training in smoking cessation counseling, only 38% of students have received formal training.

THE MEDICAL STUDENTS OF TODAY ARE THE DOCTORS OF TOMORROW, AND IT IS IMPORTANT THAT THESE STUDENTS RECEIVE FORMAL SMOKING CESSATION TRAINING AS PART OF THEIR MEDICAL CURRICULUM. Unfortunately, this formal training does not always occur, and in many parts of the world, medical students smoke at rates equal to or higher than those of the general population.

In addition to educating health professionals about tobacco cessation, health facilities, such as hospitals, clinics, and doctors' offices, must adopt smoke-free policies to protect against secondhand smoke exposure. Smoke-free policies should also be adopted in medical schools. In some countries, smoking rates among medical students increase during their schooling, a circumstance that proper policies can help prevent.

“20,679 physicians say ‘Luckies are less irritating.’”

American Tobacco Company, US, 1931



Smoking Prevalence Among Health Professions Students

2010 or latest available

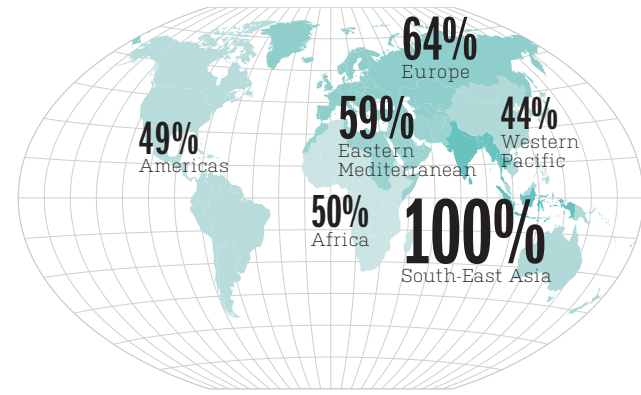
- Below 10%
10-19.9%
20-29.9%
30-39.9%
40% and Above
No Data
Subnational Data

Pfizer Inc. funded a three-year program in China to help doctors quit smoking. The doctors in 60 hospitals reduced their smoking rates by more than 35%.

In Uganda, twice as many nursing students as medical students have received formal training in smoking cessation counseling.

Percent of Countries With Smoke-Free Health Facilities

2010 or latest available



Even Brief Tobacco Cessation Interventions Are Effective

All health professionals should screen patients for tobacco use and follow the five steps below:

- 1. ASK about tobacco use
2. ADVISE to quit
3. ASSESS interest in quitting
4. ASSIST in quitting
5. ARRANGE follow-up

RESEARCH SAYS:

“Smokers often do not realize that they pay twice for cigarettes.
First with cash out of pocket, then later with their health or [their] lives.”
Ayda Yurekli, World Bank, 2001

BETWEEN 2000 AND 2008,
TOTAL COSTS IN China
ATTRIBUTABLE TO TOBACCO USE

MORE THAN
Quadrupled

2000
\$7.2 BILLION



2008
\$28.9 BILLION



COSTS

Values include direct and indirect costs. Direct costs include all health-care expenditures for treating smoking-related illnesses. Indirect costs largely include the value of lost productivity and cost of premature deaths caused by smoking-related illnesses. Measured in US dollars.

“The monetary value of the health damage from a single pack of cigarettes is \$35 to an American smoker.”

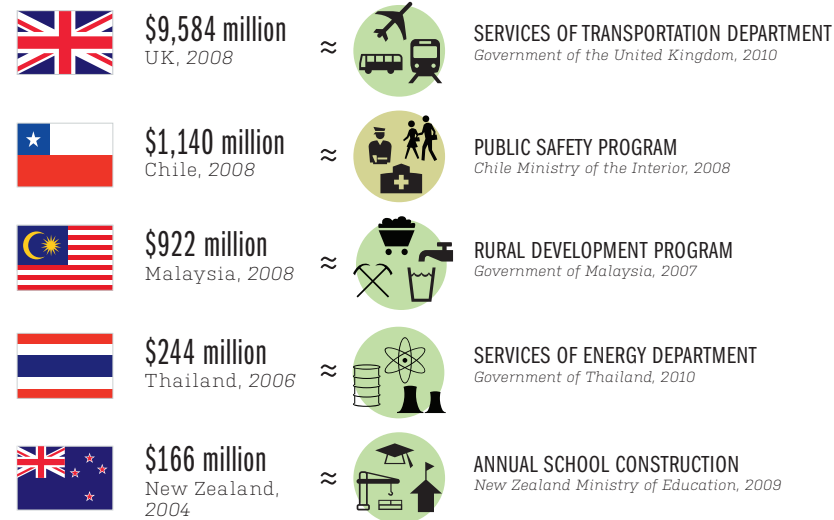
Jonathan Gruber, Massachusetts Institute of Technology, Botond Köszegi, University of California, Berkeley, US, 2008

The Opportunity Costs of Smoking

Every society gives up the opportunity to buy something important when valuable resources are spent treating smoking-related illnesses.

Direct cost of tobacco use in USD

How else could these resources be spent?



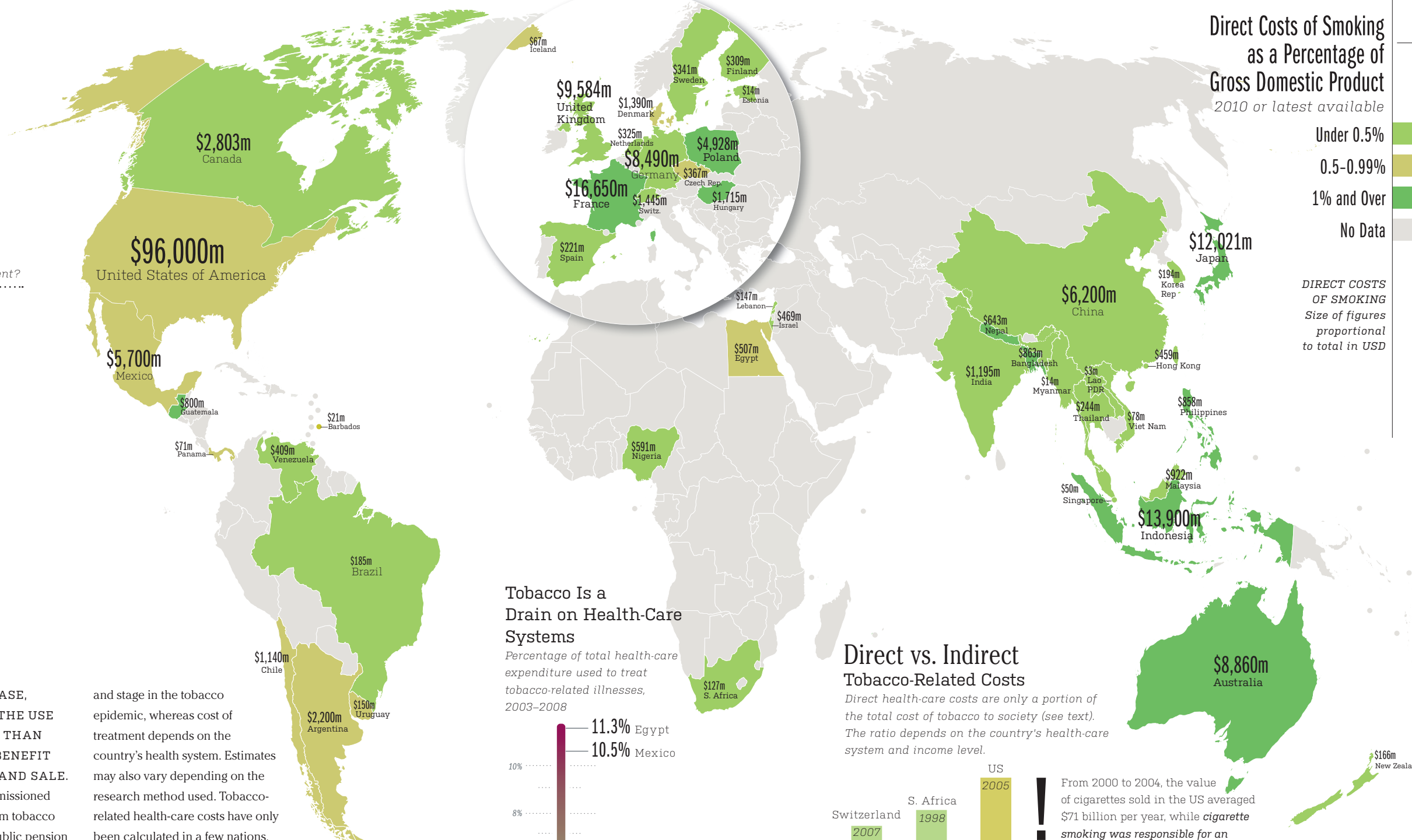
This map reflects estimates of both private and public direct medical costs of treating tobacco-related illnesses, which are only a portion of the total cost of tobacco to society. Indirect costs such as losses in labor productivity, cigarette butt littering, fire damage, environmental harm from destructive farming practices, and the intangible suffering of the victims and their families are not included. These losses further strengthen the argument that tobacco consumption has serious economic consequences.

Tobacco companies insist that their business is essential for global and local economies, ignoring the enormous resource drain that the use of tobacco products has on society as a whole.

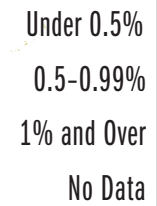
THE BURDEN OF DEATH, DISEASE, AND DISABILITY CAUSED BY THE USE OF TOBACCO PRODUCTS MORE THAN OUTWEIGHS ANY ECONOMIC BENEFIT FROM THEIR MANUFACTURE AND SALE. The tobacco industry has even commissioned studies that claim early mortality from tobacco use eases the financial burden on public pension funds—an argument never advanced to combat prevention efforts against HIV/AIDS, tuberculosis, or diabetes. This grim conclusion is not only immoral, but also incorrect.

The direct cost of tobacco-related illnesses is determined by both the number of persons being treated and the cost of treatment. The number of patients depends on a country's population

and stage in the tobacco epidemic, whereas cost of treatment depends on the country's health system. Estimates may also vary depending on the research method used. Tobacco-related health-care costs have only been calculated in a few nations, primarily due to limited or poor-quality data, dearth of research funding, and absence of research capacity. As health systems of low- and middle-income countries develop along with their economies, the medical costs of tobacco-related diseases will continue to grow, and so will the need to evaluate these costs.



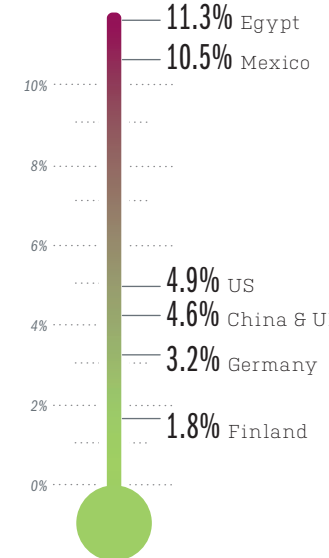
Direct Costs of Smoking as a Percentage of Gross Domestic Product (2010 or latest available)



DIRECT COSTS OF SMOKING Size of figures proportional to total in USD

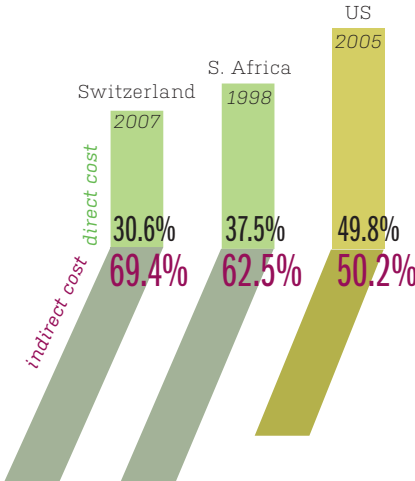
Tobacco Is a Drain on Health-Care Systems

Percentage of total health-care expenditure used to treat tobacco-related illnesses, 2003-2008



Direct vs. Indirect Tobacco-Related Costs

Direct health-care costs are only a portion of the total cost of tobacco to society (see text). The ratio depends on the country's health-care system and income level.



From 2000 to 2004, the value of cigarettes sold in the US averaged \$71 billion per year, while cigarette smoking was responsible for an estimated \$193 billion in annual health-related economic losses (\$96 billion in direct medical costs and approximately \$97 billion in lost productivity).

CONSUMERS SAY:

“Eggs? Where will the money come from to buy them?”

Hasan, a rickshaw puller from Bangladesh who could feed each of his three children an egg a day if he bought eggs instead of tobacco, 2001

Money spent on tobacco often reduces resources available for basic necessities, such as nutrition, health care, and education. These opportunity costs impose a significant burden on tobacco users and their families, burying many of them in a vicious cycle of poverty that can span generations. SPENDING ON TOBACCO PRODUCTS DIVERTS RESOURCES FROM ESSENTIAL GOODS AND SERVICES, INCLUDING EDUCATION, FOOD, CLOTHING, SHELTER, AND TRANSPORTATION. Expenditures on tobacco inhibit progress toward UN Millennium Development Goals.

The retail price of a pack of cigarettes varies among and within nations. Cigarette prices are influenced by many factors, including the tobacco market structure (a monopoly, oligopoly, or competitive market) and tobacco tax system (the size and structure of the excise tax—see Chapter 29 – Tobacco Taxes). Significant price differentials may exist between so-called premium cigarette brands and economy brands, a result of a tobacco industry strategy to target specific segments of the population, or of the tax structure favoring ad-valorem over specific tax. Specific tax, established as a fixed amount of money collected

by the government per cigarette, would result in more uniform cigarette prices, reducing the price gap between cheap and premium brands. This would encourage smokers to quit or lower consumption as opposed to simply switching to cheaper cigarette brands. Making the prices of all tobacco products more homogeneous would limit consumers' option to substitute other tobacco products to avoid price or tax increases. Therefore, efforts should be made to equalize taxes across different tobacco products.

In striving for greater profits, the big tobacco firms have pushed the average price of cigarettes up in rich countries, such as Britain — where 20 cigarettes now cost more than £6 a pack — while hammering down the price paid to tobacco growers in poorer countries, such as India and Malawi.

In Viet Nam, smokers spent 3.6 times more on tobacco than on education, 2.5 times more than on clothing, and 1.9 times more than on health care in 2003.

Tobacco consumption impoverished roughly 15 million people in India in 2004.

Students in Niger spent 40% of their income on cigarettes in 2003.

Price of Other Tobacco Products Compared to Cigarettes

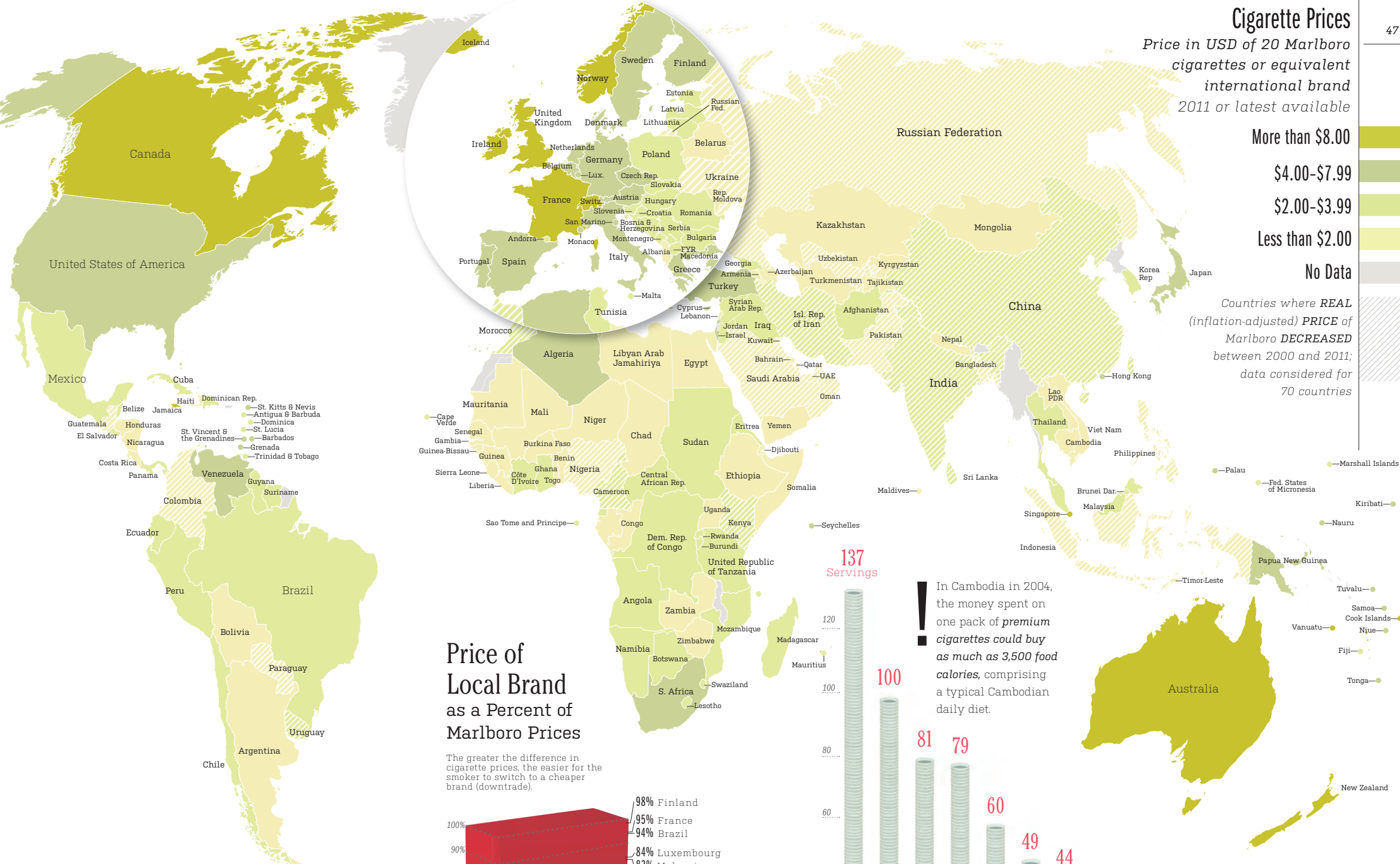
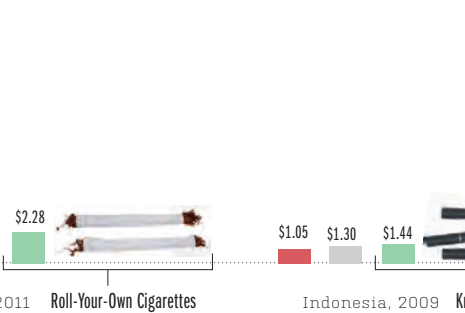
per 20 sticks/units in USD

Marlboro Local Cigarette Other Tobacco Product



Price of Local Brand as a Percent of Marlboro Prices

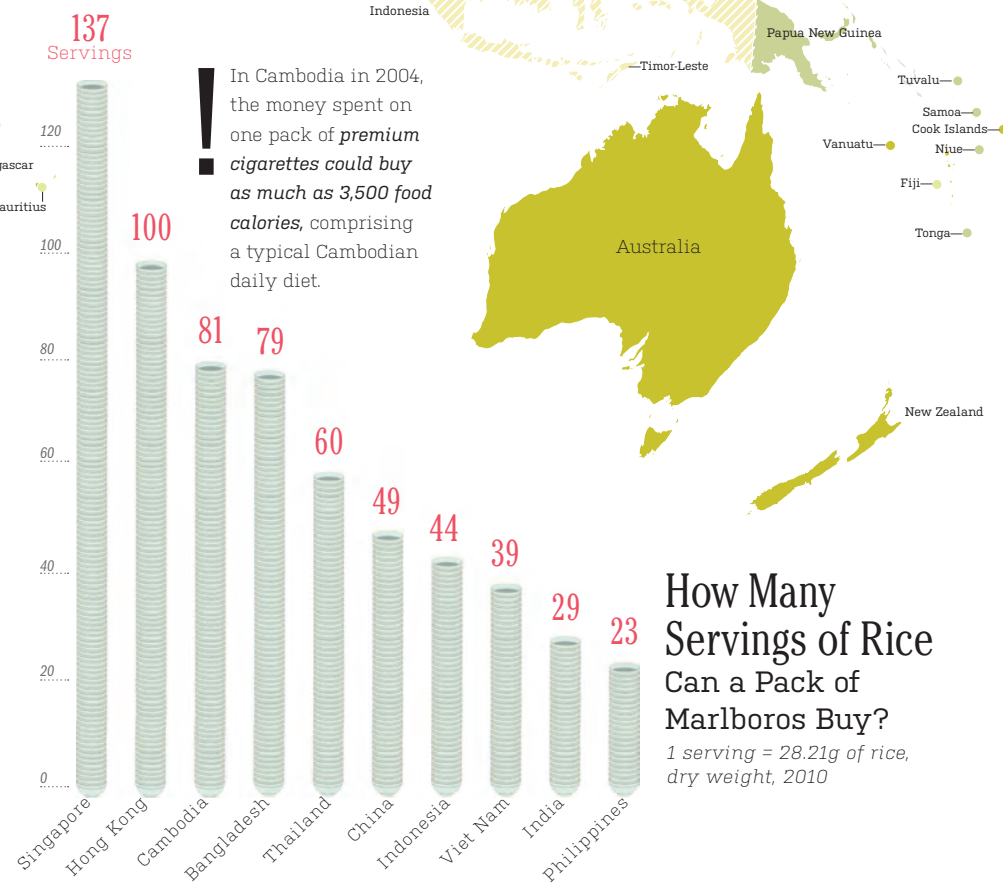
The greater the difference in cigarette prices, the easier for the smoker to switch to a cheaper brand (downtrade).



Cigarette Prices Price in USD of 20 Marlboro cigarettes or equivalent international brand 2011 or latest available

More than \$8.00 \$4.00-\$7.99 \$2.00-\$3.99 Less than \$2.00 No Data

Countries where REAL (inflation-adjusted) PRICE of Marlboro DECREASED between 2000 and 2011; data considered for 70 countries



How Many Servings of Rice Can a Pack of Marlboros Buy? 1 serving = 28.21g of rice, dry weight, 2010

“If real cigarette prices do not rise faster than consumer purchasing power, tobacco becomes relatively more affordable and consumption increases.”

World Health Organization, WHO Report on the Global Tobacco Epidemic, 2011

In recent decades, many low- and middle-income countries have achieved unprecedented economic growth. The economies of many countries in Asia, Eastern Europe, and South America have grown at annual rates of 6% or more. Rapid growth increases consumers' purchasing power, and people discover that many things, including cigarettes, become more affordable. Therefore, fast-growing countries face greater tobacco control challenges.

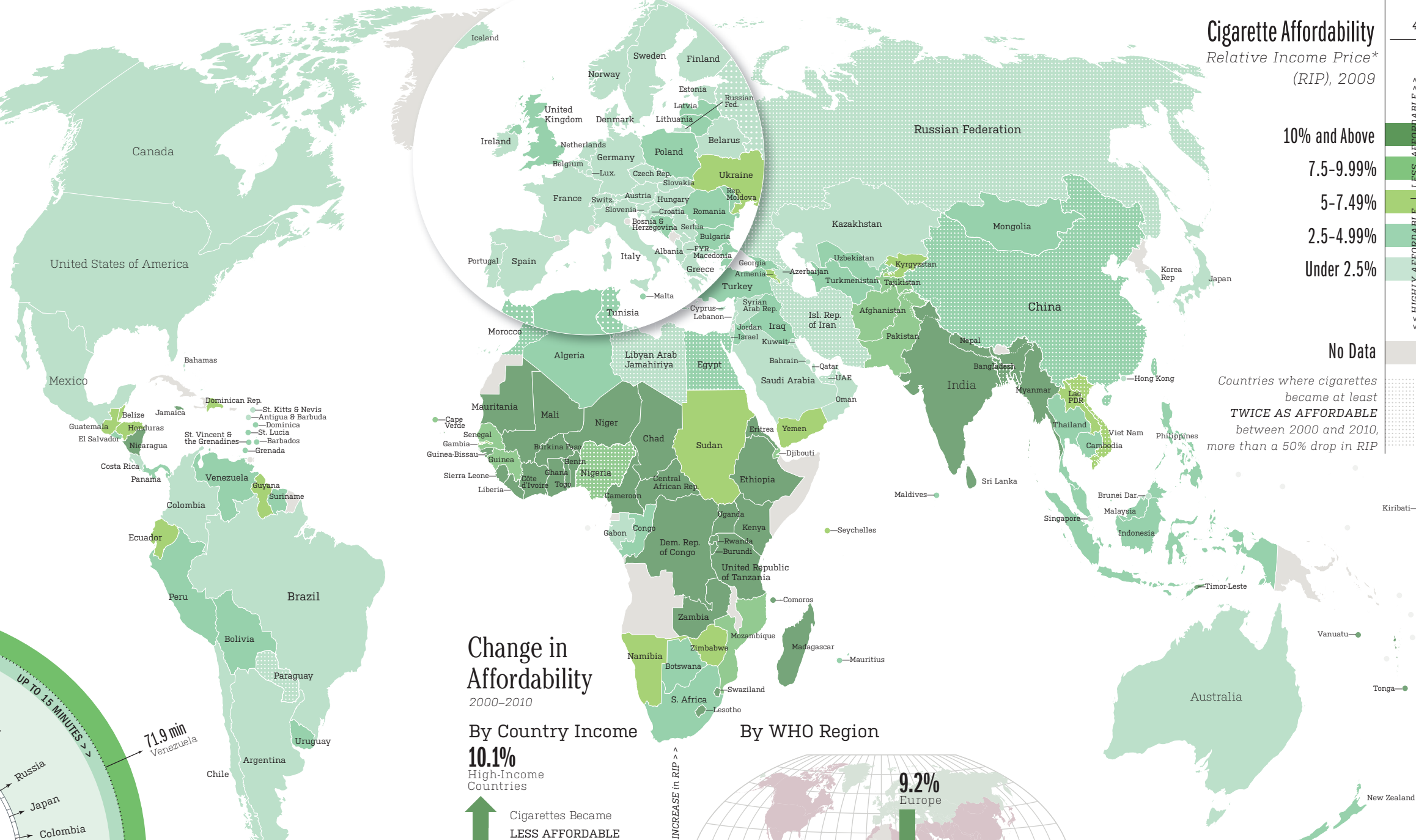
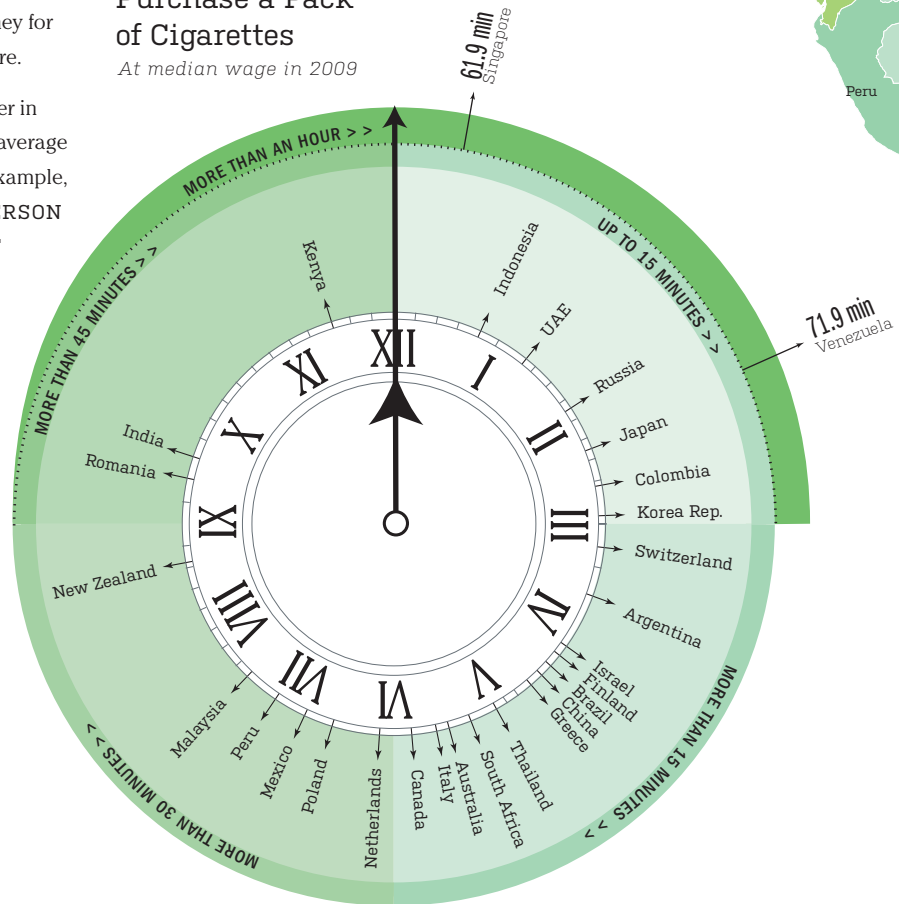
Consumers' decisions to buy cigarettes are influenced by their available income and the price of cigarettes. Economists call this combination "affordability," expressed as the percentage of a worker's income or duration of work time required to buy a product. The more income required to purchase cigarettes or the more one must work to earn enough money for cigarettes, the less affordable cigarettes are.

Despite cigarette prices being much higher in high-income countries, cigarettes are on average more affordable in those countries. For example, in 2009 THE MEDIAN EMPLOYED PERSON IN KENYA HAD TO WORK ALMOST AN HOUR TO BUY A PACK OF THE CHEAPEST CIGARETTES, WHILE THE CHEAPEST CIGARETTES COST JUST OVER 11 MINUTES OF LABOR FOR THE MEDIAN WORKER IN JAPAN. In low- and middle-income countries, cigarettes are generally becoming more affordable as economies develop, with the highest increase in affordability within the last decade being observed in China, Libya, and the Russian Federation.

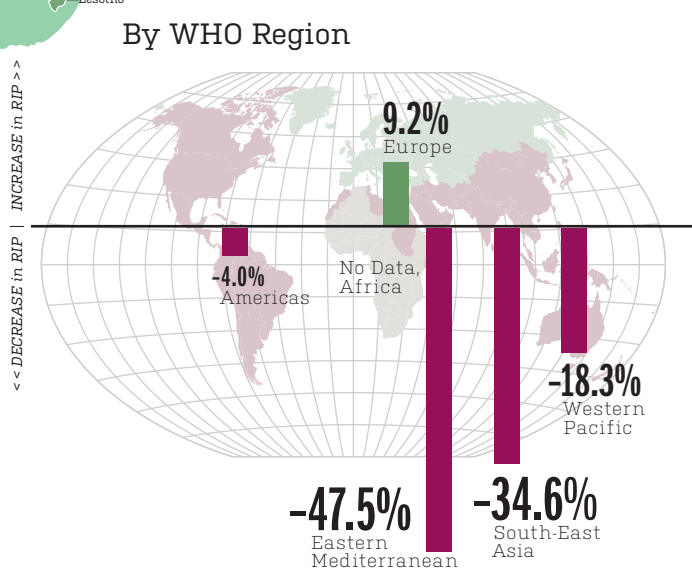
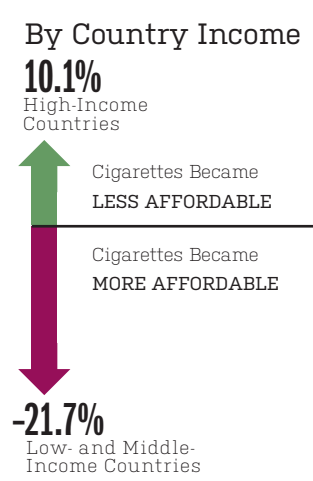
The growth in average income significantly affects the affordability of cigarettes, and in that sense is bad for public health efforts to reduce consumption by making tobacco products less affordable. But tobacco control policymakers cannot argue against economic growth. The best way to make cigarettes less affordable is to increase tobacco taxes and prices (see Chapter 29 – Tobacco Taxes). To the extent that tobacco control is a priority for government and policymakers, tobacco taxes and prices should be adjusted to reduce affordability.

Minutes of Labor Required to Purchase a Pack of Cigarettes

At median wage in 2009



Change in Affordability 2000-2010



In China, cigarettes have become much more affordable over the last 10 years. In 2000 nearly 14% of the average annual per capita income was needed to buy 100 packs of the cheapest cigarettes. In 2010 this number dropped to less than 3%.

*Relative Income Price (RIP) = Percentage of annual per capita income, measured by per capita GDP, needed to purchase 100 packs of cheapest cigarettes.

RESEARCH SAYS:

“Tobacco use is unlike other threats to global health. Infectious diseases do not employ multinational public relations firms. There are no front groups to promote the spread of cholera. Mosquitoes have no lobbyists.”

WHO Zeltner Report, 2000

BETWEEN 2000 AND 2010,
WORLD CIGARETTE PRODUCTION INCREASED BY 12%.

TODAY, CIGARETTE COMPANIES
PRODUCE NEARLY

6 Trillion
CIGARETTES PER YEAR.

1 PACK =
30 BILLION
CIGARETTES

TOBACCO INDUSTRY



ADVOCATES SAY:

“...they cheated the farmers. Tobacco farmers have families, they run businesses, they work real hard on the land.... I think they are the innocent people in this.”

Harvey Strosberg, Lawyer, Canada, 2010

Tobacco is known to be grown in at least 124 countries, occupying 3.8 million hectares of agricultural land. There are only 5 countries in which tobacco is not grown, and it is unknown whether or not tobacco is grown in the remaining countries of the world. World tobacco production peaked in 1997 at over 9 million tonnes and has since declined by almost a quarter to 7.1 million tonnes in 2009.

Tobacco is primarily grown in low- and middle-income countries, where it is a contributor to undernourishment, because the land is used to grow tobacco rather than food. IN 2009, SIX OF THE TOP TEN TOBACCO-PRODUCING COUNTRIES HAD UNDERNOURISHMENT RATES BETWEEN 5% AND 27%. In 2008 in Malawi, a top tobacco-producing country with 27% undernourishment, each hectare of land devoted to tobacco produced 1 tonne of tobacco leaf; a hectare of land growing potatoes produced 14.6 tonnes in the same year.

Tobacco farming negatively affects the environment. Deforestation results from wood being needed for the curing process and for hanging leaves to dry. Each year, 20,000 hectares

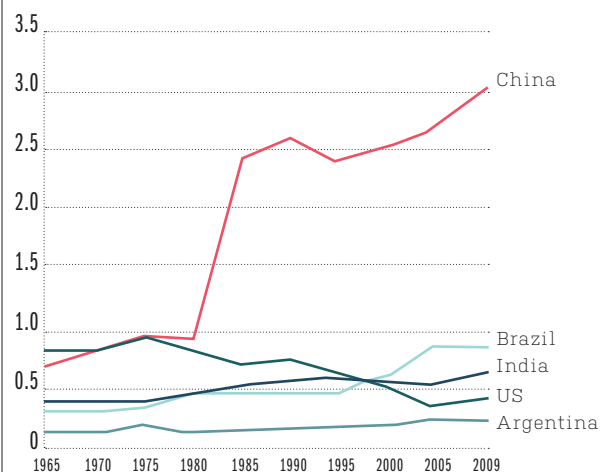
of forests are cleared to cure tobacco. Tobacco leaches the soil of many nutrients, so fertilizers and pesticides are heavily used in tobacco production. These chemicals endanger workers and create runoff that pollutes the environment.

No matter where tobacco farmers work, these individuals experience illnesses through their exposure to pesticides (which cause neurological damage) and nicotine (which results in green tobacco sickness). In addition to health impacts, many tobacco farmers are trapped in a cycle of poverty, as they are required to purchase high-cost equipment and infrastructure with little profit remaining. In 2003, tobacco farmers in the US received less than 1% of consumer spending on tobacco.

The WHO FCTC calls for financial and technical assistance to tobacco growers in countries dependent on tobacco agriculture. Although shifting from growing tobacco to growing economically and environmentally viable alternatives, such as food, addresses the issue of malnutrition, few countries have implemented such measures.

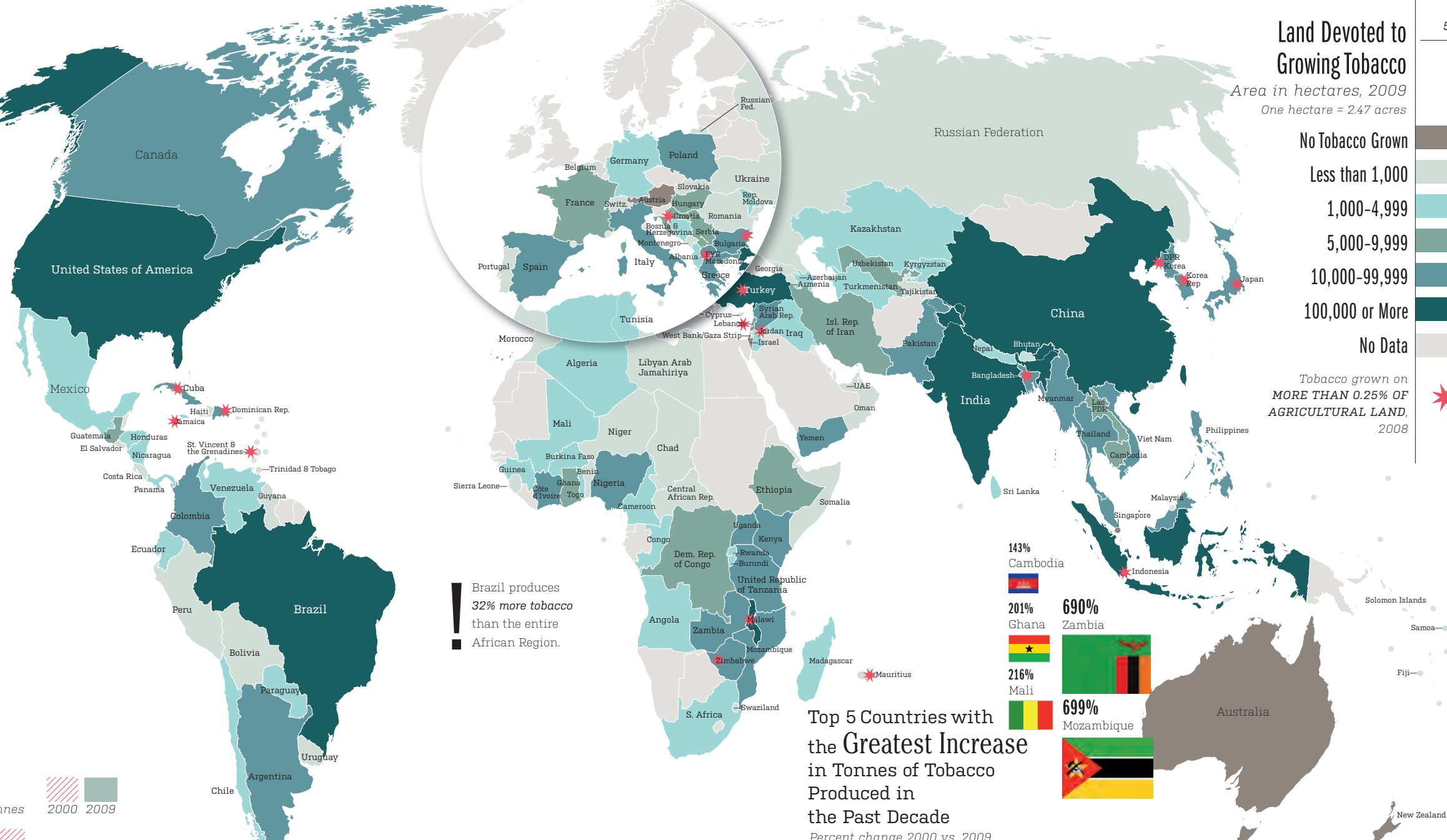
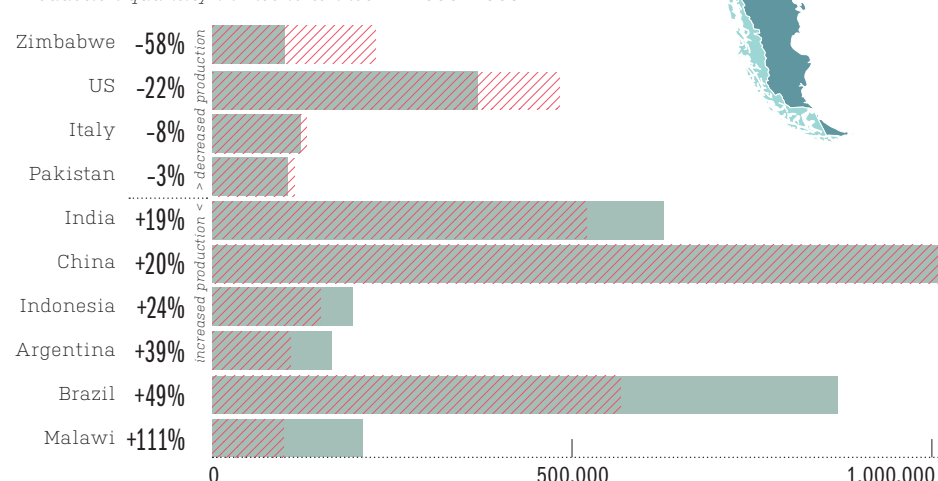
Trend in Tobacco Production

Production quantity in million metric tonnes for selected countries, 1965-2009



Leading Producers of Tobacco Leaf

Production quantity in metric tonnes



Land Devoted to Growing Tobacco

Area in hectares, 2009. One hectare = 2.47 acres

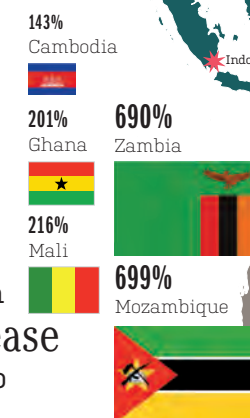
- No Tobacco Grown
Less than 1,000
1,000-4,999
5,000-9,999
10,000-99,999
100,000 or More
No Data

Tobacco grown on MORE THAN 0.25% OF AGRICULTURAL LAND, 2008

Brazil produces 32% more tobacco than the entire African Region.

Top 5 Countries with the Greatest Increase in Tonnes of Tobacco Produced in the Past Decade

Percent change 2000 vs. 2009



RESEARCH SAYS:

“You can't just tell people not to smoke, just like you can't tell farmers to stop planting. You need to show them a different way.”

Zhao Yaqiao, Yunnan Agricultural University, China, 2011

China produces 43% of the world's tobacco, which is more tobacco than the other top nine tobacco-producing countries combined.

RESEARCH SAYS:

“Cigarettes are being extruded – and therefore smoked – at a rate of more than 300 million miles per year, which is about 34,000 miles per hour, 24 hours a day.”

Robert Proctor, Stanford University, US, 2011

There are well over 500 cigarette factories spread around the globe, each responsible for thousands of premature deaths and massive, avoidable costs to society. THESE FACTORIES COLLECTIVELY PRODUCE NEARLY 6 TRILLION CIGARETTES EVERY YEAR, ROUGHLY 12% MORE THAN A DECADE AGO. In 2010, cigarettes were produced in the majority of countries worldwide, and about a million cigarettes were manufactured every five seconds. That year, 41% of the world's cigarettes were produced in China, followed by Russia (7%), the US (6%), Germany (4%), and Indonesia (3%).

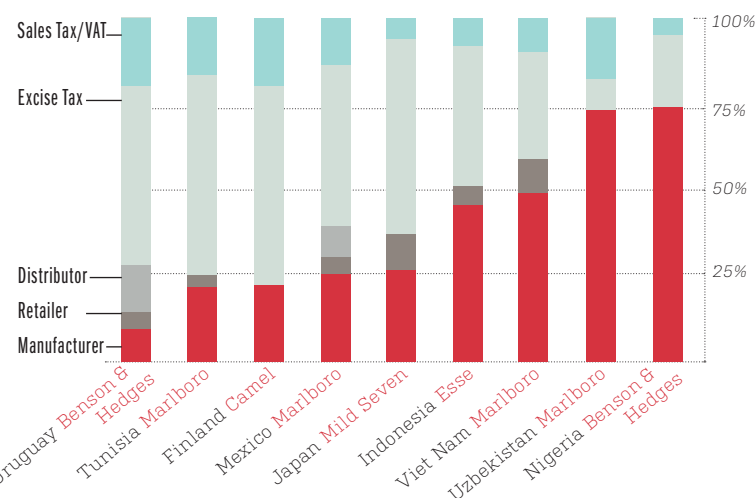
Where are these cigarettes manufactured, wrapped, and boxed for shipment? Cigarette factories are located in every corner of the world, concentrated in Europe and China, and new ones are still being built. These factories are often hidden from sight behind high walls, given vague titles like “manufacturing facility” or

“production center,” and serviced by unmarked trucks. That is not true in China, however, where smoking is much more socially acceptable than in other countries; factories are highly visible and prominently featured in their communities.

With advances in satellite imaging technology, projects such as Stanford University's Cigarette Citadels now make it possible to locate hundreds of these factories online. For instance, Internet users can view one of the world's largest cigarette factories in Bergen op Zoom, near the Hague, Netherlands. This facility, built by Philip Morris in the 1980s, currently manufactures about 96 billion cigarettes annually, with most exported to other European countries and Japan. About 90,000 people could die prematurely every year as a result of consuming cigarettes manufactured in this single facility.

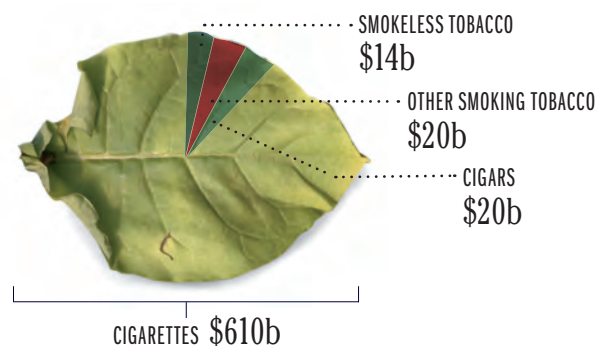
Who Is Getting the Money Spent on a Cigarette?

Distribution of value of a premium cigarette, 2009–2010



Cigarettes Dominate, but Are Not the Only Tobacco Product of the Tobacco Industry

Value of global tobacco industry production measured at retail sales price (all taxes included) in 2010, in billions, USD



Philip Morris USA—Richmond, Virginia, US Called the “Richmond Manufacturing Center,” this factory is probably the biggest cigarette factory in the world, with 1.6 million square feet under one roof.

Souza Cruz BAT—Uberlândia, Brazil This factory works 24 hours a day, 7 days a week to produce 49 billion cigarettes annually.

Philip Morris—Holland One of the largest Philip Morris facilities with an output of 96 billion cigarettes in 2006.

BAT—St. Petersburg, Russia BAT plans to expand capacity of this factory to 125 billion cigarettes by 2014.

BAT—South Africa The output of this factory is 28 billion cigarettes a year.

Cigarette Production

in billion pieces, 2010 or latest available

0 (No Production)

Under 1

1–4.99

5–19.99

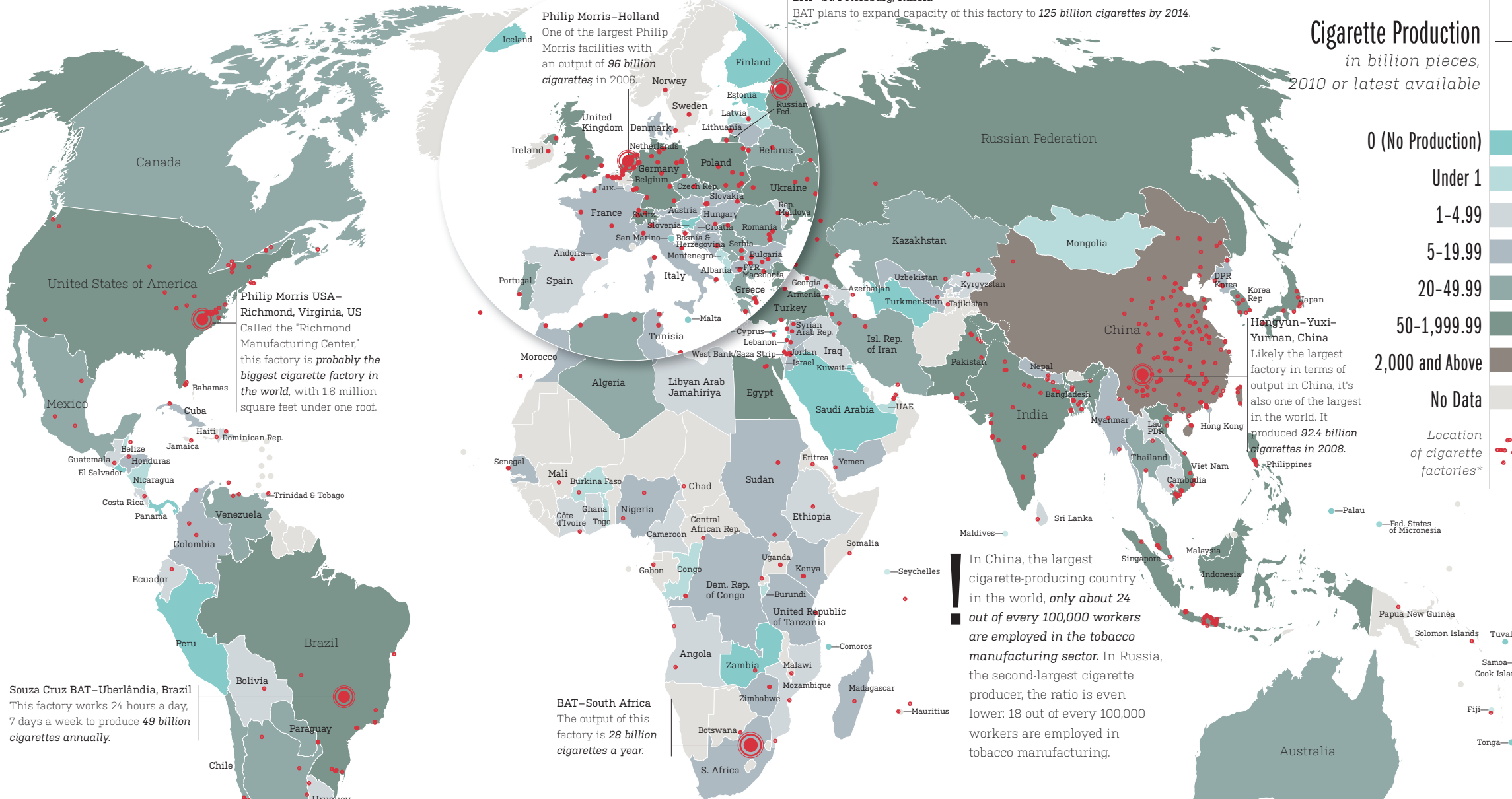
20–49.99

50–1,999.99

2,000 and Above

No Data

Location of cigarette factories*

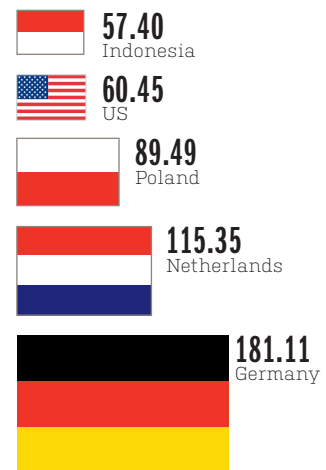


In China, the largest cigarette-producing country in the world, only about 24 out of every 100,000 workers are employed in the tobacco manufacturing sector. In Russia, the second-largest cigarette producer, the ratio is even lower: 18 out of every 100,000 workers are employed in tobacco manufacturing.

Hangyun-Yuxi-Yunnan, China Likely the largest factory in terms of output in the world, it's also one of the largest in the world. It produced 92.4 billion cigarettes in 2008.

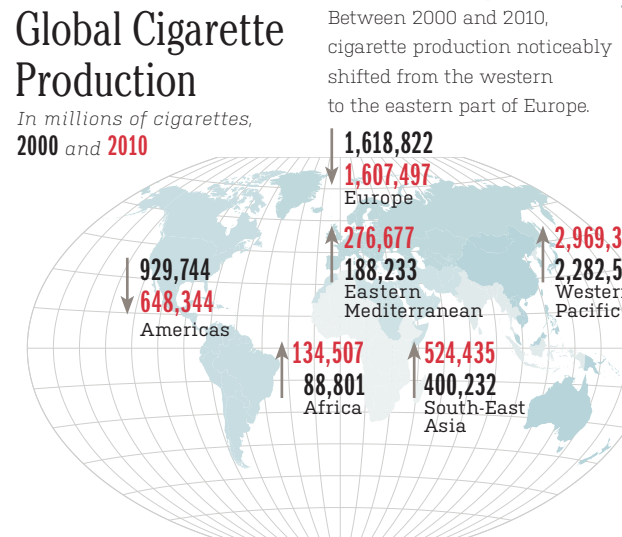
Top 5 Cigarette-Exporting Countries

Number of cigarettes in the country that were exported in 2010, in billions



Global Cigarette Production

In millions of cigarettes, 2000 and 2010



Between 2000 and 2010, cigarette production noticeably shifted from the western to the eastern part of Europe.

*http://tobaccoresearch.stanford.edu

“These companies remain some of the most profitable in the world. This is thanks in part to their endless inventive ways of undermining and circumventing regulation.”

Anna Gilmore, University of Bath, UK, 2011

In recent years, publicly traded tobacco companies have consolidated through privatization and mergers. Today there are five major private tobacco companies: Philip Morris International, Altria/Philip Morris USA, Japan Tobacco International, British American Tobacco, and Imperial Tobacco. In addition to these corporations, there are sixteen state-owned tobacco companies that are the leading cigarette manufacturers in specific countries. CHINA NATIONAL TOBACCO CORPORATION IS THE LARGEST STATE-OWNED TOBACCO COMPANY, PRODUCING MORE CIGARETTES THAN ANY OTHER COMPANY IN THE WORLD. In 2008 CNTC manufactured 2.1 trillion of the 5.9 trillion cigarettes produced worldwide.

As the tobacco market has consolidated under a few major companies, the direction of these companies is beginning to change. Traditionally, company buyouts took place in order to consolidate and expand cigarette market share. Now tobacco companies are branching out into other areas of tobacco products and technology. In recent years, the major tobacco companies have purchased corporations that produce oral tobacco, such as snus. In 2011 Philip Morris International bought patent rights to a technology that delivers nicotine-infused aerosol. In the same year, British American Tobacco established

Nicoventures, a separate company dedicated to creating alternative nicotine products that offer the same experience expected from cigarettes without some of the risks of smoking.

Estimates of revenues from the global tobacco industry vary widely but are likely approaching half a trillion dollars annually. Although tobacco is ultimately a financial burden on the governments and health-care systems of countries, it is also a source of government revenue, through tobacco taxes and additional profit for those countries with state-owned tobacco companies. Each year the tobacco industry in China contributes over 7% of the central government's total revenue. If Big Tobacco were a country, it would have a gross domestic product (GDP) similar to that of Poland and Sweden.

THE INDUSTRY SAYS:

“Altria Group has outperformed the S&P 500 every year since 2000 and has increased its dividend 44 times in the last 42 years. Its scale, balance sheet strength and improved operational focus make the company a compelling consumer products investment opportunity, and enable the company to have large-scale economic impact.”

Altria website, US, 2011

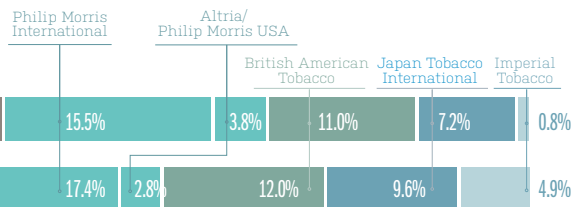
Global Cigarette Market Share

Percent of total number of cigarettes produced, 2000 and 2008



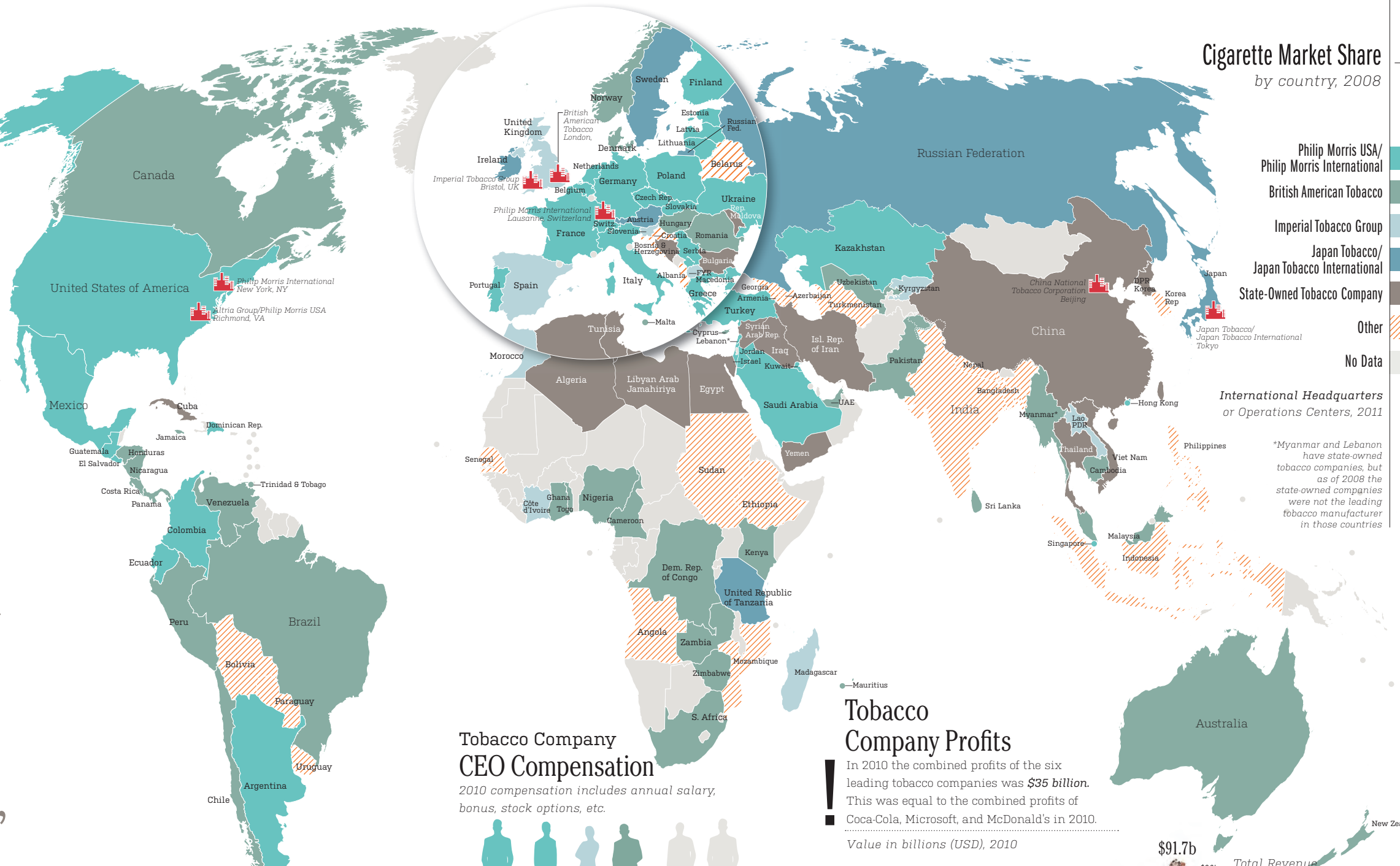
Totals might not sum due to rounding.

Philip Morris International leads the cigarette market in volume of cigarettes and is "the most profitable publicly traded tobacco company in the world."



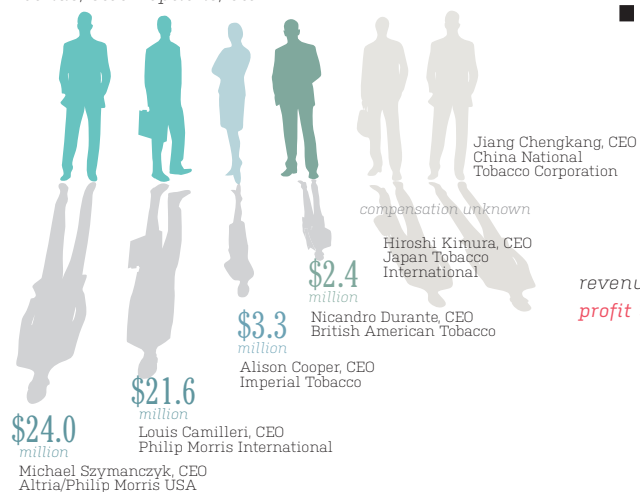
Cigarette Market Share

by country, 2008



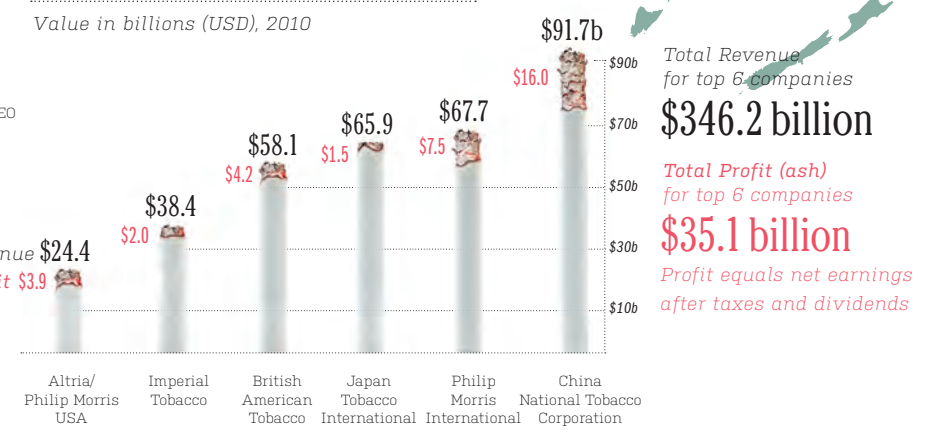
Tobacco Company CEO Compensation

2010 compensation includes annual salary, bonus, stock options, etc.



Tobacco Company Profits

In 2010 the combined profits of the six leading tobacco companies was \$35 billion. This was equal to the combined profits of Coca-Cola, Microsoft, and McDonald's in 2010.



Total Revenue for top 6 companies
\$346.2 billion

Total Profit (ash) for top 6 companies
\$35.1 billion
Profit equals net earnings after taxes and dividends

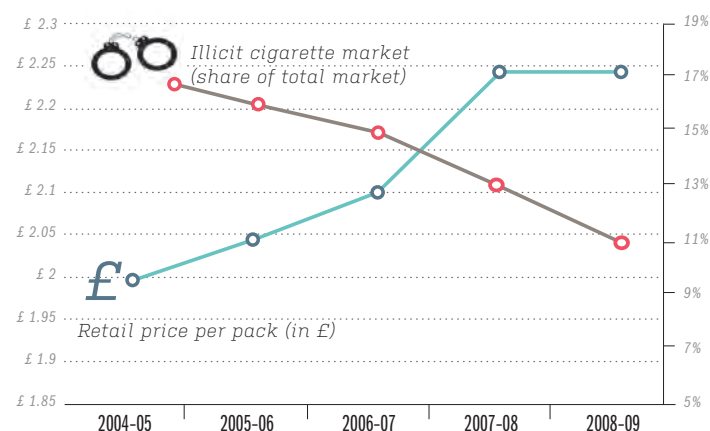
“Smuggling of cigarettes gives opportunities for organized crime networks to survive and may increase the general level of corruption in a country.”

WHO, Western Pacific Regional Office, 2000



Cigarette Prices and Illicit Cigarette Trade in the UK

Contrary to tobacco industry claims, the increase in retail price has not led to any corresponding increase in illicit trade.



If illicit trade were eliminated, governments worldwide would gain at least \$31.3 billion a year in tax revenue, and from 2030 onward, more than 164,000 premature deaths would be avoided annually due to higher average cigarette prices.

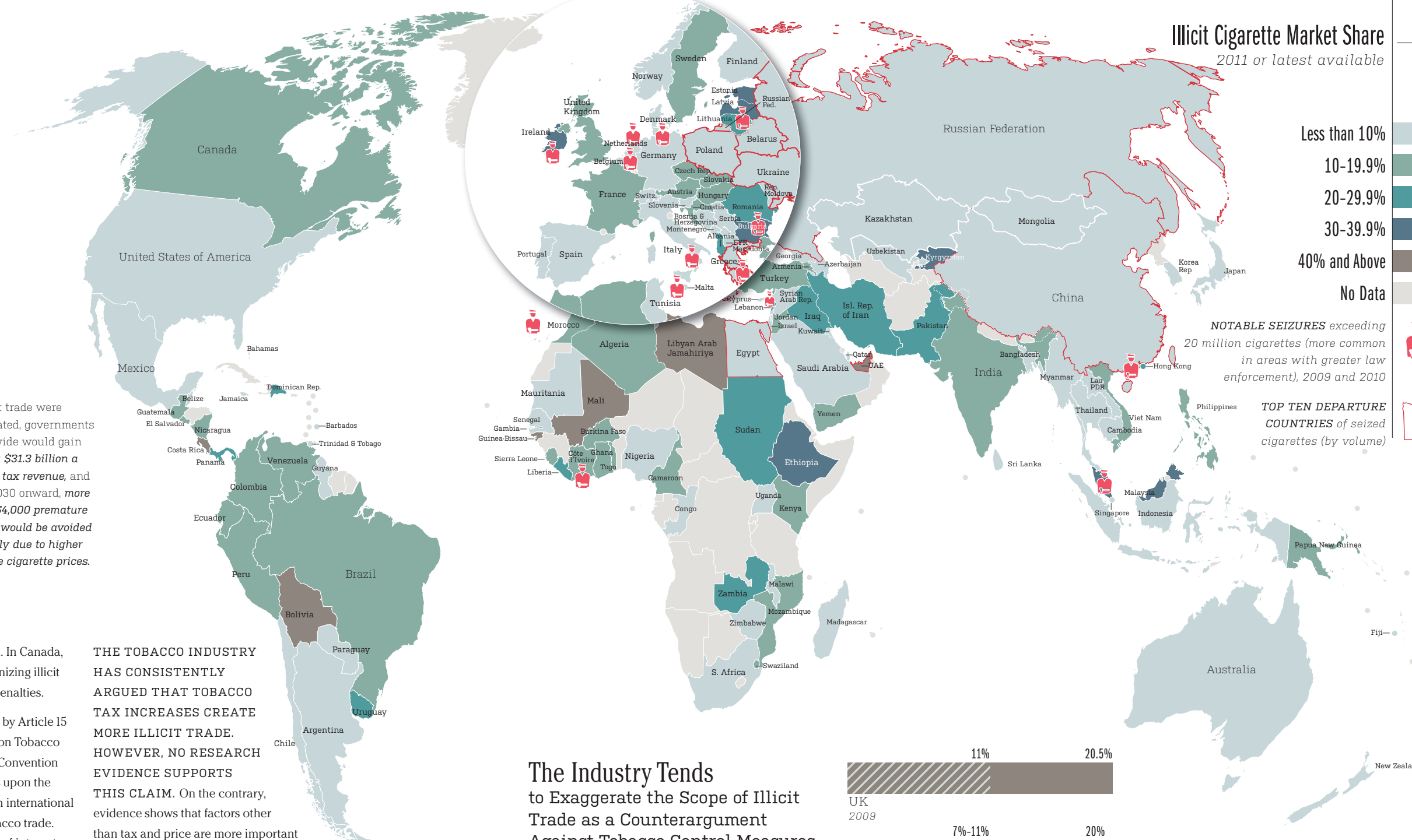
The share of the illicit cigarette trade in the global cigarette market (estimated at 9–11%) has remained relatively stable since 2000, even though some countries have managed to reduce the penetration of illicit cigarettes within their markets (e.g., UK). On average, this percentage is significantly higher in low- and middle-income countries than in high-income countries.

Illicit trade in tobacco products has serious health, economic, and social implications. Circumventing tobacco taxes undermines tax and price policies, which are among the most effective mechanisms to control tobacco use, as well as other tobacco control measures, such as youth access laws or mandatory health-warning labels. Tobacco smuggling can also lead to higher levels of corruption. Illicit cigarette trade is highly profitable for the transnational tobacco companies, allowing

them to circumvent tobacco taxation. In Canada, the industry was found guilty of organizing illicit trade and paid billions of dollars in penalties.

The illicit tobacco trade is addressed by Article 15 of the WHO Framework Convention on Tobacco Control (WHO FCTC). Parties to the Convention are negotiating a protocol that builds upon the original treaty and aims to strengthen international cooperation in fighting the illicit tobacco trade. Despite the irreconcilable conflicts of interest between the tobacco industry and the public health community, the industry is seeking to enter WHO FCTC illicit trade protocol negotiations and national-level illicit trade control activities. In many parts of the world, the tobacco industry works closely with governments to combat illicit trade. This collaboration involves many risks and conflicts with Article 5.3 of the WHO FCTC.

THE TOBACCO INDUSTRY HAS CONSISTENTLY ARGUED THAT TOBACCO TAX INCREASES CREATE MORE ILLICIT TRADE. HOWEVER, NO RESEARCH EVIDENCE SUPPORTS THIS CLAIM. On the contrary, evidence shows that factors other than tax and price are more important determinants of illicit tobacco trade, and that illicit trade is generally lesser where cigarette prices are higher. Policies that can decrease illicit trade include licensing all participants in the tobacco business, introducing enhanced tax stamps and higher trafficking penalties, and tracking tobacco product packages.



Illicit Cigarette Market Share

2011 or latest available

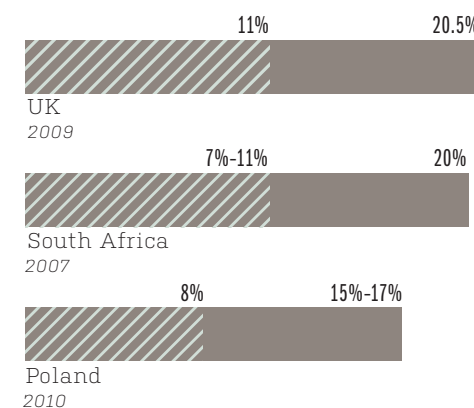
- Less than 10%
- 10-19.9%
- 20-29.9%
- 30-39.9%
- 40% and Above
- No Data

NOTABLE SEIZURES exceeding 20 million cigarettes (more common in areas with greater law enforcement), 2009 and 2010

TOP TEN DEPARTURE COUNTRIES of seized cigarettes (by volume)

The Industry Tends to Exaggerate the Scope of Illicit Trade as a Counterargument Against Tobacco Control Measures

Estimates of illicit cigarette trade from the tobacco industry vs. the estimates from academic studies As a percent of total consumption

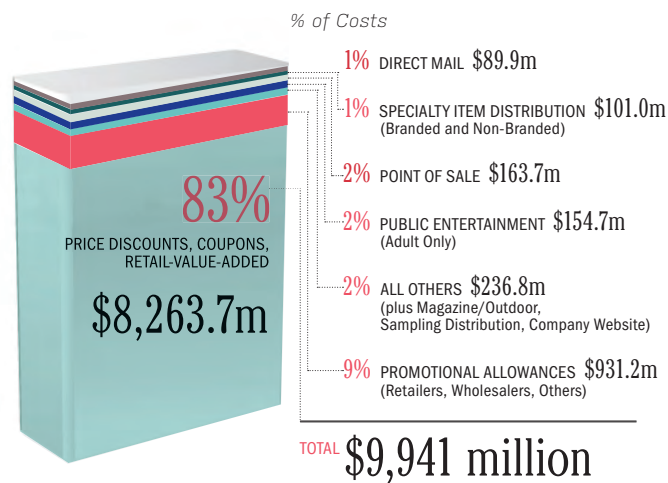


“If you can market a product that kills people, you can sell anything.”

Chris Reiter, R.J. Reynolds Campaign Program Manager, US, 2003

Cigarette Marketing Expenditures

2008, in millions (USD)



THE TOBACCO INDUSTRY CLAIMS THAT IT DOES NOT MARKET TO CHILDREN AND THAT THE PURPOSE OF ITS ADVERTISING IS ONLY TO ENCOURAGE ADULT SMOKERS TO SWITCH BRANDS. US Federal Judge Gladys Kessler found this argument baseless, and concluded that tobacco advertising contributes to youth smoking. Despite increasing restrictions on marketing and advertising, tobacco companies continue to spend billions of dollars annually to maintain brand loyalty among current smokers, to influence young people to use tobacco, and to keep smokers addicted.

In 2008, \$9.9 billion was spent on cigarette advertising and promotion in the US alone, and an additional \$548 million was spent on smokeless tobacco marketing. This equated to more than \$34 being spent on tobacco marketing for every man, woman, and child in the US that year.

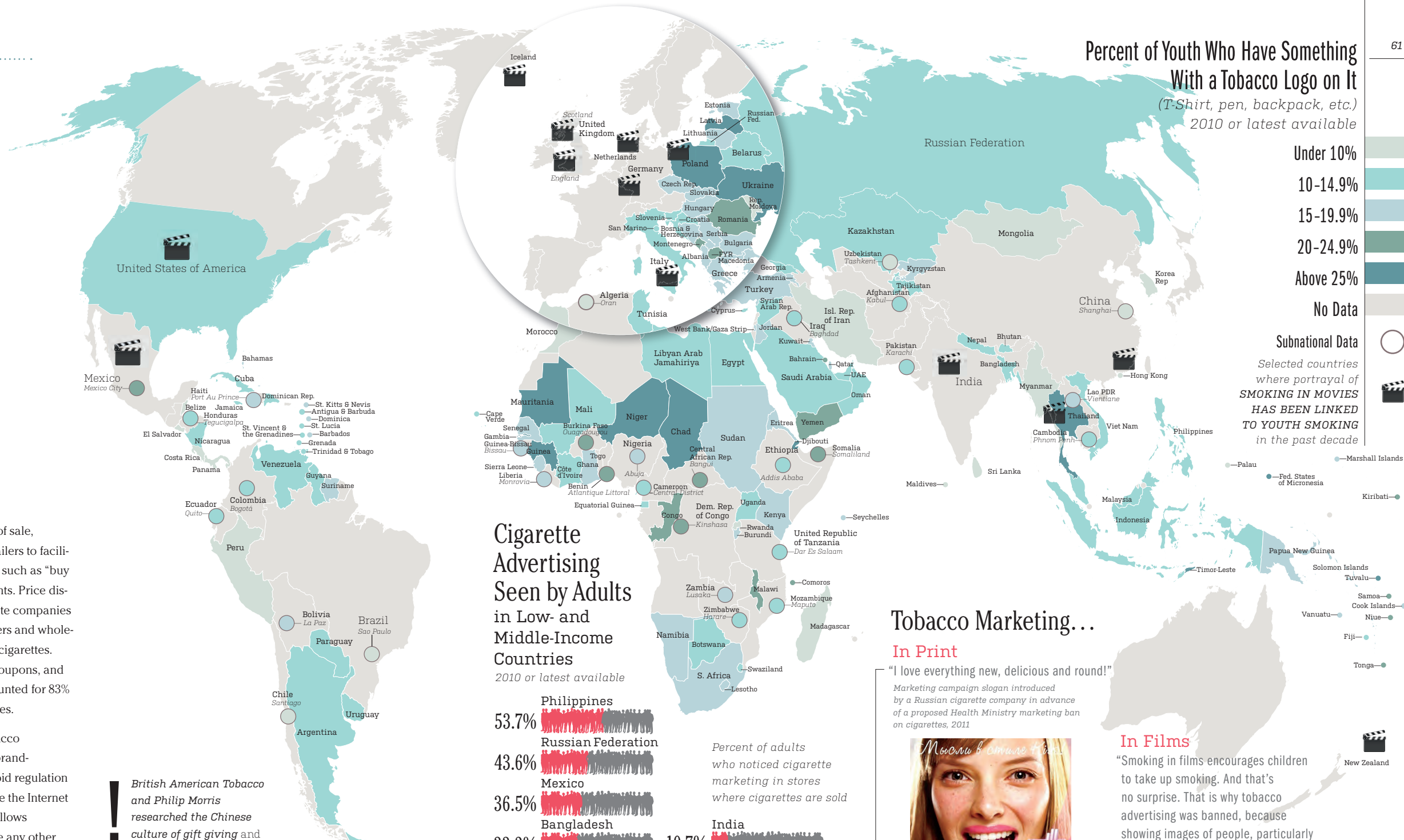
Mass media tobacco advertising is banned in many countries, but tobacco companies are utilizing other marketing techniques to attract and retain smokers. In some countries these methods

include advertisements at the point of sale, promotional allowances paid to retailers to facilitate product placement, promotions such as “buy one, get one free,” and price discounts. Price discounts include the costs that cigarette companies incur when they pay cigarette retailers and wholesalers to reduce the overall price of cigarettes. In the US in 2008, price discounts, coupons, and retail-value-added promotions accounted for 83% of all tobacco marketing expenditures.

In addition to these techniques, tobacco companies are actively engaged in brand-stretching and other strategies to avoid regulation and marketing bans. They also utilize the Internet and other new media. The Internet allows participation and engagement unlike any other form of media, and has great potential for tobacco advertising. Additional attention must be paid to the use of the Internet in cigarette marketing, particularly social media sites.

Continued implementation of the WHO FCTC and its provisions will increase comprehensive tobacco advertising, marketing, promotion, and sponsorship bans throughout the world.

British American Tobacco and Philip Morris researched the Chinese culture of gift giving and subsequently marketed cigarettes to strengthen the image of their brands while promoting the acceptability of cigarettes as a present and the social norm of giving gifts.



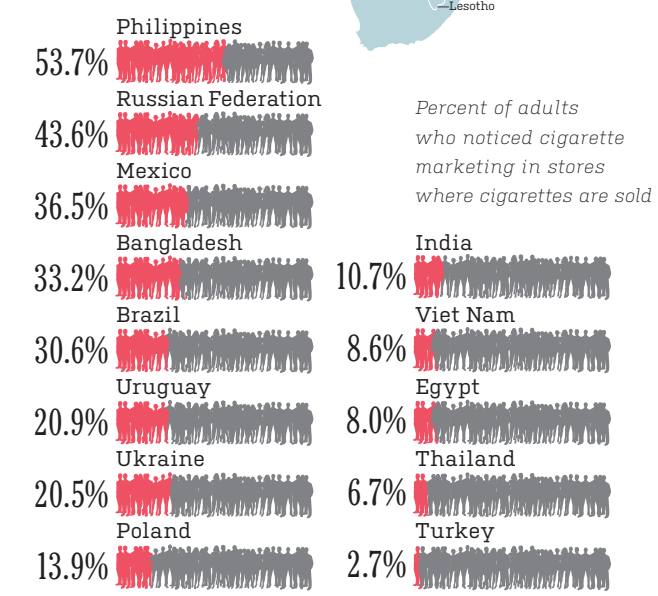
Percent of Youth Who Have Something With a Tobacco Logo on It (T-Shirt, pen, backpack, etc.) 2010 or latest available

- Under 10%
- 10-14.9%
- 15-19.9%
- 20-24.9%
- Above 25%
- No Data

Subnational Data
Selected countries where portrayal of SMOKING IN MOVIES HAS BEEN LINKED TO YOUTH SMOKING in the past decade

Cigarette Advertising Seen by Adults in Low- and Middle-Income Countries

2010 or latest available



Percent of adults who noticed cigarette marketing in stores where cigarettes are sold

Advertising was noticed in the 30 days prior to the survey.

Tobacco Marketing... In Print

“I love everything new, delicious and round!”
Marketing campaign slogan introduced by a Russian cigarette company in advance of a proposed Health Ministry marketing ban on cigarettes, 2011



On Billboards
“Dying is better than leaving a friend; Sampoerna is a cool friend.”
Indonesian billboard campaign by the tobacco company PT Sampoerna, 2011

In Films
“Smoking in films encourages children to take up smoking. And that’s no surprise. That is why tobacco advertising was banned, because showing images of people, particularly glamorous young people, smoking encourages children to smoke.”
Deborah Arnott, Action on Smoking and Health, UK, 2011

Online
“The Internet and social media websites are potentially the next frontier in tobacco company advertising strategy.”
Campaign for Tobacco-Free Kids, US, 2011

THE INDUSTRY SAYS:

“Portray the debate as one between the anti-smoking lobby and the smoker, instead of ‘pro-health and public citizens’ versus the tobacco industry.”

Philip Morris USA, 1992

TOBACCO COMPANIES SPEND UNTOLD MILLIONS OF DOLLARS ANNUALLY TO INFLUENCE PUBLIC POLICY AND LEGISLATION. Reporting of tobacco industry political contributions is not required in most countries, so the complete picture of the tobacco industry’s investment is not fully understood. In 2010, nineteen companies with tobacco interests spent \$16.6 million and employed 168 lobbyists in an effort to directly influence political decisions in the US.

In addition to political influence, tobacco companies make charitable contributions under the guise of corporate social responsibility (CSR). Often these donations and efforts do more to benefit the image of tobacco companies than to benefit humanitarian efforts. In 2010 Philip Morris International contributed a fraction of a percent of the company’s net profits in global charitable donations (\$25 million in donations and \$7.5 billion in profits).

Parties to the WHO FCTC are warned to “be alert to any efforts by the tobacco industry to undermine or subvert tobacco control efforts” and are obligated to protect their public health policies from commercial and other vested interests of the tobacco industry. The influence of the tobacco industry is monumental, and tobacco companies’ contributions to socially responsible causes are of great concern. Not only are CSR contributions a form of tobacco advertising and promotion, but such contributions allow tobacco companies to legitimize themselves with policymakers and the public and counter the negative attention surrounding their deadly products.

The tobacco industry exerts undue influence through partnerships with other organizations, such as convenience stores, advertising, and farmers’ associations, and the hospitality industry. Tobacco companies fund front groups and think tanks to promote tobacco or oppose tobacco legislation. While these organizations appear to be independent, governments must be wary of their involvement with Big Tobacco.

United States of America

In 2011, Lorillard, the largest producer of menthol cigarettes in the US, hired a former Food and Drug Administration employee who was a science and regulations expert. At the time of the hire, the FDA was considering restricting menthol cigarette sales.

In 2010, Altria Group/Philip Morris USA spent over \$10 million in lobbying expenditures in the US. This is more than all other tobacco companies spent combined.

“One thing the tobacco industry has done is stay out of the public view and disguise its efforts in politics...With the rise of this undisclosed money, it is hard to know what they’re doing.”

Stanton Glantz, University of California, San Francisco, US, 2011

United Kingdom

BAT, Japan Tobacco International, and Imperial Tobacco contributed funds to the Tobacco Retailers Alliance, a front group that orchestrated the “Save Our Shop” campaign in 2008. Members of Parliament were inundated with postcards requesting they not support the Department of Health’s proposed ban on cigarette display advertising.

China

China National Tobacco Corporation has sponsored at least 69 elementary schools, and thousands of students are exposed daily to pro-tobacco propaganda, names, and messages. School signage reads: “Genius comes from hard work / Tobacco helps you to be successful.”



ADVOCATES SAY:

“We need to be alert and firm in protecting our tobacco control policies from the commercial and vested interests of the tobacco industry.”

Evita Ricafort, lawyer with HealthJustice, Philippines, 2011

Philippines

Baguio City announced its intention to have smoke-free festivals in 2009. Philip Morris International responded by offering the mayor mechanized ashtrays, smoking tents, and recommendations on the number of designated smoking areas that should be allowed.

Indonesia

Sampoerna/Philip Morris International, Indonesia’s largest tobacco company, sponsored a rescue camp on the slopes of Mount Merapi, a volcano that erupted in Central Java in 2010. Staff members at the camp wore uniforms with company logos and drove response vehicles and trucks with the same logos.



Malawi

In the early 1990s, a tobacco company consultant published a journal featuring articles criticizing the World Health Organization. One article from the Chief of Health Services in Malawi, who owned a tobacco farm, stated that “the list of economic benefits of tobacco is a long one. Tobacco-related deaths and illnesses are primarily problems of affluent societies.” Philip Morris distributed thousands of copies of the journal.

RESEARCH SAYS:

“Recent attempts by large tobacco companies to represent themselves as socially responsible have been widely dismissed as image management.”

Gary Fooks et al., University of Bath, UK, 2011

Australia

Australia passed legislation to package all tobacco products in plain, olive-colored packages by July 2012. Fourteen members of the World Trade Organization raised concerns that plain packages would restrict the trade of tobacco.

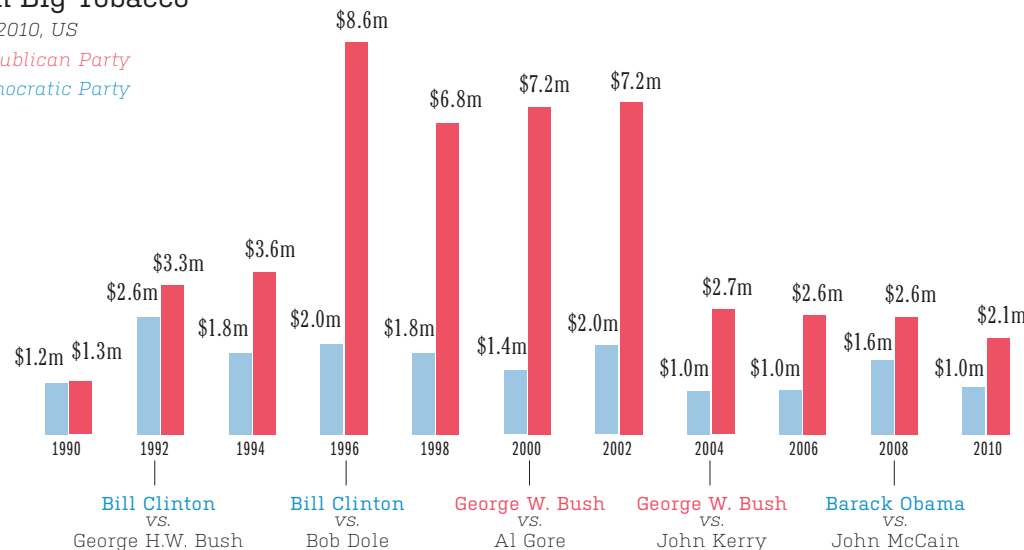
“Ninety-seven percent of British American Tobacco’s money is spent here on two parties: the Liberal Party and the National Party. And they are asking us to [believe] this has no influence on their decision on whether they are going to support plain packaging or not.”

Nicola Roxon, Former Minister of Health and Ageing, Australia, 2011

Total Federal Election Contributions From Big Tobacco

1990–2010, US

to Republican Party (red bars)
to Democratic Party (blue bars)



RESEARCH SAYS:

“We hold in our hands the solution to the global tobacco epidemic... The cure for this devastating epidemic is dependent not on medicines or vaccines, but on the concerted actions of government and civil society.”

Margaret Chan, Director-General, World Health Organization, 2008.

THE NUMBER OF PEOPLE COVERED BY AT LEAST ONE MPOWER MEASURE AT THE HIGHEST LEVEL OF ACHIEVEMENT INCREASED BY 1.1 BILLION PEOPLE TO 3.8 BILLION BETWEEN 2008 AND 2010. THIS MEANS THAT

More Than Half

OF THE WORLD'S POPULATION IS COVERED BY AT LEAST ONE MPOWER MEASURE.

See Glossary for details on MPOWER



SOLUTIONS

WISDOM SAYS:

“Salus populi suprema est lex. The welfare of the people is the ultimate law.”

Cicero, Italy, 106–43 BCE

Fifteen or more treaties touch upon issues related to tobacco control, such as health and human rights; poverty; economic development; gender; safe working environments; tobacco farming, land reform, and indebtedness; food insecurity; child labor; environmental degradation; and the behavior of industry. Evaluating these treaties is difficult because of the lack of precedence and rulings in relation to tobacco control. Even where public health provisions exist within treaties, it is uncertain whether their interpretation will always result in the implementation of effective tobacco control measures, although many do.

Additionally, some UN agencies have made recommendations that are short of being treaties. For example, in 1992 the International Civil Aviation Organization initiated measures to encourage its member states to restrict smoking on all air travel, then adopted resolutions urging states and airlines to act to prohibit smoking on all flights.

Some UN agencies have no treaty or codes of practice on tobacco. Among the International Labor Organization’s nearly 200 treaties on worker and workplace safety, there is not one provision on smoke-free workplaces.

Most World Health Organization Member States have ratified the main treaty on tobacco, the WHO Framework Convention on Tobacco Control (WHO FCTC), MAKING IT ONE OF THE MOST RAPIDLY EMBRACED INTERNATIONAL TREATIES OF ALL TIME. The Conference of Parties’ secretariat has been established and is currently developing protocols and guidelines.

Not surprisingly, the tobacco industry was and is against a strong, legally binding WHO FCTC. The industry prefers voluntary agreements and self-regulating market mechanisms, which are essentially ineffective in reducing tobacco use.

Contrary to tobacco industry arguments, implementing tobacco control measures will not harm national economies. The WHO FCTC has mobilized resources, rallied hundreds of nongovernmental organizations (NGOs), encouraged government action, led to the political maturation of health ministries, and raised tobacco control awareness in other government ministries and departments. A human-rights-based approach to tobacco control helps to expand the discussion of the harm caused by tobacco use.

UN High-Level Meeting on Noncommunicable Diseases (NCDs)

2011

- Only 28 such special sessions since 1945, and just one previously on health (AIDS).
34 world leaders attended the meeting.
An agreement to tackle the world’s major NCDs was approved by all member nations.
The NCD Alliance formed of four federations uniting more than 2,000 organizations.

Next steps:

- WHO, as Secretariat, to prepare next steps (including recommendations for global targets, plans to liaise with other UN agencies, etc.) by the end of 2012.
Countries to develop NCD policies by 2013.
Civil society to support in myriad ways.

1995

WORLD TRADE ORGANIZATION (WTO)

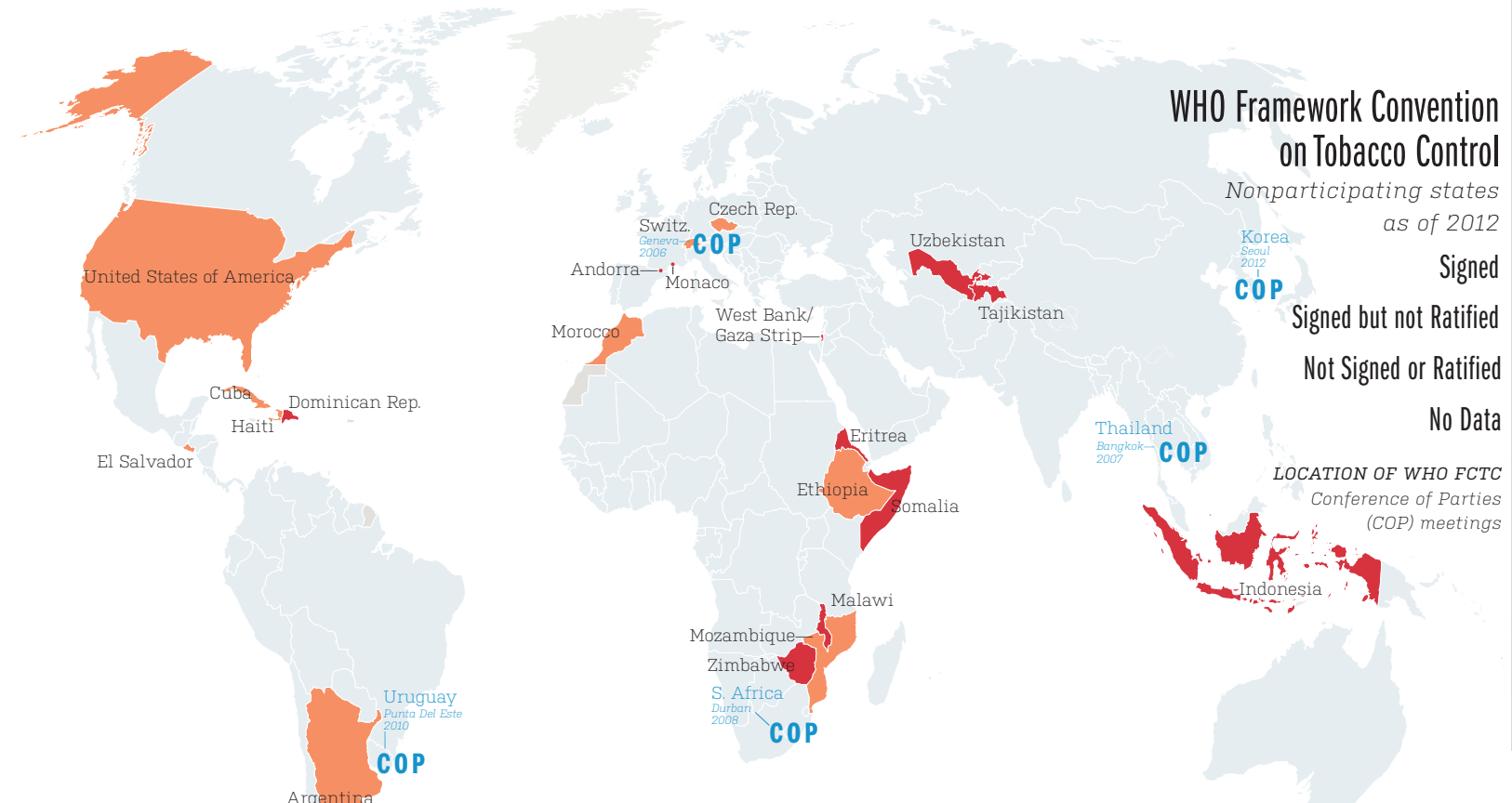
Preamble: Replaced the 1947 General Agreement on Tariffs and Trade (GATT). In general, trade liberalization, without safeguards, has increased tobacco usage in low- and middle-income countries. The following five treaties entered into force with the establishment of the WTO.

WTO AGREEMENT ON THE TRADE-RELATED ASPECTS OF INTELLECTUAL PROPERTY RIGHTS (TRIPS)

Recognizes that WTO Members may adopt measures necessary to protect public health.

WTO AGREEMENT ON TECHNICAL BARRIERS TO TRADE (TBT AGREEMENT)

Requires WTO Members to ensure that all technical regulations are not more trade-restrictive than necessary to achieve a legitimate objective such as the protection of human health.



WHO Framework Convention on Tobacco Control

Nonparticipating states as of 2012

Signed
Signed but not Ratified
Not Signed or Ratified
No Data

LOCATION OF WHO FCTC Conference of Parties (COP) meetings

COP

Main Provisions of the WHO FCTC

- Protection Against: Tobacco industry interference
Protection of: The environment and health of tobacco workers
Research, Surveillance, and Exchange of Information
Support for: Economically viable alternative activities; Legislative action to deal with liability
Regulation of: Contents, packaging, and labeling of tobacco products; Prohibition of sales to and by minors; Illicit trade in tobacco products; Smoking at work and in public places
Reduction in Consumer Demand by: Price and tax measures; Comprehensive ban on tobacco advertising, promotion, and sponsorship; Education, training, raising public awareness, and assistance with quitting

The WHO FCTC, which came into effect in 2005, now covers 87.4% of the world’s population. Efforts are needed to enforce and implement all the WHO FCTC provisions.

WTO GENERAL AGREEMENT ON TRADE AND SERVICES (GATS)

States that nothing shall be construed to prevent the adoption or enforcement of measures necessary to protect human, animal, or plant life or health.

WTO AGREEMENT ON AGRICULTURE

Covers all agricultural products including tobacco, and addresses market access, domestic support, and export subsidies.
WTO AGREEMENT ON SUBSIDIES AND COUNTERVAILING MEASURES (SCM) Addresses subsidies for raw tobacco and provides WTO Members a channel to seek elimination of a subsidy or to charge countervailing duties.

2003

THE UN NORMS ON THE RESPONSIBILITIES OF TRANSNATIONAL CORPORATIONS AND OTHER BUSINESS ENTERPRISES WITH REGARD TO HUMAN RIGHTS

Transnational corporations and other business enterprises shall not “produce, distribute, market, or advertise harmful or potentially harmful products for use by consumers.”

2005

WHO FRAMEWORK CONVENTION ON TOBACCO CONTROL

Only treaty devoted entirely to tobacco control.

International Treaties, Conventions, and Agreements That Directly or Indirectly Address Tobacco Issues

1948

UN UNIVERSAL DECLARATION ON HUMAN RIGHTS

Article 25: Everyone has the right to a standard of living adequate for the health and well-being of himself and of his family.

1957

TREATY OF ROME

European community is mandated to pursue a high degree of public health protection.

1959

UN CONVENTION ON THE RIGHTS OF THE CHILD

Defends children’s right to health.

1976

INTERNATIONAL COVENANT ON ECONOMIC, SOCIAL, AND CULTURAL RIGHTS

References the right to safe and healthy working conditions. INTERNATIONAL COVENANT ON CIVIL AND POLITICAL RIGHTS (ICCPR) Article 19: Defends the curtailments of freedom of speech in the interests of public health.

1979

CONVENTION TO ELIMINATE DISCRIMINATION AGAINST WOMEN (CEDAW)

Article 11: Defends the right to health for women, including the right to protection of health and to safety in working conditions.

1945

1955

1965

1975

1985

1995

2000

2005

HISTORY SAYS:

“Measure the distances. Estimate the expenses. Evaluate the forces. Assess the possibilities. Plan for victory.”

General Sun Tzu, Art of War, China, Circa 500 BCE

Tobacco control has evolved over the last 30 years from sporadic acts by activists and isolated action by some governments to a mainstream public health issue, with known, proven, cost-effective measures. Needed now is a coherent public health strategy designed to reduce tobacco consumption, involving international, regional, national, and local actors involved in strategic planning, policy-oriented research, capacity building, funding, enforcement, and evaluation.

Surveillance is essential to support sound policy. Almost half of all countries have monitoring systems enhanced by research initiatives such as GYTS, GATS, and STEPS. Yet research on tobacco continues to be underfunded throughout the world.



CORE FUNDING FOR THE DEVELOPMENT AND IMPLEMENTATION OF PUBLIC HEALTH POLICY MUST COME FROM GOVERNMENTS THEMSELVES. In addition to academic research, various philanthropic organizations have funded policy-oriented research and tobacco control projects. As of press time, Bloomberg Philanthropies has funded many projects in more than 40 countries. Philanthropist Michael Bloomberg and the Bill and Melinda Gates Foundation’s commitment of \$500 million over seven years (2006–2013) more than triples the available resources to control tobacco in low- and middle-income countries.

The UN High-Level Meeting on noncommunicable diseases in 2011 offered a unique opportunity to move tobacco forward strategically in the framework of other NCD issues, such as cancer, diabetes, heart disease, chronic lung disease, physical activity, alcohol, and unhealthy diets (see Chapter 22 – Rights and Treaties).

Field worker administers the Global Adult Tobacco Survey, Russia, 2009.

! “If you can’t measure it, you can’t manage it.” Marketing maxim

Public Health Strategy

To mobilize public action on priority health issues, those involved with the process must identify several points:

The problem and the scale of the problem. Monitoring and surveillance, including prevalence, health, economic impact, actions taken, experience, and lessons learned from other countries.

The public health objectives, and how these should be framed.

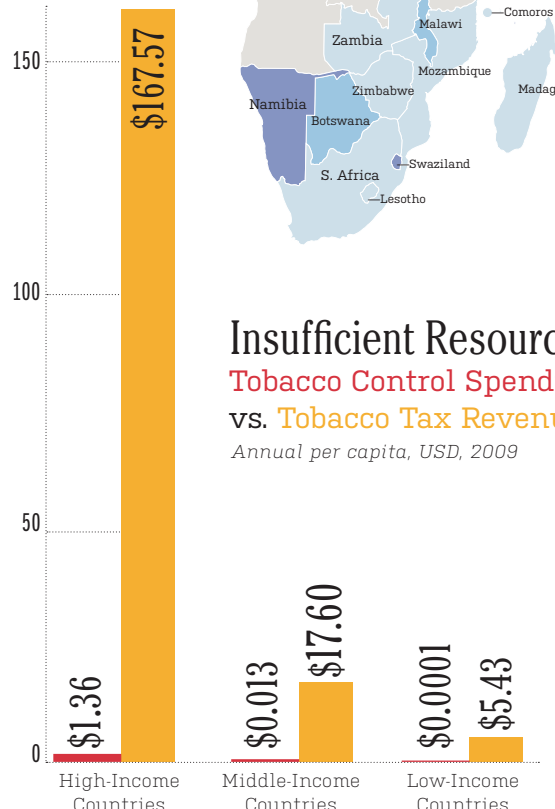
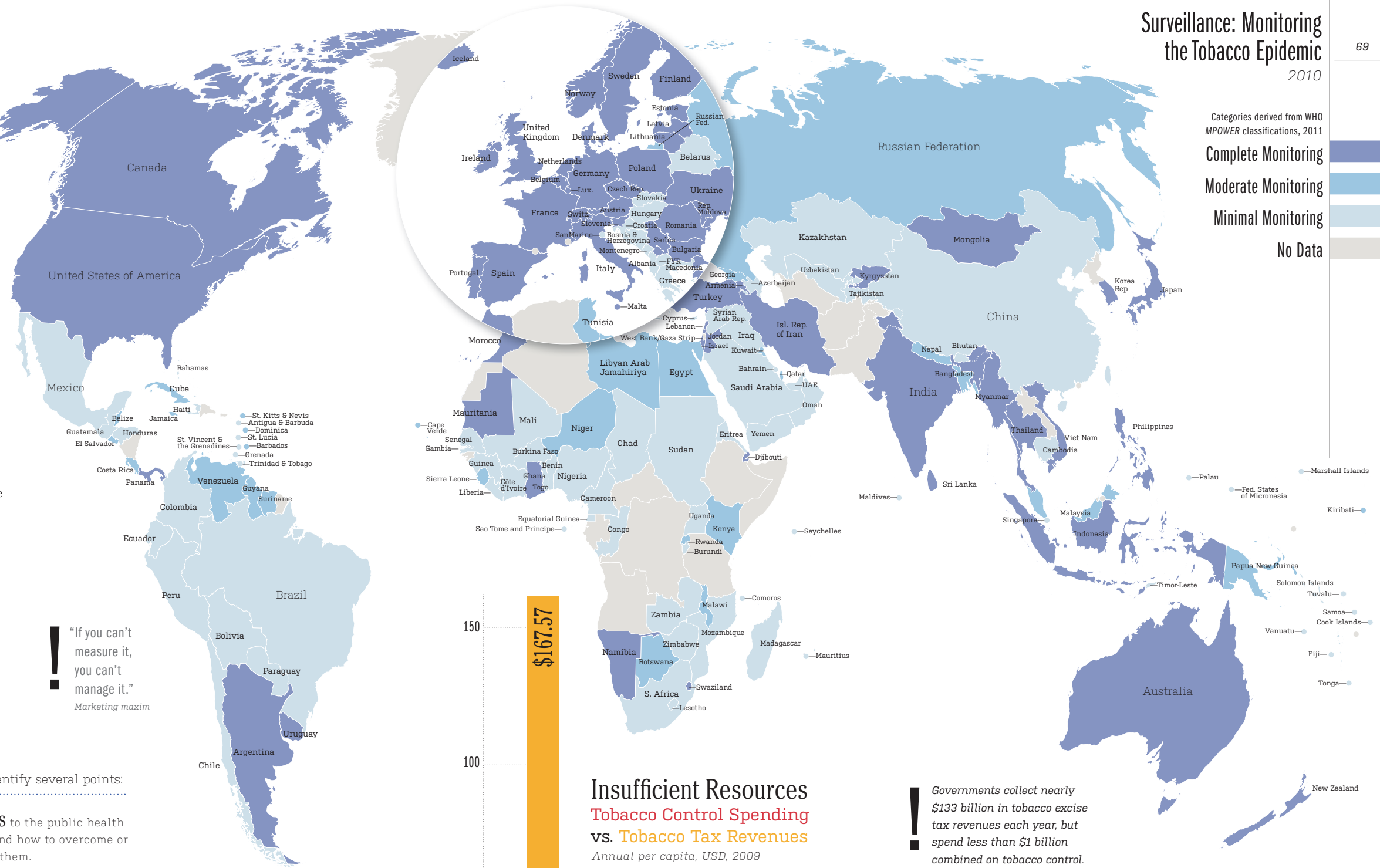
The key decision makers, to whom they answer, if they can be influenced, and how.

Groups or individuals to be involved (inside and outside government) and how these may be most effectively used; whether there should be a coalition and how it could be managed; whether anyone should not be included; what roles are assigned to the leaders; what budget is required; and who should oversee it.

Obstacles to the public health objectives and how to overcome or circumvent them.

Strengths and weaknesses of the opposition’s position and how to respond to it.

Media advocacy objectives.



! Governments collect nearly \$133 billion in tobacco excise tax revenues each year, but spend less than \$1 billion combined on tobacco control.

Surveillance: Monitoring the Tobacco Epidemic 2010

Categories derived from WHO MPOWER classifications, 2011
Complete Monitoring
Moderate Monitoring
Minimal Monitoring
No Data

THE PUBLIC SAYS:

“A few weeks before the [smoking] ban came into force in Ireland, Dublin banker Jimmy Fogarty asked the barman at his local pub: ‘What are you going to do when the ban comes in?’ ‘Breathe,’ the barman replied.”

Bulletin of the World Health Organization, Ireland, 2006

BECAUSE THERE IS NO SAFE LEVEL OF EXPOSURE TO SECONDHAND SMOKE, SMOKE-FREE AREAS ARE THE ONLY WAY TO COMPLETELY PROTECT NONSMOKERS FROM THE HARM OF SECONDHAND SMOKE. When smoke-free areas are created, levels of smoke exposure are more than 90% lower than they are where smoking is permitted. When indoor smoking areas are allowed, ventilation is inadequate to eliminate secondhand smoke, and the reduction in smoking among smokers is less.

A 2010 Cochrane literature review assessed 31 studies measuring exposure to secondhand smoke after smoking bans, with 19 studies including biomarkers. The review concluded there is “CONSISTENT EVIDENCE THAT SMOKING BANS REDUCED EXPOSURE TO SECONDHAND SMOKE IN WORKPLACES, RESTAURANTS, PUBS, AND PUBLIC PLACES.”

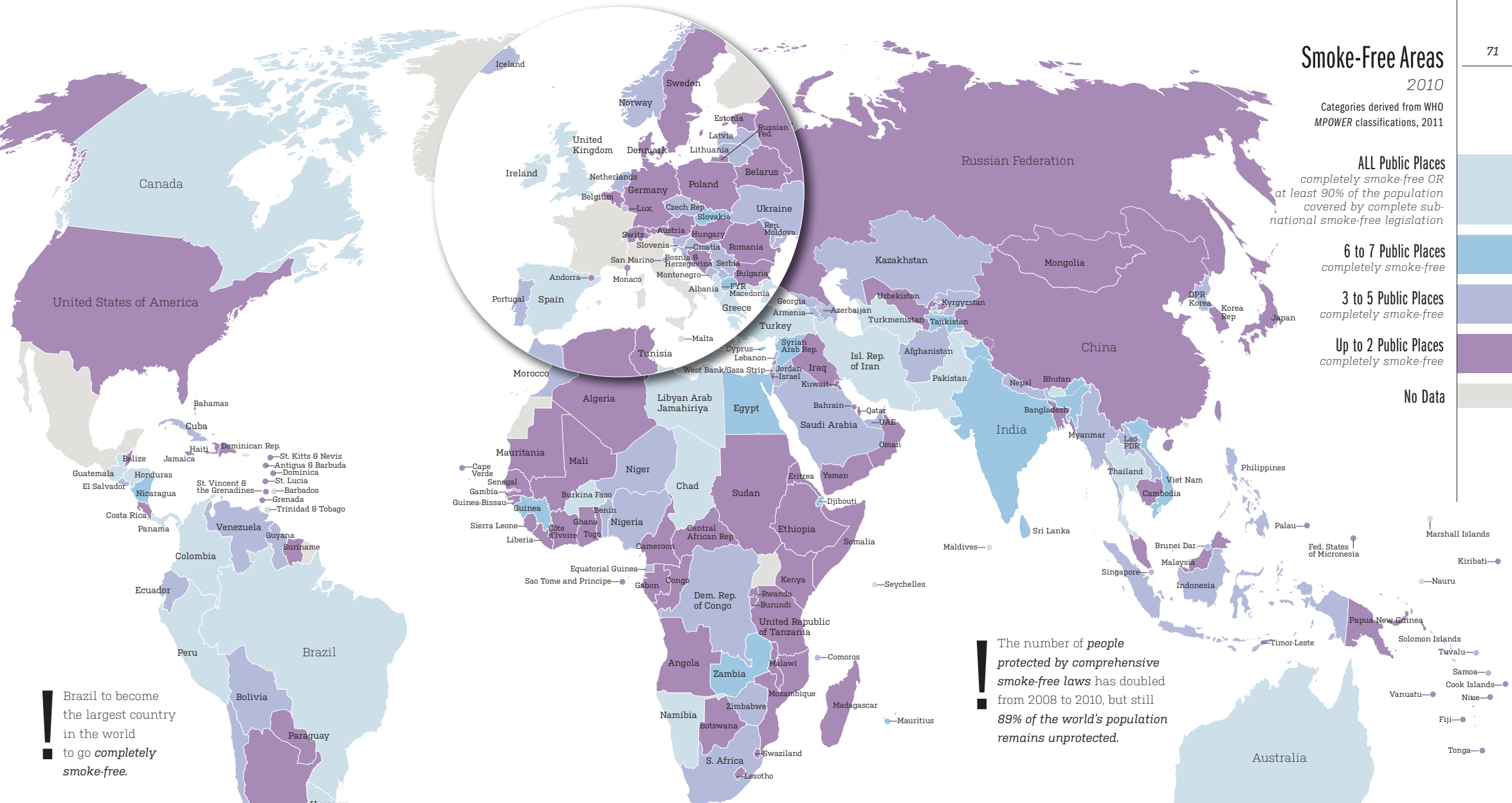
Some countries have now banned smoking in outdoor areas, such as those of restaurants and bars, and in beaches, parks, and campuses, on

the rationale that smoking may expose workers, nonsmokers, patrons, and children to significant levels of secondhand smoke and readily preventable risks to health.

Public support is high for smoking bans in public places, including crowded outdoor areas. In regions where smoking bans have been mandated by law, employees, customers, and business owners report high compliance and satisfaction with the results, and compliance with smoke-free regulations increases over time. Independent studies consistently show no drop in employment or tax receipts.

Smoking bans, relatively inexpensive to implement, can produce immediate economic benefits to employers in the form of reduced accidental fire risk, lower insurance premiums, higher productivity, and less employee absenteeism.

Current challenges are how to decrease smoking in the home, and how to regulate smoking in multifamily homes and in vehicles with small children.



! Brazil to become the largest country in the world
■ to go completely smoke-free.



Smoke-Free Policies Tend to Be Received Positively One Year Post-Ban

Impact, as reported by restaurant and bar owners, Italy, 2007

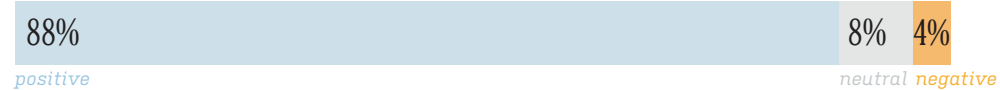
Changes in Revenue



Patron Opinion About the Law



Owner Opinion About the Law



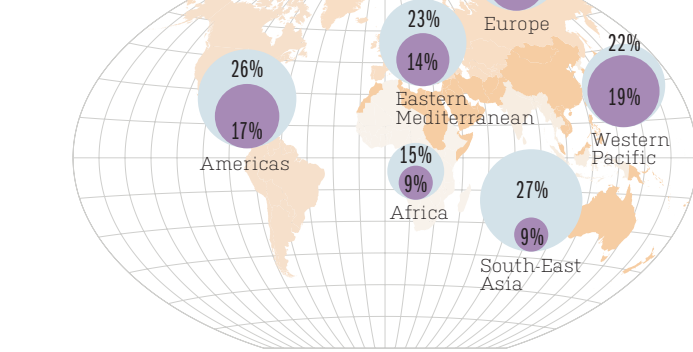
No Loss of Restaurant Sales

Total restaurant receipts in Hong Kong before and after ban, in millions, USD



Smoking Bans in Restaurants Are Increasing

By region



The number of people protected by comprehensive smoke-free laws has doubled from 2008 to 2010, but still 89% of the world's population remains unprotected.

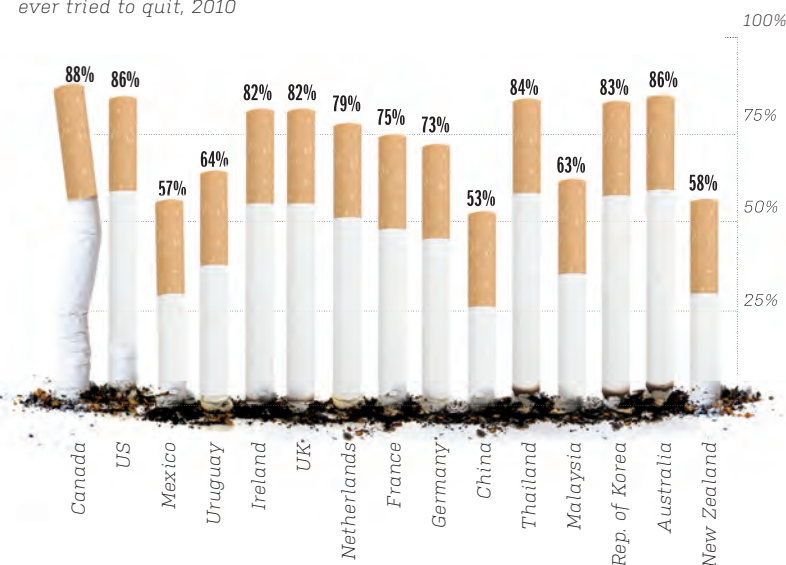
RESEARCH SAYS:

“States can reduce death and disease by reducing smoking prevalence. It’s that simple.”

Gary Giovino, University of Buffalo, US, 2009

Quit Attempts

Percent of current smokers who have ever tried to quit, 2010



A 2000 survey in Kuwait of 4,000 participants found 47% of all smokers stated that they wanted to stop smoking, and about 56% had attempted to quit. The biggest perceived barrier to quitting was uncertainty about “how to quit.”

There are only two ways to reduce tobacco use: prevent youth from starting to use tobacco and encourage and help users to quit. TO MAKE A SIGNIFICANT REDUCTION IN GLOBAL TOBACCO-RELATED DEATHS, CURRENT SMOKERS MUST QUIT. UNLESS THEY DO, TOBACCO DEATHS WILL RISE DRAMATICALLY OVER THE NEXT 40 YEARS, IRRESPECTIVE OF WHETHER YOUTH UPTAKE IS REDUCED.

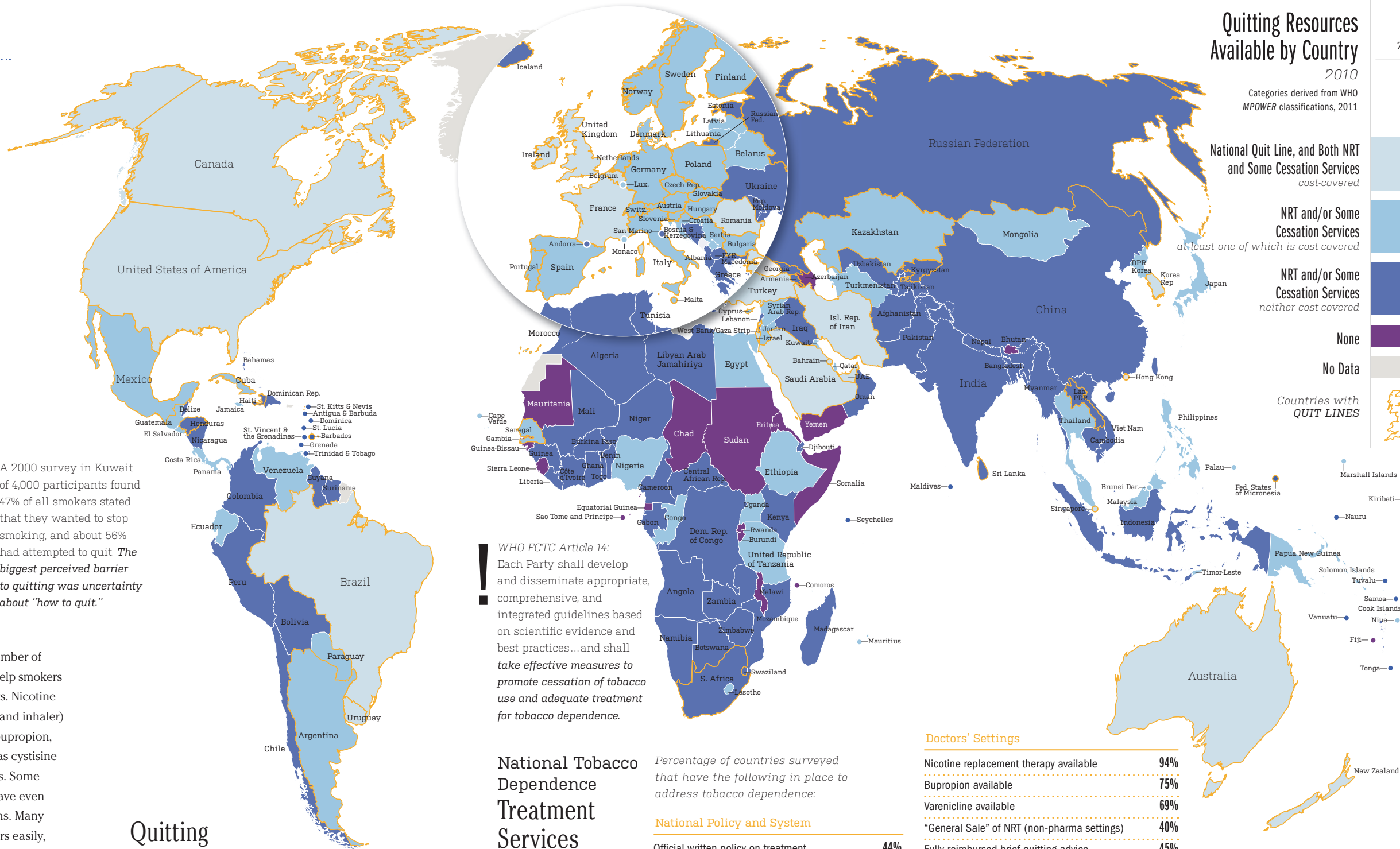
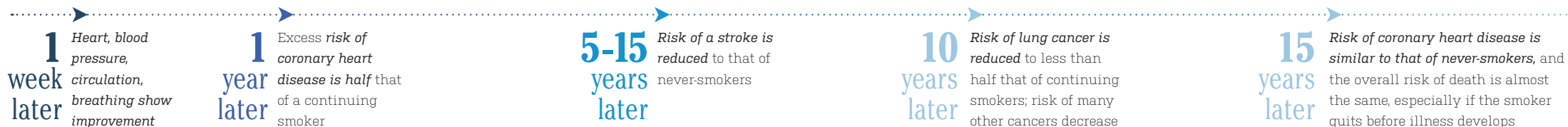
Some improvement of health is seen soon after quitting, and much of the harm can be eliminated over time, even for lifelong smokers.

General tobacco control policies, such as disseminating health information, mandating smoke-free areas, and implementing tax increases, can encourage smokers to quit. Most ex-smokers quit successfully on their own

(“cold turkey”), but an increasing number of programs and aids are available to help smokers stop, some more effective than others. Nicotine replacement therapies (gum, patch, and inhaler) and pharmacologic agents such as bupropion, varenicline, and newer agents such as cystisine are now available in many countries. Some jurisdictions, such as Hong Kong, have even introduced quitting services for teens. Many people change their health behaviors easily, while others struggle through a difficult cycle of addiction.

Communication technologies—such as telephone quit lines, text messaging, online counseling, and social media—offer support. Psychological and behavioral therapies, particularly behavior modification, but also less-tested modalities such as hypnosis, meditation, and acupuncture, also have been employed.

Quitting Calendar The Benefits of Stopping Smoking



WHO FCTC Article 14: Each Party shall develop and disseminate appropriate, comprehensive, and integrated guidelines based on scientific evidence and best practices...and shall take effective measures to promote cessation of tobacco use and adequate treatment for tobacco dependence.

National Tobacco Dependence Treatment Services

36 sampled countries, 2007

Percentage of countries surveyed that have the following in place to address tobacco dependence:

National Policy and System	
Official written policy on treatment	44%
Specialized national treatment system	19%
Help easily available in general-practice settings	24%

Doctors' Settings

Nicotine replacement therapy available	94%
Bupropion available	75%
Varenicline available	69%
“General Sale” of NRT (non-pharma settings)	40%
Fully reimbursed brief quitting advice	45%
Fully reimbursed intensive specialist support	29%
Mandatory recording of patients’ smoking status in medical notes	31%

Quitting Resources Available by Country

2010 Categories derived from WHO MPOWER classifications, 2011

National Quit Line, and Both NRT and Some Cessation Services (cost-covered); NRT and/or Some Cessation Services (at least one of which is cost-covered); NRT and/or Some Cessation Services (neither cost-covered); None; No Data

Countries with QUIT LINES

“Mass-media campaigns about the harms of tobacco can induce quitting and prevent young people from taking up the habit, especially if implemented as part of a comprehensive tobacco-control program.”

Sandra Mullin, World Lung Foundation, US, 2011

Legislative and tax interventions for tobacco control are unlikely to reduce smoking rates without public awareness and support. Mass communication, health education, and reliable information are essential elements for tobacco control success. SUSTAINED USE OF MASS MEDIA CAMPAIGNS CONTRIBUTES TO POPULATION-LEVEL DECREASES IN SMOKING PREVALENCE BY INCREASING KNOWLEDGE ABOUT THE HARM OF TOBACCO USE, ENCOURAGING QUIT ATTEMPTS, AND IMPROVING QUIT RATES.

Funding for mass media campaigns is often cited as a barrier, yet mass media is a cost-efficient way to reduce smoking, because it reaches large segments of the population. Countries can save time and resources by adapting campaigns that have performed well in other jurisdictions for use in their own, subject to appropriate local pretesting. Of the 23 countries reporting at least

one best-practice campaign, 16 were low- or middle-income, suggesting that mass media need not be a tool of only high-income countries.

Public education is a core provision of the WHO Framework Convention on Tobacco Control. Yet, as shown by the WHO Report on the Global Tobacco Epidemic 2011, most countries should be doing more to inform their citizens adequately about the illnesses and deaths caused by tobacco. In nearly 150 countries surveyed, including 110 low- and middle-income countries, there is a paucity of anti-tobacco public education via mass media.

The scale of the tobacco epidemic warrants that governments give priority to implementing strong and effective campaigns.

Ads With Visceral Images Are the Most Effective

TV is the preferred medium for anti-tobacco advertising, but in low-income countries, where TV has minimal coverage, radio is an alternative, albeit less effective option.

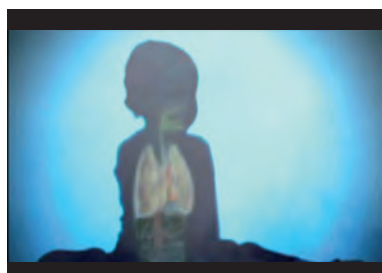


Mukesh, India, 2009

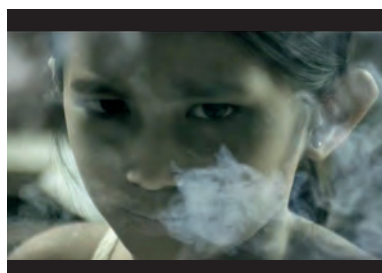


Sponge, Produced by Cancer Institute, New South Wales, Australia

“Lungs are like sponges. If you could wring out the cancer-producing tar that goes into the lungs of a pack-a-day smoker every year, this is how much you would get.”



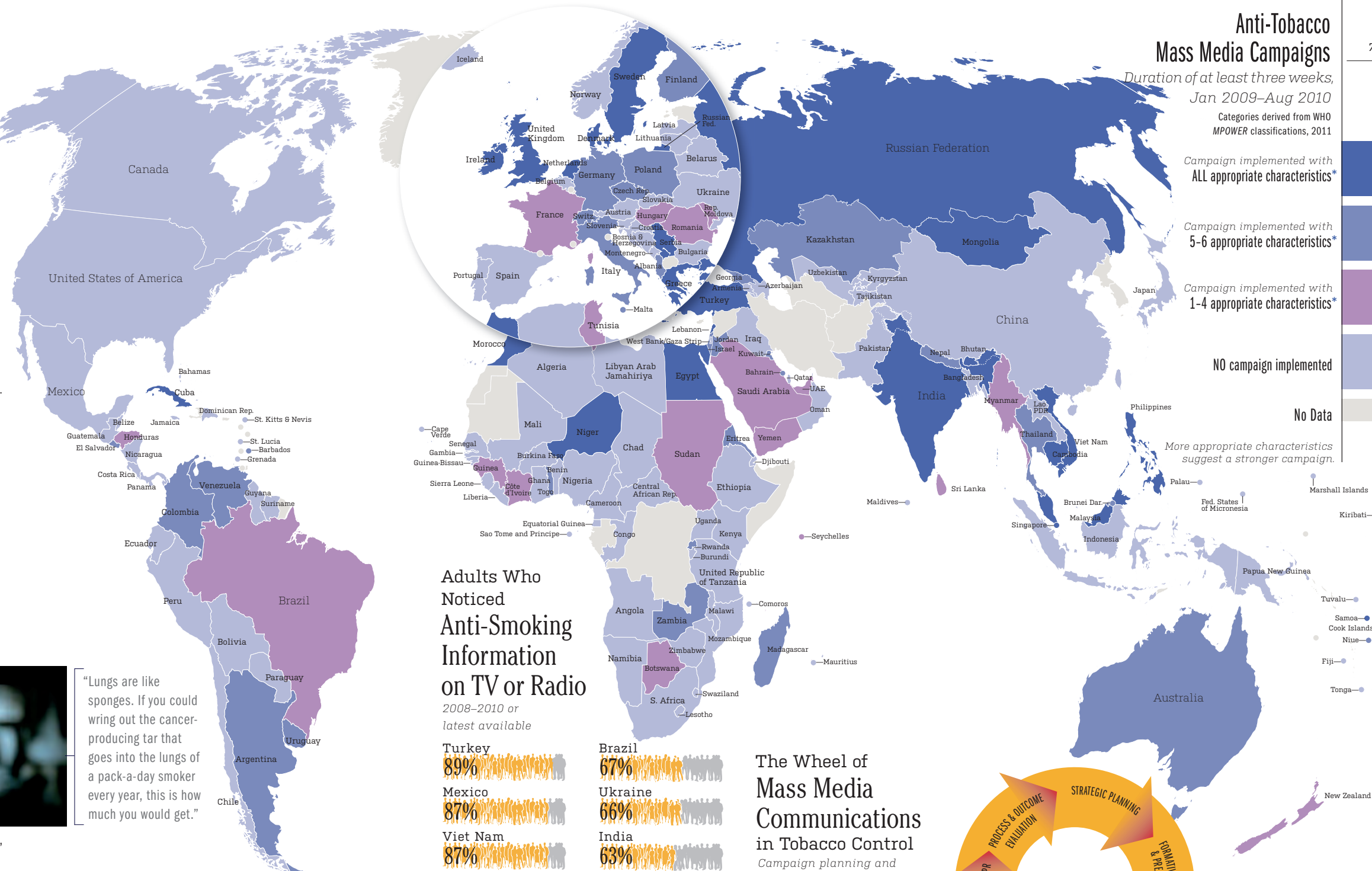
Cigarettes Are Eating Your Baby Alive, US and Various Countries



Say No to Secondhand Smoke, Philippines, 2009



Gift-Giving, China, 2009



Anti-Tobacco Mass Media Campaigns

Duration of at least three weeks, Jan 2009–Aug 2010

Categories derived from WHO MPOWER classifications, 2011

Campaign implemented with ALL appropriate characteristics*

Campaign implemented with 5-6 appropriate characteristics*

Campaign implemented with 1-4 appropriate characteristics*

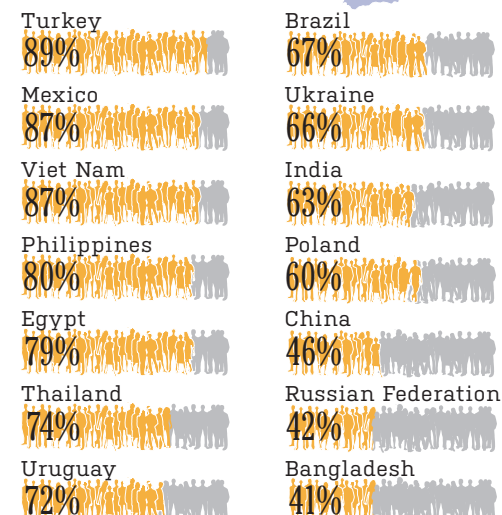
NO campaign implemented

No Data

More appropriate characteristics suggest a stronger campaign.

Adults Who Noticed Anti-Smoking Information on TV or Radio

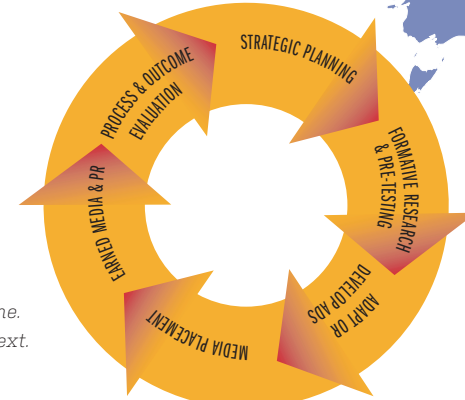
2008–2010 or latest available



Information was noticed in the 30 days prior to the survey.

The Wheel of Mass Media Communications in Tobacco Control

Campaign planning and implementation process for mass media advertising campaigns. Behavior change happens with multiple campaigns, sustained over time. Each campaign informs the next.



*APPROPRIATE CHARACTERISTICS are based on whether the campaign was part of a comprehensive tobacco control program; whether research informed an understanding of the target audience; and whether materials were pretested; as well as how the campaign was promoted, placed, and publicized; and the extent to which campaigns were evaluated.

GOVERNMENT SAYS:

“Plain packaging means that the glamour is gone from smoking.”

Nicola Roxon, Former Minister of Health and Ageing, Australia, 2011

Health warnings on the packaging of all tobacco products have progressed from simple, small, weak text warnings 30 years ago to strong, graphic warnings introduced by Canada in 2001. CURRENTLY, PICTORIAL WARNINGS HAVE BEEN ADOPTED BY ABOUT ONE-QUARTER OF COUNTRIES, WITH SEVERAL IN THEIR SECOND ROUND OF SUCH WARNINGS.

Health messages on cigarette packaging deliver important information directly to smokers. The message is repeated and reinforced every time a smoker reaches for a cigarette.

In one of its strongest provisions, Article 11 of the World Health Organization Framework Convention on Tobacco Control compels Parties, within three years of becoming a Party, to require tobacco product health warnings that cover at least 30%, and preferably 50%, of the visible area on a cigarette pack. Warnings should be extended to all forms of smoking and smokeless tobacco.

In 2012, plain packaging—specifically, the standardization of cigarette packaging that removes all product advertising including colors, logos, and brand imagery, and enforces restrictions on font size and type—is a major battleground between the industry and governments.

Australia was the first country to adopt legislation to require plain packaging, and did so in the face of bitter opposition from the tobacco industry, including legal threats.

Action on Smoking and Health UK, a tobacco control advocacy group, explained, “Of all the laws on tobacco control, there are few the tobacco industry fears more than plain or standardized packaging. Even where tobacco advertising is banned, the pack is the tobacco’s silent salesman, calling out from retailers’ shelves and displayed by smokers 20 times a day. The ad men don’t simply use the pack to tell us which brand is for women and which for men, or which brands are youthful and which are sophisticated. They can also use them to send out misleading, illegal signals giving the impression that one is less harmful or less addictive than another.”

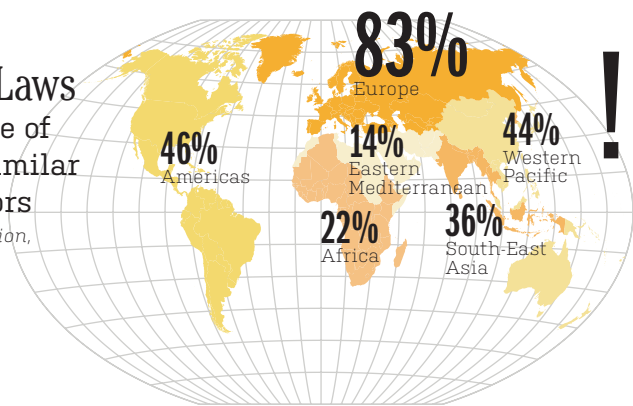
THE INDUSTRY SAYS:

“BAT Australia is opposed to the introduction of plain packaging. It is unfair and unworkable and will inevitably bring with it significant unintended consequences.”

David Crow, CEO, BAT Australia, 2011

Product Labeling Laws Prohibition of the Use of “Light,” “Mild,” and Similar Misleading Descriptors

Percentage of countries by region, 2010



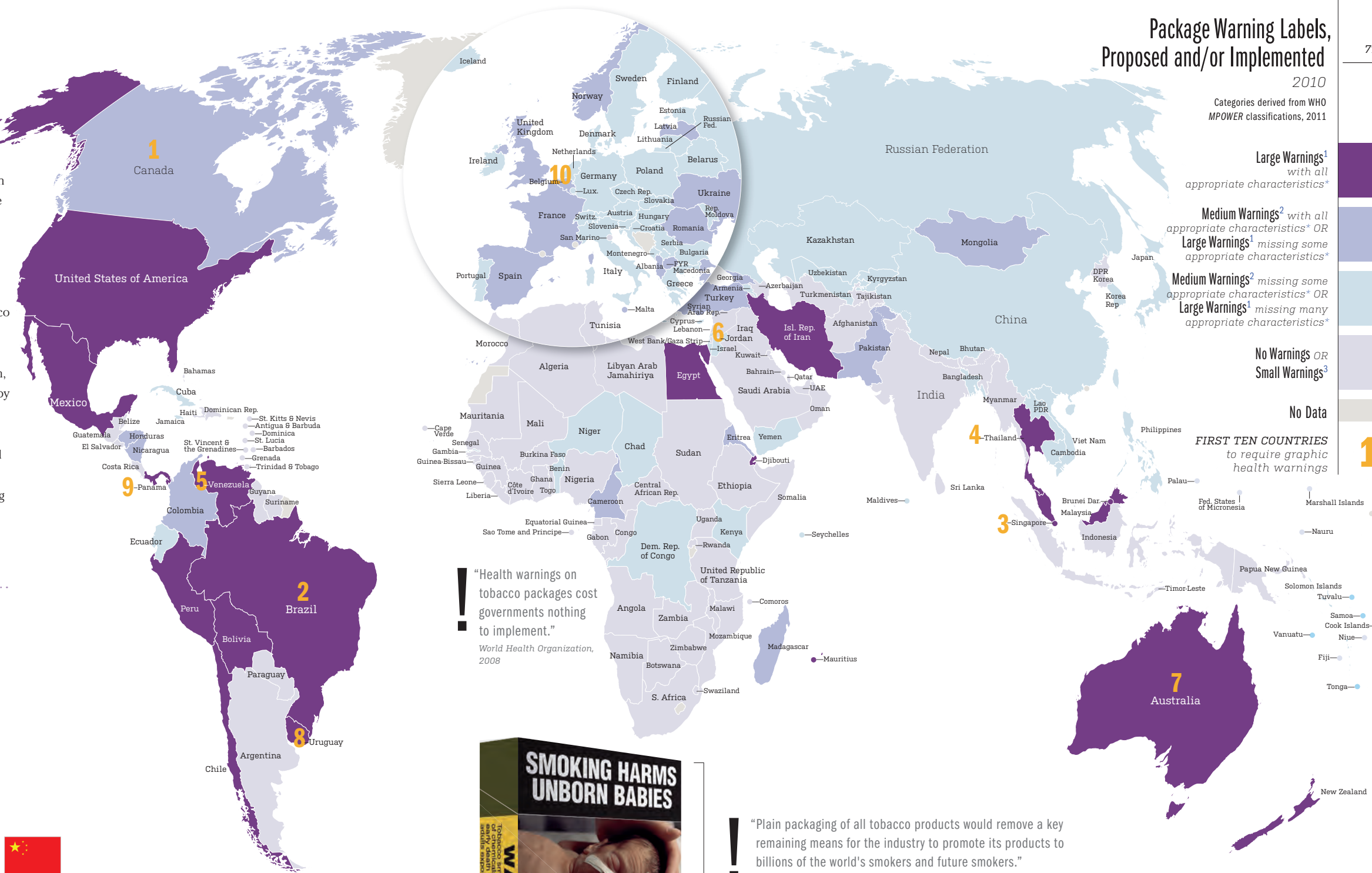
In 2006 about 70% of Chinese smokers, irrespective of age, income, and education, believed “light”/“low tar” cigarettes are less harmful compared with “full flavor” cigarettes.



Package Warning Labels, Proposed and/or Implemented

2010

Categories derived from WHO MPOWER classifications, 2011



Large Warnings¹ with all appropriate characteristics*

Medium Warnings² with all appropriate characteristics* OR Large Warnings¹ missing some appropriate characteristics*

Medium Warnings² missing some appropriate characteristics* OR Large Warnings¹ missing many appropriate characteristics*

No Warnings OR Small Warnings³

No Data

FIRST TEN COUNTRIES to require graphic health warnings

“Health warnings on tobacco packages cost governments nothing to implement.” World Health Organization, 2008



“Plain packaging of all tobacco products would remove a key remaining means for the industry to promote its products to billions of the world’s smokers and future smokers.” Becky Freeman, Simon Chapman, and Matthew Rimmer, University of Sydney, Australia, 2008

Example of Australian tobacco plain packaging as required by 2011 Australian law. © Commonwealth of Australia

¹LARGE WARNING = Average of front and back of the package is at least 50%. ²MEDIUM WARNING = Average of front and back of package is between 30 and 49%. ³SMALL WARNING = Average of front and back of package is less than 30%. *APPROPRIATE CHARACTERISTICS are based on percentage of package covered; whether warnings are mandated; whether they appear on packets and external packaging; whether they describe specific harm; are large, clear, visible, and legible; rotate; are written in principal language of country; and include pictures.

LEGAL JUDGMENT SAYS:

“Defendants have marketed and sold their lethal products with zeal, with deception, with a single-minded focus on their financial success, and without regard for the human tragedy or social costs that success exacted.”

US District Judge Gladys Kessler, 2006

Over 60% of countries have imposed some restriction on tobacco marketing. ONLY COMPREHENSIVE BANS ON ALL FORMS OF TOBACCO ADVERTISING, MARKETING, SPONSORSHIP, AND PROMOTION ARE EFFECTIVE AT REDUCING POPULATION SMOKING RATES. Partial restrictions are ineffective in reducing smoking because tobacco companies redirect their marketing efforts to other available venues. Voluntary agreements are also inadequate because they are unenforceable.

In the face of broadening advertising bans, tobacco companies have become ever more creative in their attempts to lure new consumers into addiction. Use of new media, brand-stretching, event promotion, retailer incentives, sponsorship and advertising through international media, cross-border advertising, and promotional packaging are some of the ways that the tobacco industry circumvents the intent of advertising bans. An example of this is the SHANGHAI TOBACCO COMPANY, WHICH CREATED A BRAND CALLED “I LOVE CHINA.” The slogan was then used on generic billboards and advertisements and may not be directly considered to be tobacco advertising.



Shanghai Tobacco Company, 2011

Excerpts From Marketing Findings Against the Tobacco Industry

Kessler trial summary, 2006

Bans deny the tobacco industry one of its tools to recruit new tobacco users to replace those who have quit or died, to maintain or increase use among current users, to reduce tobacco users’ willingness to quit, and to encourage former users to start using tobacco again.

Comprehensive bans protect youth from the onslaught of tobacco marketing in sports, music venues, the Internet, and elsewhere. Advertising bans also help reduce the social acceptability of smoking and tobacco use.

Parents can also do their part at the individual level by protecting children from exposure to depictions of smoking in various contexts, including in movies and television and online.

THE INDUSTRY SAYS:

“[Following advertising bans, marketing] evolved to a more focused, direct one-to-one approach. Philip Morris uses the database to target smokers for discount coupons and even chances to win a vacation in ‘experiential programs.’ The Marlboro brand is often associated with Marlboro Country, and the great outdoors and the West. We own a ranch, and Marlboro smokers can win an opportunity to visit that ranch and experience Marlboro Country.”

Bill Phelps, Altria, US, 2008

PUBLIC STATEMENTS BY BIG TOBACCO deny that their marketing targets youth or affects youth smoking incidence and initiation, despite overwhelming evidence to the contrary.



EXCERPTS

Tobacco marketing is a substantial contributing factor to youth smoking initiation.

Tobacco marketing employs themes that resonate with youth and successfully reach youth.

The industry has continually increased its investment in marketing.

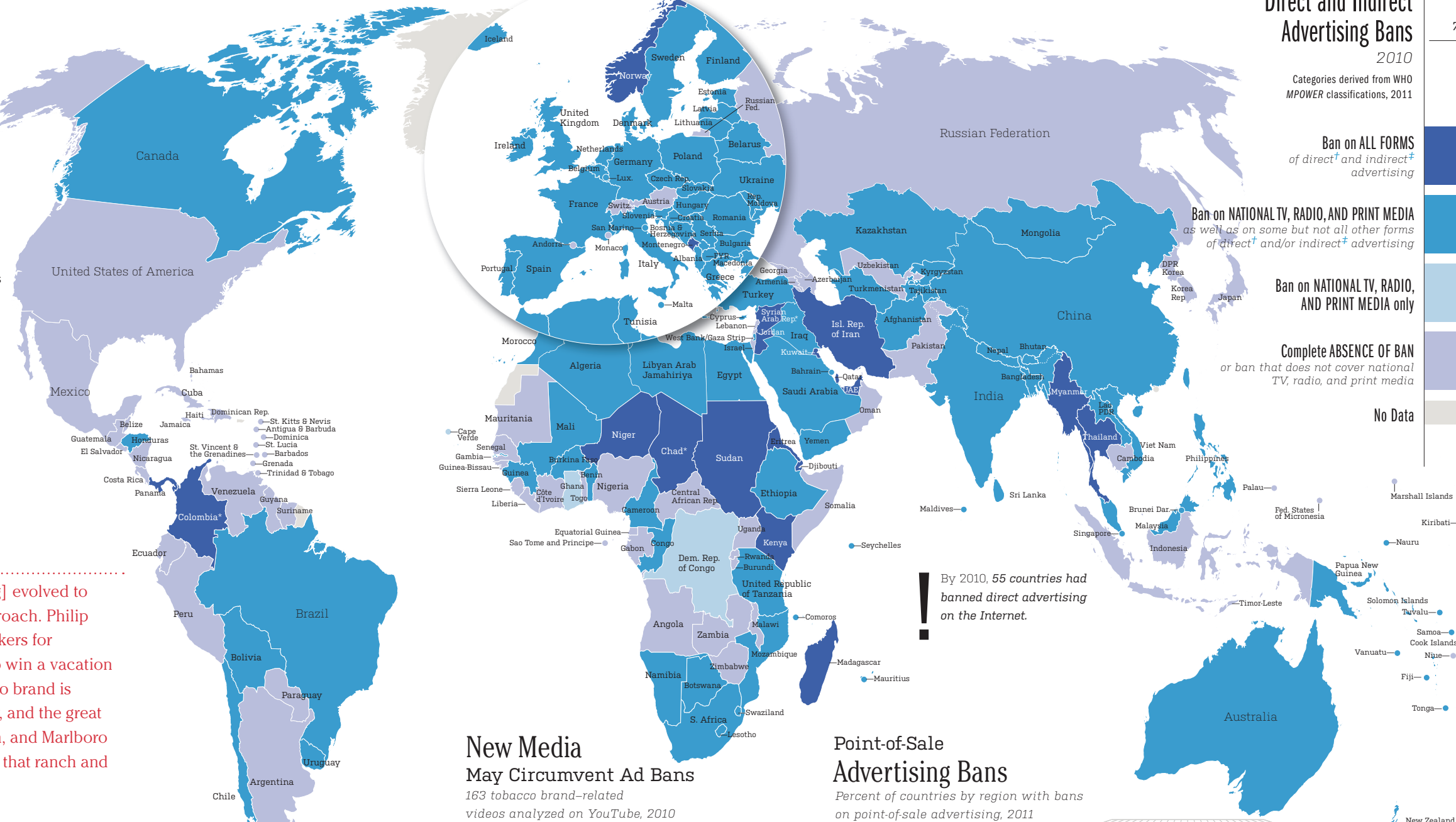
The industry markets to youth through direct mail and an array of retail promotions and other means that attract youth.

Industry-sponsored Youth Smoking Prevention Programs are not designed to effectively prevent youth smoking.

Direct and Indirect Advertising Bans

2010

Categories derived from WHO MPOWER classifications, 2011



Ban on ALL FORMS of direct and indirect advertising

Ban on NATIONAL TV, RADIO, AND PRINT MEDIA as well as on some but not all other forms of direct and/or indirect advertising

Ban on NATIONAL TV, RADIO, AND PRINT MEDIA only

Complete ABSENCE OF BAN or ban that does not cover national TV, radio, and print media

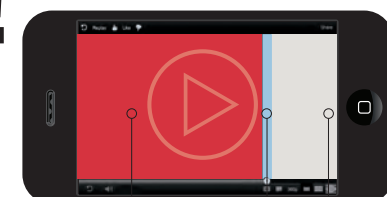
No Data

By 2010, 55 countries had banned direct advertising on the Internet.

New Media May Circumvent Ad Bans

163 tobacco brand-related videos analyzed on YouTube, 2010

One pro-smoking music video was viewed over 2 million times.

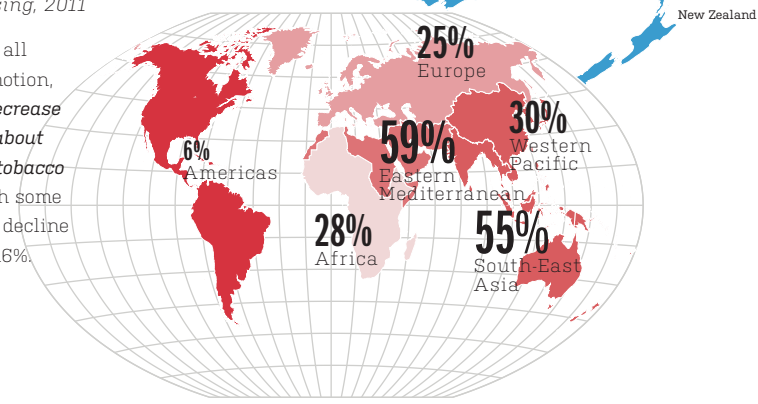


71% Pro-Tobacco Content, 4% Anti-Tobacco Content, 25% Complex, unclear, and neutral tobacco messages

Point-of-Sale Advertising Bans

Percent of countries by region with bans on point-of-sale advertising, 2011

A comprehensive ban on all tobacco advertising, promotion, and sponsorship could decrease tobacco consumption by about 7%, independent of other tobacco control interventions, with some countries experiencing a decline in consumption of up to 16%.



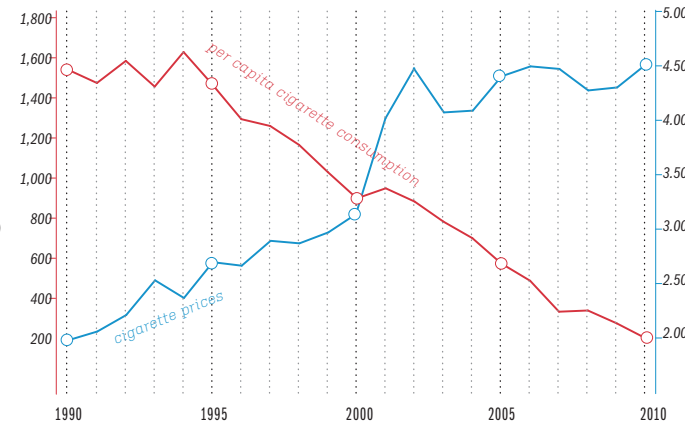
† DIRECT ADVERTISING includes television, radio, magazine, direct mail, email, telemarketing, coupons, sweepstakes, brand loyalty programs, and other methods to promote tobacco products directly to consumers. ‡ INDIRECT ADVERTISING uses brand names, trade names, trademarks, emblems, etc., to indirectly promote tobacco products through “brand stretching” (where tobacco brand names are used as part of other product names), event sponsorships, product placement in television and films, and other methods. *Between 2008 and 2010, three additional countries—Chad, Colombia, and Syria—banned tobacco advertising, promotion, and sponsorship.

“Among the revenue proposals I have examined, tobacco taxes are especially attractive because they encourage smokers to quit and discourage people from starting to smoke, as well as generate significant revenues. **It’s a win-win for global health.**”

Bill Gates, G20 Summit, France, 2011

Cigarette Consumption Goes Down as Tobacco Taxes Go Up

Real (inflation-adjusted) price of a pack of cigarettes in 1990 Shekels (NIS) in Israel. Increases in cigarette prices were driven by tax increases.



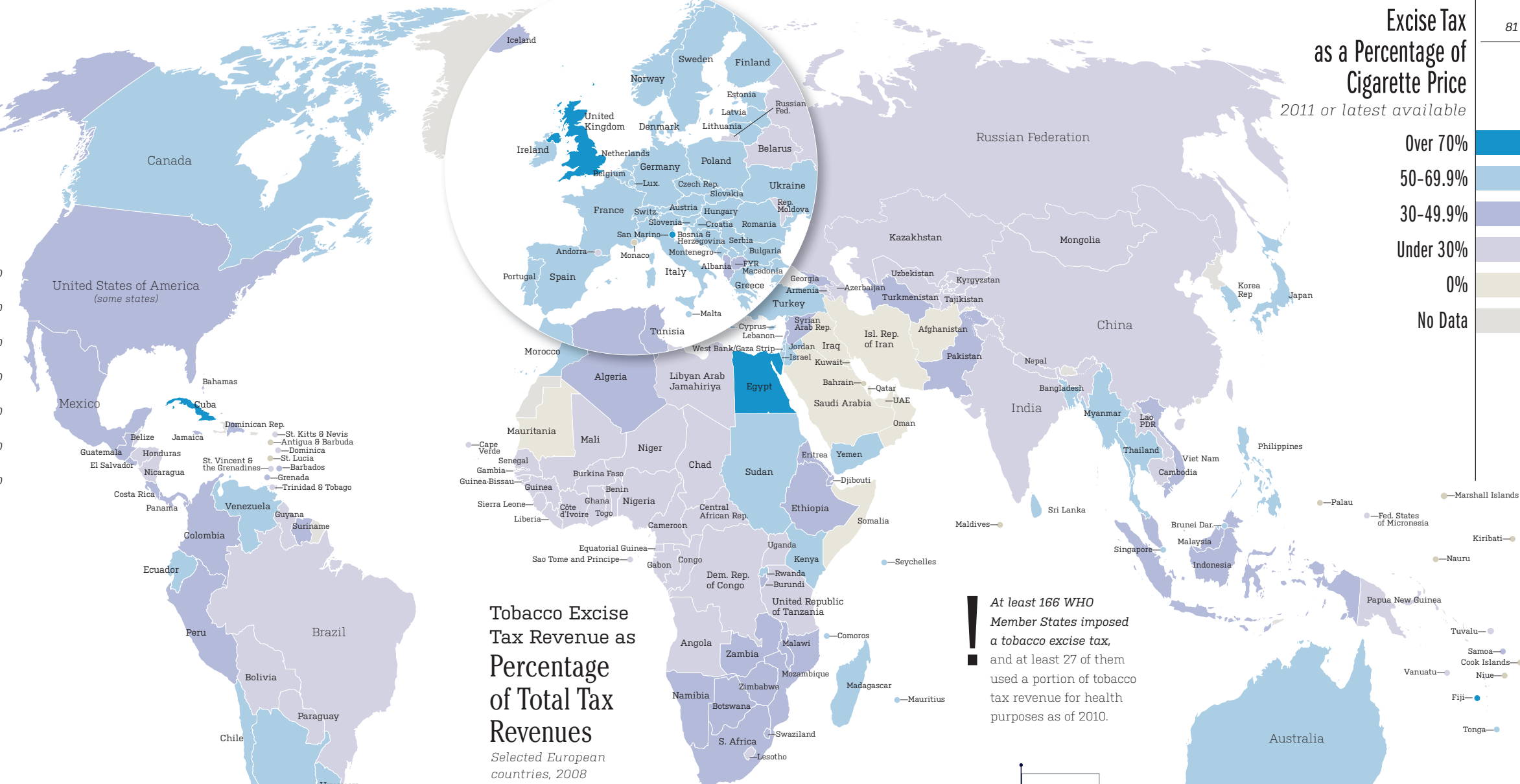
When administered correctly, tobacco tax increases are among the most effective and important tobacco control policies. **INCREASES IN TOBACCO TAXES THAT LEAD TO HIGHER CIGARETTE PRICES ENCOURAGE SMOKERS TO QUIT, INCREASE SUCCESSFUL QUIT ATTEMPTS, REDUCE THE NUMBER OF CIGARETTES SMOKED PER PERSON, AND PREVENT INITIATION AMONG YOUTH.** A 10% increase in cigarette prices reduces cigarette demand by 2–6% in high-income countries and by 2–8% in low- and middle-income countries. Youth, minorities, and low-income smokers are more likely than others to quit or smoke less in response to cigarette price increases. Because cigarette prices influence youth smoking initiation, increases in price significantly reduce long-term trends in cigarette consumption.

In addition to reducing cigarette consumption, higher tobacco taxes increase tax revenues, which can be used to implement and enforce tobacco control measures or to pay for tobacco-related health-care services or other social programs. On the other hand, tax cuts allow the industry to raise their profit margins.

Excise taxes have been shown to reduce tobacco consumption throughout the world. Other taxes that have been levied on tobacco, including import duties and sales taxes, apply to a wide variety of other goods and services. There are two types of excise taxes: specific and ad valorem. The decision to choose one or both types of tax has implications for government revenue, the retail prices of tobacco products, the tobacco industry’s profits, and public health. Understanding the mechanisms of these economic tools is crucial to implementing effective, evidence-based tobacco control policy.

The WHO Framework Convention on Tobacco Control obligates signatories to adopt tax and price policies that reduce tobacco consumption. Furthermore, the World Health Organization recommends that **AT LEAST 70% OF THE RETAIL PRICE OF TOBACCO PRODUCTS COMES FROM EXCISE TAXES. ONLY FIVE NATIONS HAVE ACHIEVED THIS BEST-PRACTICE STANDARD.**

Japan Tobacco urged Serbia to align excise taxes on cigarettes with the European Union levels and increase these taxes in a “predictable and stable way.” However, this is designed to have as little effect on cigarette consumption as possible. The small tax increases can be easily absorbed by the industry or eroded by inflation and income growth over time.



Tobacco Excise Tax Revenue as Percentage of Total Tax Revenues

Selected European countries, 2008

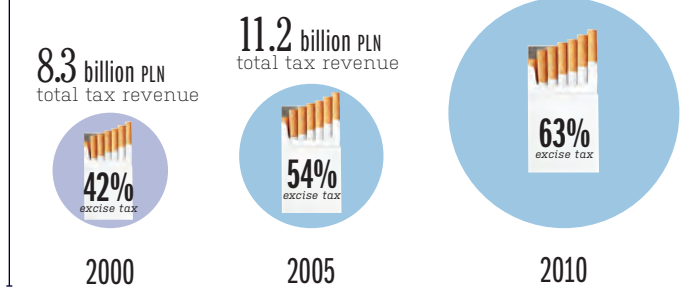
The share of tobacco tax revenues tends to decline with economic development.

The state of New Hampshire reduced its cigarette excise tax by 10 cents per pack, and immediately thereafter the tobacco companies raised their prices by the same amount, thereby *shifting revenue from the state government to the tobacco industry.* It is estimated that the cut will cost the state \$14 million in lost revenues over a two-year period.

At least 166 WHO Member States imposed a tobacco excise tax, and at least 27 of them used a portion of tobacco tax revenue for health purposes as of 2010.

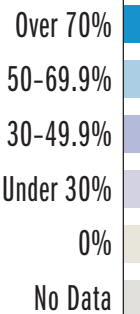
Tax Revenue Goes Up as Tobacco Taxes Go Up

Total tobacco excise tax as a percentage of retail price and the inflation-adjusted tobacco tax revenues in Poland, Zloty, 2010



Excise Tax as a Percentage of Cigarette Price

2011 or latest available



THE INDUSTRY SAYS:

“We will continue to use all necessary resources ... and where necessary litigation, to actively challenge unreasonable regulatory proposals.”

Louis Camilleri, Chairperson and CEO, Philip Morris International, 2010

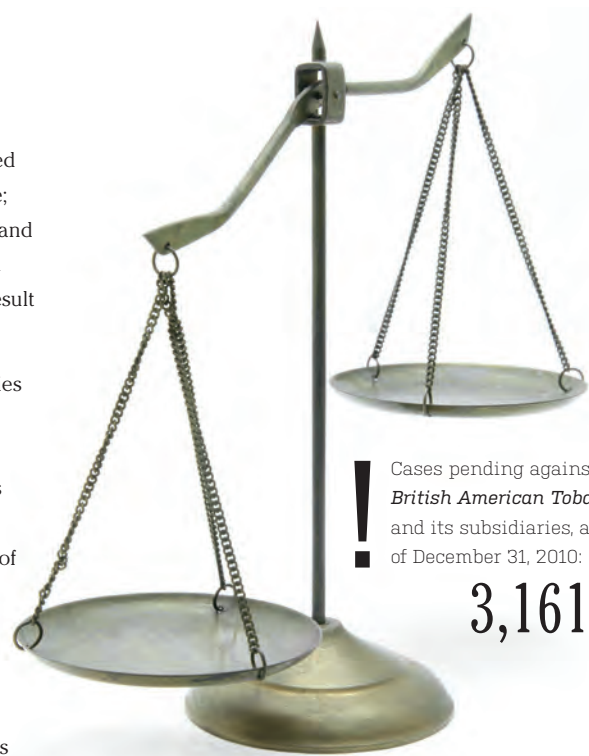
Litigation against the tobacco industry has been based on grounds such as “health harms, wrongful death, health-care costs, involvement in smuggling, racketeering, conspiracy, defective product, concealment of scientific evidence, fraud, deception, misconduct, failure to warn consumers adequately of the dangers of tobacco smoke, negligence, and exposing the public to unreasonable danger.” THE WORLD HEALTH ORGANIZATION ENCOURAGES INDIVIDUALS AND GOVERNMENTS TO TAKE LEGAL ACTION FOR THE PURPOSE OF TOBACCO CONTROL.

Litigation puts the industry on the political defensive, forces tobacco companies to the bargaining table, and may result in large settlements. Beyond dollar amounts, other effects of awards or settlements may include the release of internal industry documents; agreements from the industry to restrict marketing; the channeling

of settlement money to public health; increased media attention to the problem of tobacco use; decreased youth access to tobacco products; and improvements in protection from secondhand smoke. However, policy changes as a direct result of litigation have been limited.

Increasingly, tobacco companies and their allies are challenging effective legislative measures adopted by countries seeking to protect the health of their citizens. These legal challenges are expensive to defend and invariably delay implementation of laws passed in the interest of public health.

In November 2010 the WHO Framework Convention on Tobacco Control (WHO FCTC) Conference of Parties adopted the Punta del Este Declaration in support of FCTC Parties that are facing legal attacks for implementing the treaty and its guidelines.



Cases pending against British American Tobacco and its subsidiaries, as of December 31, 2010:

3,161

Smokers' rights and neo-libertarian groups, funded by the tobacco industry, are being used globally to challenge tobacco control legislation.

In 1998, 6 million confidential tobacco industry documents became available to the public as a result of legal action, providing damning evidence that the industry had long known about the harms of smoking. Plaintiffs now argued that the industry had covered up the reality of the dangers of smoking at a time when the general public was unaware of this danger, suggesting negligence, product liability, fraud, and intentional misrepresentation on the industry's part. Claimants began arguing that the industry also hid the fact that smoking was highly addictive, and that the industry deliberately marketed to minors.

In 1998, in the historic Master Settlement Agreement, cigarette companies agreed to pay 46 US States \$206 billion over 25 years, to settle litigation on the cost of smoking-related health care.

History of Tobacco Tort Litigation Strategies in the US

Individual plaintiffs vs. tobacco companies

Legal Strategies Employed

- The industry used three arguments: (a) smoking could not be proven to have caused plaintiffs' individual injuries; (b) if smoking is dangerous, the industry didn't know it when they made the cigarettes the plaintiffs smoked; (c) if the victims changed brands over time, there could be no proof their product had caused the claimed harm.



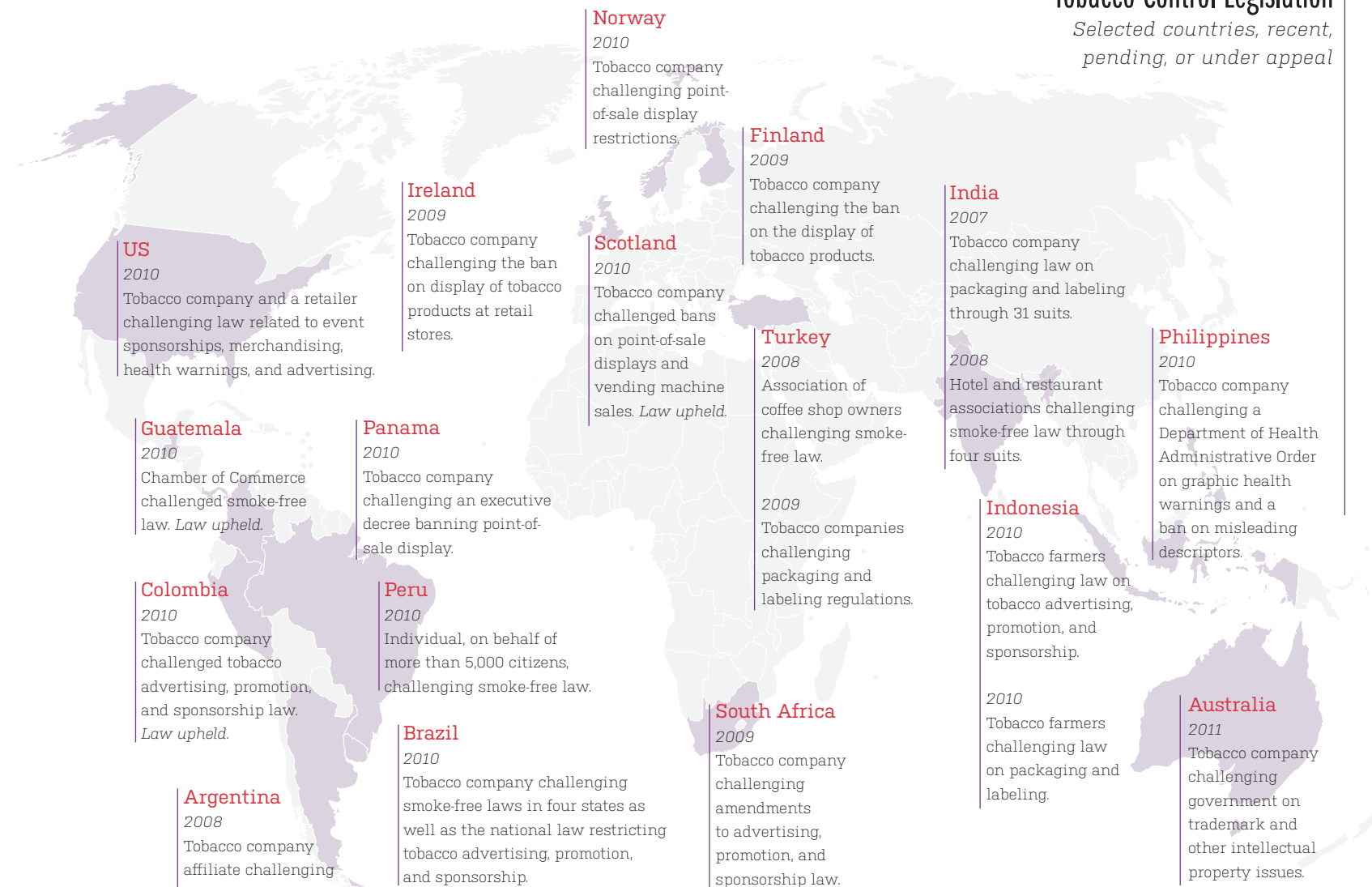
Plaintiffs lost all cases.

Plaintiffs lost all cases.

Results

Legal Challenges Against Tobacco Control Legislation

Selected countries, recent, pending, or under appeal



US 2010

Tobacco company and a retailer challenging law related to event sponsorships, merchandising, health warnings, and advertising.

Guatemala 2010

Chamber of Commerce challenged smoke-free law. Law upheld.

Colombia 2010

Tobacco company challenged tobacco advertising, promotion, and sponsorship law. Law upheld.

Argentina 2008

Tobacco company affiliate challenging smoke-free law in Santa Fe province.

Ireland 2009

Tobacco company challenging the ban on display of tobacco products at retail stores.

Panama 2010

Tobacco company challenging an executive decree banning point-of-sale display.

Peru 2010

Individual, on behalf of more than 5,000 citizens, challenging smoke-free law.

Brazil 2010

Tobacco company challenging smoke-free laws in four states as well as the national law restricting tobacco advertising, promotion, and sponsorship.

Uruguay 2010

Tobacco companies challenging packaging regulations at the International Centre for Settlement of International Disputes (ICSID) using a bilateral investment agreement between Switzerland and Uruguay.

Norway 2010

Tobacco company challenging point-of-sale display restrictions.

Scotland 2010

Tobacco company challenged bans on point-of-sale displays and vending machine sales. Law upheld.

Finland 2009

Tobacco company challenging the ban on the display of tobacco products.

Turkey 2008

Association of coffee shop owners challenging smoke-free law.

2009

Tobacco companies challenging packaging and labeling regulations.

South Africa 2009

Tobacco company challenging amendments to advertising, promotion, and sponsorship law.

India 2007

Tobacco company challenging law on packaging and labeling through 31 suits.

2008

Hotel and restaurant associations challenging smoke-free law through four suits.

Indonesia 2010

Tobacco farmers challenging law on tobacco advertising, promotion, and sponsorship.

2010

Tobacco farmers challenging law on packaging and labeling.

Philippines 2010

Tobacco company challenging a Department of Health Administrative Order on graphic health warnings and a ban on misleading descriptors.

Australia 2011

Tobacco company challenging government on trademark and other intellectual property issues.

THE GOVERNMENT SAYS:

“It is fair to say that we are being targeted by what can only be described as subversive and disgraceful tactics by the tobacco industry, including using every available vehicle and opportunity to try and intimidate and/or threaten us to withdraw the legislation.”

Jane Halton, Secretary of the Department of Health and Ageing, Australia, 2011

“In years to come, people will shake their heads in disbelief that there was ever smoking in homes where children live, eat, sleep and breathe.”

Jonathan Winickoff, Harvard Medical School, US, 2010

In July 2011, the World Health Organization suggested a target of a 40% relative reduction in prevalence of current daily tobacco smoking among adults over 15 years of age by 2025 (from a 2010 baseline). This does not include smokeless tobacco or some of the new forms of tobacco. The reduction has yet to be adopted by Member States, but it is a start in encouraging countries to set targets within the overall parameter.

The future is mixed. On the one hand, many nations are beginning to take even stronger measures, and smoking prevalence is forecast to reach single figures, below 5 percent in 2040—the “2040 end game.” On the other hand, even if smoking prevalence rates decline and youth uptake is reduced, the number of smokers in the world will most likely rise for the foreseeable future, due principally to world population growth in low- and middle-income countries.

One major future issue is that of smokeless products and alternative nicotine delivery systems. Tobacco companies are shifting from marketing traditional cigarettes to marketing alternative products, and this will have an effect on current tobacco control strategies, such as clean indoor-air policies. Will e-cigarettes be allowed in previously smoke-free areas, and will tax rates be modified to encourage non-combustible products?

Many countries, including low-income ones, have shown that tobacco can be controlled and smoking rates can be reduced. These successes can be reproduced by any responsible nation, but only through concerted, comprehensive, and sustained governmental and community action. It is clear that preventing youth initiation and encouraging cessation require steadfast political will to tackle the tobacco industry and allocate appropriate resources proportional to the health and economic magnitude of the tobacco problem.

THE MEANS TO CURB THIS PANDEMIC ARE CLEAR AND WITHIN REACH.

Future Policy Directions

Since the first edition of *The Tobacco Atlas*, huge strides have been made in the global effort to reduce smoking prevalence and harm, with many countries experiencing a reduction in smoking prevalence in the past 10 years. Nevertheless, it is projected that smoking will still cause 1 billion deaths in the 21st century (see Chapter 1 – *Deaths*). As overwhelming evidence about the great costs of tobacco use to human health and life, as well as to the global economy, continue to emerge and be disseminated, countries will need to become increasingly engaged in strategies to reduce the burden of tobacco use—and it is also likely the tobacco industry will continue to resist and obstruct such measures.

Recommended Future Policies and Actions

- 1 WHO FCTC**
All countries that have not signed or ratified the World Health Organization Framework Convention on Tobacco Control should do so immediately. Those that have ratified it should implement all the Articles forthwith. This includes the whole range of legislative, tax, and other measures.
- 2 MILLENNIUM DEVELOPMENT GOALS**
Given the evidence and global consensus on the negative impact of tobacco on a broad range of health and economic outcomes, tobacco control goals and targets should be included in the second round of the Millennium Development Goals in 2015.
- 3 UN HIGH-LEVEL MEETING**
Following the UN High-Level Meeting on noncommunicable diseases, tobacco issues should be strategically placed in national policies and action plans on NCDs.
- 4 FUNDING**
Government funding for health research, surveillance, and action still lags behind the enormity of the problem of tobacco as a health issue (see Chapter 23 – *Public Health Strategies*). Substantially increased funding—ideally from a percentage of tobacco tax—at country level is needed to reflect the burden that tobacco poses to health and economies, and particularly to combat the issue in geographic areas where the number of tobacco users is increasing.
- 5 TOBACCO INDUSTRY REGULATIONS**
Given the wealth of evidence showing that nicotine is a highly addictive drug, governments should move to regulate the tobacco industry, as well as any other industry producing nicotine products, as rigorously as possible, including licensing nicotine as an addictive drug.

“My prediction for the 2020s is that most of the types of cancer that were killing many people in 2010 will still be killing many people, and that the trends in premature death from cancer will be driven mainly by the extent to which people choose to stop smoking, rather than by improvements in treatment.”

Sir Richard Peto, University of Oxford, UK, 2010

- 6 TOBACCO TAXES**
National tobacco taxes serve as a major deterrent to initiating and maintaining a smoking habit (see Chapter 29 – *Tobacco Taxes*). Countries that have yet to implement rigorous tobacco tax policies should seek to increase excise taxes to at least 70% of the retail price. 'Duty-free' tobacco, currently sold worldwide in the international terminals of airports and elsewhere, should be prohibited.
- 7 HEALTH PROFESSIONALS**
Based on the high level of smoking among health-care professionals (see Chapter 12 – *Health Professionals*) and the need for health professionals to set an example, they should not smoke; medical and other health professions schools should be smoke-free; and teaching on tobacco control should be systematically introduced into the health-care curriculum.
- 8 QUITTING**
Research supports that most people who smoke want to quit (see Chapter 25 – *Quitting Smoking*), but many find it difficult to do so, and quitting rates remain low. Support for individual efforts to quit must be improved. Future quitting incentives may include monetary savings through rebates and lower health-insurance premiums.
- 9 MESSAGING**
Health education messages and mass media campaigns have been shown to be replicable and effective in a range of cultural contexts. These messages should continue to be developed and disseminated more effectively.
- 10 NEW TOBACCO PRODUCTS**
Research reflects a general confusion among the public about a range of tobacco products and their true harm (see Chapter 5 – *Nicotine Delivery Systems*). As the tobacco industry introduces novel products, often purporting that these products reduce harm, awareness campaigns and media attention are sorely needed to inform the public about the true dangers of these products and reiterate that there is no safe way to use tobacco.
- 11 TOBACCO FARMING**
Economies with large tobacco-farming sectors need assistance and support in diversifying crops. New, commercially profitable uses for tobacco that contribute to, rather than harm, human health should be pursued.
- 12 HOT SPOTS**
Media and advocates should partner to bring increased attention and assistance to rapidly expanding geographic “tobacco hot spots,” particularly when litigation is being pursued and statements, legislation, taxation, and other tobacco control action is being challenged.
- 13 TOBACCO INDUSTRY BEHAVIOR**
The tobacco industry has recently and increasingly taken to using legal and trade challenges to national legislation. A global strategy and support for countries that find themselves under legal threat need to be developed (see Chapter 30 – *Legal Challenges and Litigation*). In addition, the industry has introduced corporate social responsibility programs promoting voluntary measures as an effective way to address tobacco control, create an illusion of being a “changed” company, and establish partnerships with health interests. It has also employed the use of seemingly independent front groups to challenge science and action funded business analysts to make its legislative case, and engaged in political lobbying. The behavior of the industry must be exposed and regulated, and the industry should have no place in discussions of tobacco control at any level.
- 14 POLITICAL WILL**
What works in reducing smoking rates has been known for decades. Political will is needed to implement such policies, to protect the public from Big Tobacco, to permit victims of the industry to protect themselves from products that are highly addictive and enormously harmful, and to seek legal remedies against the manufacturers of these products.

BCE–19th Century

Tobacco spreads around the world as a commercial crop.

6000 BCE

Americas First cultivation of the tobacco plant.

Circa 1 BCE

Americas Indigenous Americans begin smoking tobacco and using tobacco enemas.

Americas Huron Indian myth:

“In ancient times, when the land was barren and the people were starving, the Great Spirit sent forth a woman to save humanity. As she traveled over the world everywhere her right hand touched the soil, there grew potatoes. And everywhere her left hand touched the soil, there grew corn. And in the place where she had sat, there grew tobacco.”



1493

Christopher Columbus and his crew return to Europe from the Americas with the first tobacco leaves and seeds ever seen on the continent. A crew member, Rodrigo de Jerez, is seen smoking and is imprisoned by the Inquisition, which believes he is possessed by the devil.

Early 1500s

Middle East Tobacco is introduced to Egypt by Turkish traders.

1530–1600

China Tobacco is introduced via Japan or the Philippines.

1558

Europe Tobacco plant is brought to Europe. Attempts at cultivation fail.

1560

Africa Portuguese and Spanish traders introduce tobacco to Sub-Saharan Africa.

France Diplomat Jean Nicot, Lord of Villemain, introduces tobacco from Portugal. Queen Catherine de Medici uses it to treat her migraines.

1577

Europe European doctors recommend tobacco as a cure for toothaches, falling fingernails, worms, halitosis, lockjaw, and cancer.

1592–1598

Korea The Japanese Army introduces tobacco to Korea.

Circa 1600

India Tobacco is first introduced.

1600s

China Philosopher Fang Yizhi points out that long years of smoking “scorches one’s lung.”

1603

Japan Use of tobacco is well-established.

1604

England King James I writes *A Counterblaste to Tobacco*: “Smoking is a custom loathsome to the eye, hateful to the nose, harmful to the brain, dangerous to the lungs, and in the black, stinking fume thereof nearest resembling the horrible Stygian smoke of the pit that is bottomless.”

1608–1609

Japan Ban on smoking is introduced to prevent fires.

1612

Americas Tobacco is first grown commercially.

1614

England Seven thousand tobacco shops open following the first sale of Virginia tobacco.

1633

Turkey Death penalty is imposed for smoking.

1634

China Qing dynasty decrees a smoking ban, during which a violator is executed. The ban is not to protect health, but to address the inequality of trade with Korea.

1650s

South Africa European settlers grow tobacco and use it as a form of currency.



1692 & 1717

Korea Bans on smoking in Choson are introduced to reduce fire risk.

1700s

Africa/Americas African slaves are forced to work in tobacco fields.

Europe Snuff becomes the most popular mode of tobacco use.

Circa 1710

Russia Peter the Great encourages his courtiers to smoke tobacco and drink coffee, which is seen as fashionable and pro-European.

1719

France Smoking is prohibited in many places.

1753

Sweden Botanist Carolus Linnaeus names the plant genus *Nicotiana* and describes two species, *Nicotiana rustica* and *Nicotiana tabacum*.

1761

England John Hill conducts the first study of the malignant effects of tobacco, showing that snuff users could contract nasal polyps.

1769

New Zealand Captain James Cook arrives smoking a pipe, and is promptly doused in case he is a demon.

1771

France A French official is condemned to be hanged for admitting foreign tobacco into the country.

1788

Australia Tobacco arrives with the First Fleet, 11 ships that sailed from England carrying mostly convicts and crew.

1795

Germany Samuel Thomas von Soemmerring reports cancers of the lip afflicting pipe smokers.

1800

Canada Tobacco is first grown commercially.

1833

UK Phosphorus friction matches are introduced on a commercial scale, making smoking more convenient.

1840

France Frederic Chopin’s mistress, the Baroness de Dudevant, becomes one of the first women to smoke in public (in Paris).



1847

England Philip Morris, Esq., a tobacconist and importer of fine cigars, opens a shop in London selling hand-rolled Turkish cigarettes.

1854

England Philip Morris begins making his own cigarettes. Old Bond Street soon becomes the center of Britain’s retail tobacco trade.

1858

China Treaty of Tianjin allows cigarettes to be imported into China duty-free.

1862

US First federal tobacco tax is introduced to help finance the Civil War.

1876

Korea Foreign cigarettes and matches are introduced.

1880s

England Richard Benson and William Hedges open a tobacco shop near Philip Morris’s in London.

1881

US First practical cigarette-making machine is patented by James Bonsack, producing 100,000 cigarettes a day, replacing the labor of 50 people. Production costs plummet, and cigarette smoking begins its explosive growth.

Circa 1890s

Indonesia Clove cigarette, the kretek, is invented.

Pre-1900

Lung cancer is still extremely rare.

20th Century

As tobacco becomes big business, science finds evidence of tobacco-related illness.

1900-1910

China, Japan, and Korea

BAT introduces cigarettes, using films as a promotional vehicle.

1901-1902

England Imperial Tobacco Company Limited (ITL) and British American Tobacco (BAT) are founded.

1903

Brazil Tobacco company Souza Cruz is founded.

1911

US American Tobacco empire is broken up by exercise of the Sherman Antitrust Act.

1913

US Birth of the “modern” blended cigarette: R.J. Reynolds launches Camel brand.

1915

Japan At Tokyo University, cancer is induced in laboratory animals by applying coal tar to the skin of rabbits.

1921

Korea Korea Ginseng Corporation becomes Korea Tobacco and Ginseng, and a monopoly is formed.

1924

US Philip Morris introduces Marlboro as a women’s cigarette—“mild as May.”



US *Reader's Digest* publishes “Does Tobacco Injure the Human Body,” launching a campaign by the magazine to make people think before starting to smoke.

1929

US Edward Bernays mounts a “freedom march” of smoking debutantes/fashion models who walk down New York City’s Fifth Avenue during the Easter parade holding aloft their Lucky Strike cigarettes as “torches of freedom.”



Germany Fritz Lickint of Dresden publishes the first formal statistical evidence of a lung cancer–tobacco link, based on a case series showing that lung cancer sufferers are likely to be smokers.

1931

Argentina Angel Roffo of Buenos Aires contributes to a growing body of evidence on the harms of smoking, showing that tobacco tars rubbed onto the ears of rabbits produce tumors.

1936

Germany Fritz Lickint first uses the term *Passivrauchen* (passive smoking) in his *Tabakgenuss und Gesundheit*.

1938

US Dr. Raymond Pearl, from the Medical School and the School of Hygiene and Public Health of Johns Hopkins University, publishes a paper in *Science* describing the premature deaths of heavy smokers as compared to nonusers and moderate smokers.

1939

US Tobacco companies are found in violation of price-fixing laws.

Germany Franz Herman Müller of Cologne City Hospital launches the field of case-control epidemiology, showing that smokers are far more likely to suffer from lung tumors than nonsmokers. Abstract of his work is published in *JAMA*.

US Alton Ochsner and Michael DeBakey report an association between smoking and lung cancer.

1947

Canada Norman Delarue compares 50 patients with lung cancer with 50 patients hospitalized with other diseases, finding that over 90% of

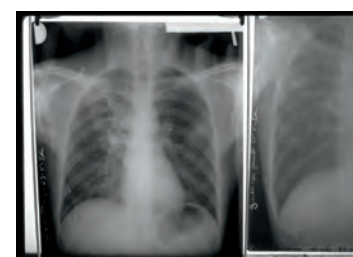
the first group—but only half of the second—were smokers. Delarue predicts that by 1950, no one will be smoking.

1950s

China State monopoly takes control of the tobacco business, and foreign tobacco companies leave China. BAT, almost half of whose revenues came from China, is especially hurt.

1950

US The link between smoking and lung cancer is reconfirmed. “Tobacco Smoking as a Possible Etiologic Factor in Bronchogenic Carcinoma” by E. L. Wynder and Evarts Graham is published in *JAMA*; the same issue features a full-page ad for Chesterfields with the actress Gene Tierney and golfer Ben Hogan. *JAMA* accepts tobacco ads until 1953; some state medical journals accept ads into the late 1960s.



UK Richard Doll and A. Bradford Hill publish a case-control study linking smoking and lung cancer. Doll and Hill also launch a large-scale prospective study.

1953

US Ernst Wynder, Evarts Graham, and Adele Croninger show that tumors can be produced by painting tobacco tars on the shaved skins of mice; tobacco stocks plummet in response, and the tobacco industry faces its biggest crisis in decades.

US Tobacco executives meet at the Plaza Hotel in New York City to organize a campaign to respond to recent scientific data indicating health harms from cigarettes. Public relations firm Hill & Knowlton is hired to orchestrate denialist campaign.

1954

US Tobacco Industry Research Committee places nationwide full-page ad, “A Frank Statement to Cigarette Smokers,” reassuring them that it is safe to smoke.

US St. Louis factory worker Ira C. Lowe files first product liability action against a tobacco company on behalf of her smoker husband, who died from cancer. The tobacco company wins this, and the next couple of hundred cases filed against it.

US The Marlboro cowboy is created for Philip Morris by Chicago ad agency Leo Burnett.



1957

Vatican Pope Pius XII suggests that the Jesuit order give up smoking.

1958

US Tobacco Institute is formed in Washington as a trade organization by US cigarette manufacturers, with a broad mission to put out good news about tobacco, especially economic news to attack scientific studies by casting doubt on them rather than by rebutting them directly, and to lobby Congress.

1960

US Framingham Heart Study is published finding cigarette smoking to increase the risk of heart disease.

1962

UK First report of the Royal College of Physicians of London on Smoking and Health is published.

1963

World Tobacco and *Tobacco Journal International*, tobacco industry trade journals, first published.

1964

US First US Surgeon General’s report on smoking and health announces that smoking causes lung cancer in men.

1965

WHO establishes International Agency for Research on Cancer (IARC) in Lyon, France.

UK Cigarette advertising on TV is banned.

1967

US First World Conference on Smoking and Health held in New York.

1969

US Surgeon General’s report confirms link between maternal smoking and low birth weight. Philip Morris President and CEO Joseph Cullman claims shortly thereafter that “some women would prefer having smaller babies.”

1971

UK Action on Smoking and Health (ASH) UK establishes national tobacco control organization.

US Cigarette manufacturers agree to put health warnings on advertisements. This agreement is later made law.

1972

Marlboro becomes the best-selling cigarette in the world. International Association for the Study of Lung Cancer is inaugurated.

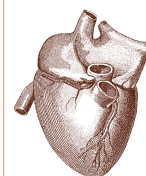
1974

France Joe Camel is born—and used in French poster campaign for Camel cigarettes.

1976

US *Shimp v. New Jersey Bell Telephone Co.* is the world’s first lawsuit claiming damages from secondhand smoke. The office worker is granted an injunction to ensure a smoke-free area in her workplace.

1977



Italy The Martignacco Project community-prevention trial results in a reduction of coronary heart disease.

US First Great American Smokeout is held nationally, during which smokers quit smoking on the third Thursday of November.

1978

Australia The three-year community study North Coast Healthy Lifestyle Programme shows a significant reduction in smoking.

US A Roper Report prepared for the Tobacco Institute concludes that the nonsmokers’ rights movement is “the most dangerous development to the viability of the tobacco industry that has yet occurred.”

Switzerland Nicorette chewing gum is approved for use as nicotine replacement therapy.

1979

The Freedom Organization for the Right to Enjoy Smoking Tobacco (FOREST) is formed.

US Tobacco Control Resource Center and its Tobacco Products Liability Project are formed.

Australia Activist group BUGA UP (Billboard Utilising Graffitists Against Unhealthy Promotions) is formed, re-facing tobacco and alcohol billboards.

20th Century

Government agencies and international organizations act to protect public health.

1981

Japan Professor Takeshi Hirayama publishes first report linking passive smoking and lung cancer in the nonsmoking wives of men who smoked.

1983

Europe ERC Group Plc, an independent market research group, publishes first European Tobacco Market Report.

1984

US FDA approves nicotine gum as prescription medicine, following efforts to suppress its use by Philip Morris.

1985

US Lung cancer surpasses breast cancer as number-one cancer killer of women.

By 1985, 73% of the world's tobacco is grown in low- and middle-income countries.

US Washington, D.C.: First International Summit of Smoking Control Leaders is organized by the American Cancer Society.

1987

US Smoke-free Educational Services is founded, advocating the right of all employees to work in a safe, healthy, smoke-free environment.

1988

First WHO report on the effects of smokeless tobacco is published.

US Framingham Heart Study finds cigarette smoking increases risk of stroke.

First WHO World No Tobacco Day, subsequently an annual event on May 31, with different annual themes and awards of commemorative medals.



1989

Asia The Asia Pacific Association for the Control of Tobacco (APACT) is established by David Yen of the John Tung Foundation in Taiwan, China.

Thailand U.S. Trade Representative (USTR) launch a petition under section 301 of the 1975 Trade Act. The General Agreement on Tariffs and Trade (GATT) panel rules that an import ban on foreign cigarettes was not justified, but Thailand could raise its tobacco tax, impose laws (e.g. advertising bans, labelling, ingredient disclosure) if imported products were given equal treatment.

1990s

Cigars become fashionable again in high-income countries.



1990

Western Pacific Region First five-year WHO Action Plan on Tobacco and Health is published.

GLOBALink, the international interactive website and marketplace founded by the International Union Against Cancer, is inaugurated for the international tobacco control community.

International Network of Women Against Tobacco (INWAT) is formed.

China Chinese Association on Smoking and Health is inaugurated, changing its name to the Chinese Association on Tobacco Control in 2004.

Tobacco control in the Third World: A resource atlas, edited by Simon Chapman and Wong Wai Leng, is published by the International Organisation of Consumers Unions, Penang, Malaysia.

1991

UK International Agency on Tobacco and Health (IATH) is formed to act as an information and advisory service for low-income countries. IATH ceases its operations in 2007 in view of the fact that so many new, similar resources have become available, mostly as a result of the WHO FCTC.

Geneticists determine that chemicals in cigarette smoke switch on a gene that makes lung cells vulnerable to the chemicals' cancer-causing properties.

International Network Towards Smoke-free Hospitals is inaugurated.

1992

Tobacco Control is founded by the British Medical Journals group. This is the first international peer-reviewed journal on tobacco control.



Northern Ireland First conference on women and tobacco is initiated by the UICC (International Union Against Cancer), the Ulster Cancer Foundation, and the Health Promotion Agency of Northern Ireland.

Thailand Major comprehensive tobacco control laws come into effect, including first ingredient disclosure provisions.

1993

US Environmental Protection Agency (EPA) declares cigarette smoke a Class-A carcinogen.

South Africa Tobacco Products Control Amendment Act is passed.

Europe European Network on Young People and Tobacco (ENYPAT) is founded.

1994

US Society for Research on Nicotine and Tobacco is founded.

US Cigarette executives testify before Congress that in their opinion nicotine is not addictive.



US Confidential internal tobacco industry documents are leaked to Professor Stan Glantz.

Austria First TABEXPO held in Vienna. TABEXPO stages exhibitions and congresses for the international tobacco industry.

International Non Governmental Coalition Against Tobacco (INGCAT) is founded.

First international "Quit & Win" campaign is run, with successful quitters competing for a monetary award.

Canada Research for International Tobacco Control (RITC) is inaugurated, with a major focus on low- and middle-income countries.



US State of Mississippi files first lawsuit by a health authority for reimbursement of money expended to treat smokers with smoking-caused illnesses. It ends with an out-of-court settlement.

1995

US Smokescreen.org (later Smokefree.net) is inaugurated. Focusing on the right to breathe clean air, this is the first web-based advocacy site that enables visitors to send faxes directly to their elected officials. Mainly used by US citizens, but also by 10,000 international participants.

Italy The Bellagio Statement that tobacco is a major threat to sustainable and equitable development is issued by members of a retreat at the Rockefeller Foundation's Bellagio Study and Conference Centre.

International Council of Nurses publishes a position statement on tobacco.

US Federal Drug Administration declares cigarettes to be "drug delivery devices." Restrictions are proposed on marketing and sales to reduce smoking by young people.

FORCES International (Fight Ordinances and Restrictions to Control and Eliminate Smoking), an ostensibly grassroots pro-tobacco organization, is established.

US "Marlboro Man" David McLean dies of lung cancer.

1996

US First smoking cessation guidelines are issued by the federal Public Health Service.

1997

Europe European Network for Smoking Prevention is created.

Scotland Doctors and Tobacco: Tobacco Control Resource Centre is formed by the European Forum Medical Associations, based at the British Medical Association in Edinburgh.

US Congress passes a bill prohibiting the Departments of State, Justice, and Commerce from promoting the sale or export of tobacco.

1998

Studies confirm the harmfulness of smoking fewer than 10 cigarettes a day.

WHO's Tobacco Free Initiative is established.

United Nations Foundation funds its first tobacco control project.

Australia Tobacco Control Supersite website is inaugurated, enabling exploration of internal, previously private tobacco industry documents, and providing access to a wide range of information relevant to smoking prevention and control in Australia.

US Master Settlement Agreement between attorneys general of 46 states and five territories with tobacco companies to settle lawsuits.

1999

US Network for Accountability of Tobacco Transnationals (NATT) is founded by Corporate Accountability International (formerly Infact), comprising environmental, consumer, human rights, and corporate accountability organizations working together to prevent life-threatening abuses by transnational corporations.

Global Youth Tobacco Surveys (GYTS) commence by the US Centers for Disease Control and Prevention. These are followed by the Global School Personnel Surveys (GSPS) started in 2000, the Global Health Professions Student Survey (GHPSS) started in 2005, and the Global Adult Tobacco Survey (GATS) started in 2007.

World Bank report "Curbing the Epidemic: Governments and the Economics of Tobacco Control" is published.

Sweden Swedish International Development Cooperation Agency first supports tobacco control projects.

UK Britain's royal family orders the removal of its seal of approval and royal crest from Gallaher's Benson and Hedges cigarettes by 2000.

US US Justice Department sues the tobacco industry to recover billions of government dollars spent on smoking-related health care, accusing cigarette makers of "fraud and deceit."

21st Century

Serious efforts are undertaken to reduce the global harm caused by tobacco use.

2000

Framework Convention Alliance (FCA) of NGOs is formed to support the WHO Framework Convention on Tobacco Control (WHO FCTC) and related protocols.



US First Luther L. Terry Awards are given for contributions to tobacco control.

Global Partnerships for Tobacco Control is founded by Essential Action to help support and strengthen international tobacco control activities at the grassroots level.

International Tobacco Evidence Network (ITEN) is established, with the goal of expanding global research.

Rockefeller Foundation International Health Research Awards are established for "Trading Tobacco for Health" in selected Association of South-East Asian Nations countries.

South Africa Tobacco Products Control Amendment Act comes into effect, strictly regulating smoking and advertising.

2001

US A new report, *Clearing the Smoke: Assessing the Science Base for Tobacco Harm Reduction*, from the Institute of Medicine (IOM) is released.

WHO publishes *Tobacco & the Rights of the Child*.

Czech Republic Philip Morris releases a report to the government concluding that smokers save the state money by dying early.

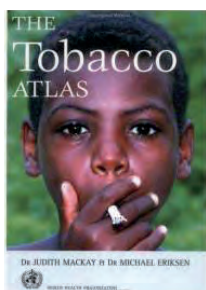
Thailand ThaiHealth Promotion Foundation is established, funded by a percentage of tobacco taxation. The Southeast Asia Tobacco Control Alliance (SEATCA) is also established for regional and sustainable funding of tobacco control activity in SE Asia.

2002

TobaccoPedia, the online tobacco encyclopedia, is inaugurated.

US Global Tobacco Research Network is founded by the Institute for Global Tobacco Control at Johns Hopkins University.

Switzerland WHO publishes the first edition of *The Tobacco Atlas*, made available by Myriad Editions.



US Fogarty International Center, National Institutes of Health, allocates funding for tobacco research projects.

2003

World Medical Association launches the Doctors' Manifesto for Global Tobacco Control.

Treatobacco web-based database and educational resource for treatment of tobacco dependence established by the Society for Research on Nicotine and Tobacco.

The Global Network of Pharmacists Against Tobacco is launched.

2004

Ireland Workplace smoking ban, including pubs and restaurants, is implemented, showing significantly reduced salivary cotinine concentrations among nonsmoking staff.



First textbook for health professionals on tobacco is published by Oxford University Press: *Tobacco: Science, Policy and Public Health*.

Europe The EU Commission publishes the ASPECT report, "Tobacco or Health in the European Union: Past, Present and Future," the first comprehensive overview of tobacco control in the 25 EU member countries plus Norway, Iceland, and Switzerland.

Uganda Environment Minister Kahinda Otafiire announces a ban on smoking in restaurants, educational institutions, and bars.

Canada Non-Smokers' Rights Association, the first such association, celebrates its 30th anniversary.

WHO's Code of Practice on Tobacco Control for Health Professional Organizations is launched.

IARC Monograph on Tobacco Smoke and Involuntary Smoking is released, conclusively refuting extensive tobacco industry disinformation by classifying secondhand smoke as a carcinogen.

India Complete ban on tobacco advertising and promotion comes into effect.

2005

World Dental Federation (FDI) launches *Tobacco or Oral Health* publication.

WHO Framework Convention on Tobacco Control (WHO FCTC), initiated by Ruth Roemer in 1993, comes into force, using international law to reduce tobacco use.

2006

US *United States v. Philip Morris*. Racketeer Influenced and Corrupt Organizations (RICO) case is the largest litigation ever undertaken by the US government, and Judge Gladys Kessler finds tobacco companies guilty of racketeering and defrauding the American public.

US Second edition of *The Tobacco Atlas* is published by the American Cancer Society and launched at the 13th World Conference on Tobacco or Health in Washington, D.C.



US Bloomberg Initiative to Reduce Tobacco Use in low- and middle-income countries is launched with \$125 million donation from Bloomberg Philanthropies.

2007

The Global Adult Tobacco Survey, launched in February, is designed to produce standardized data on adult tobacco use, including exposure to secondhand smoke and quit attempts among adults.

2008

The Global Smokefree Partnership is formed to promote effective smoke-free air policies worldwide.

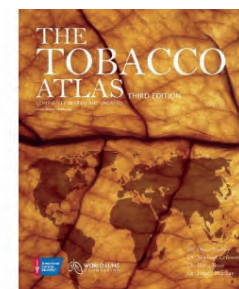
The first WHO *MPOWER* report on the global status of the tobacco epidemic is published, and published every two years thereafter.



The Bill and Melinda Gates Foundation and Bloomberg Philanthropies jointly pledge additional financial resources to reduce tobacco use in low- and middle-income countries, bringing the total outlay to \$500 million over seven years, 2006–2013.

2009

India Third edition of *The Tobacco Atlas* is published by the American Cancer Society and World Lung Foundation and launched at the 14th World Conference on Tobacco or Health in Mumbai.



2011

US First UN High-Level Meeting on noncommunicable diseases includes tobacco as a major risk factor for the four main NCDs (cancer, cardiovascular disease, chronic lung disease, and diabetes).

2012

Singapore Fourth edition of *The Tobacco Atlas* is published by the American Cancer Society and World Lung Foundation and launched at the 15th World Conference on Tobacco or Health in Singapore.



“Never let the future disturb you. You will meet it, if you have to, with the same weapons of reason which today arm you against the present.”

Marcus Aurelius Antoninus, Roman emperor (AD 121–180)

OPPORTUNITY COST

The cost associated with the lost opportunity of using resources in an alternative way. For example, the resources used for treating smoking-related illnesses could be used to build schools.

PASSIVE SMOKING

Inhaling cigarette, cigar, or pipe smoke produced by another individual. See also *Secondhand smoke (SHS)*.

POLYAROMATIC HYDROCARBON (PAH)

A type of organic compound composed of several benzene rings. PAHs, many of which are carcinogenic, are produced during charbroiling of meat, incomplete combustion of fossil fuels, and the burning of tobacco. Tobacco smoke is the most common source of human exposure.

PREVALENCE

Smoking prevalence is the percentage of smokers in the total population. Prevalence of current smokers and prevalence of current daily smokers are two common point estimates of prevalence. Meanwhile, the prevalence of ever-smokers is a measure of lifetime prevalence. Commonly, estimates of prevalence are presented separately by groups of age, gender, and location (urban/rural), although overall estimates also are informative. Adult smoking prevalence is usually defined as the percentage of smokers among those ages 15 years and older.

Enforce bans on tobacco advertising, promotion, and sponsorship; and Raise taxes on tobacco.

NICOTIANA TABACUM

The tobacco plant. Its leaves contain high levels of the addictive chemical nicotine and many cancer-causing chemicals, especially polyaromatic hydrocarbons (PAHs). The leaves may be smoked (in cigarettes, cigars, and pipes), used orally (as dipping and chewing tobacco), or inhaled (as snuff).

NICOTINE

An addictive, poisonous alkaloid chemical found in tobacco that acts as a stimulant, increasing heart rate and use of oxygen by the heart. Also used as an insecticide. The lethal dose for an adult is about 50mg.

NICOTINE REPLACEMENT THERAPY (NRT)

A type of smoking cessation treatment that provides a low dose of nicotine to ease cravings experienced by addicted smokers. NRTs include devices such as transdermal patches, nicotine gum, nicotine nasal sprays, and inhalers.

NOVEL NICOTINE PRODUCTS

Newly marketed products including items such as nicotine water, wafers, candy, and e-cigarettes. These products deliver nicotine to consumers in an innovative yet unregulated manner, and the side effects and potential benefits and dangers are largely unknown.

HEALTH PROFESSIONALS

Dentists, health science practitioners, hospital staff, medical doctors, nurses, pharmacists, ancillary medical staff, and students in these disciplines.

HEALTH WARNINGS

Government-mandated medical statements or graphic images placed on tobacco products, packaging, or advertisements.

INGREDIENT

Every component of the tobacco product that is smoked, chewed, or inhaled, including all genetically modified, blended, and introduced components, additives, flavorings, and other constituents, including paper, ink, adhesives, hardening agents, filters, and other materials used in the manufacturing process and present in the finished product in burned or unburned form.

MARKETING

A range of activities aimed at identifying, anticipating, and satisfying customer requirements profitably.

MPOWER

To make the WHO Framework Convention on Tobacco Control (WHO FCTC) a reality, WHO introduced the *MPOWER* measures, intended to assist in country-level implementation of effective interventions to reduce the demand for tobacco. Measures are:

- Monitor tobacco use and prevention policies;
- Protect people from tobacco smoke;
- Offer help to quit tobacco use;
- Warn about the dangers of tobacco;

FRAMEWORK CONVENTION ON TOBACCO CONTROL

The World Health Organization Framework Convention on Tobacco Control (WHO FCTC) is the first treaty negotiated under the auspices of the WHO. WHO FCTC establishes the international public health and legal template for national tobacco control activities.

GLOBAL TOBACCO SURVEILLANCE SYSTEM (GTSS)

The World Health Organization (WHO) and the US Centers for Disease Control and Prevention (CDC) developed these surveys to track tobacco use using a common methodology and core questionnaire. The GTSS includes the Global Youth Tobacco Survey (GYTS), Global School Personnel Survey (GSPS), Global Health Professional Student Survey (GHPSS), and Global Adult Tobacco Survey (GATS).

HARM REDUCTION

A public health philosophy that seeks to mitigate health hazards by replacing high-risk products with lower-risk products or activities. In tobacco control, harm reduction is proposed for smokers who do not want to stop smoking or are unable to do so despite many attempts. Harm reduction seeks to reduce the adverse health effects of smoking by removing harmful constituents or encouraging smokers to switch to alternative modes of tobacco consumption that are considered less harmful than smoking—e.g., smokeless tobacco. Some consider the approach controversial and believe the main focus should be on smoking cessation.

self-reports during follow-up. Also, cotinine is commonly used as an indicator of exposure to secondhand smoke among nonsmokers. Cotinine is commonly measured in blood serum, urine, and saliva.

E-CIGARETTE (ELECTRONIC CIGARETTE)

An electrical device that attempts to simulate the act of cigarette smoking by producing an inhaled mist bearing the physical sensation, appearance, and often the flavor and nicotine content of inhaled cigarette smoke.

ELECTRONIC NICOTINE DELIVERY SYSTEMS (ENDS)

Scientific term describing electronic cigarettes and other products that deliver nicotine without combustion.

EMPHYSEMA

A pathological condition of the lungs marked by an abnormal increase in the size of the air spaces, resulting in labored breathing and an increased susceptibility to infection. It can be caused by irreversible expansion of the alveoli or by the destruction of alveolar walls. See *Chronic obstructive pulmonary disease (COPD)*.

ENVIRONMENTAL TOBACCO SMOKE (ETS)

See *Secondhand smoke (SHS)*.

EXCESS MORTALITY

Absolute difference between two rates of mortality. The amount by which death rates for a given population group (e.g., smokers) exceeds that of another population group chosen as a reference or standard (e.g., nonsmokers).

Per adult cigarette consumption is calculated by dividing total cigarette consumption by the total population of those ages 15 years and older. Smuggling may account for inaccuracies in these estimates.

CORONARY ARTERY DISEASE

The narrowing or blockage of the coronary arteries (blood vessels that carry blood and oxygen to the heart) usually caused by atherosclerosis (a buildup of fatty material [cholesterol] and plaque inside the coronary arteries). Also known as *coronary heart disease*.

COSTS

Macroeconomic costs associated with tobacco use. *Direct costs:* Health costs related to diseases caused by tobacco, including health-service costs, such as hospital services, physician and outpatient services; prescription drugs; nursing home services; home health care and allied health care; and changed expenditures due to increased utilization of services. *Indirect costs:* Productivity costs caused by tobacco-related illness or premature death; loss of productivity and earnings.

Total costs: The sum of direct and indirect tobacco-attributable costs to society.

COTININE

Nicotine's major metabolite, which has a significantly longer half-life than nicotine. Cotinine measurement is often used to estimate a smoker's tobacco/nicotine usage prior to quitting, and to confirm abstinence

of the body. Tobacco consumption significantly increases the risk of developing many types of cancers, especially lung and oral cancers. Tobacco is also associated with cancers of the pharynx, larynx, esophagus, pancreas, kidney, bladder, and other organs.

CARCINOGEN

A substance that causes cancer. Tobacco contains many potent chemical carcinogens, including tobacco-specific nitrosamines (TSNs), polyaromatic hydrocarbons (PAHs), and volatile organic compounds (VOCs).

CHRONIC BRONCHITIS

Inflammation of the bronchial mucus membrane over a long period of time, characterized by cough, hypersecretion of mucus, and expectoration of sputum; associated with increased vulnerability to bronchial infection.

CHRONIC OBSTRUCTIVE PULMONARY DISEASE (COPD)

A chronic lung disease, such as asthma or emphysema, in which breathing becomes slowed or forced. See also *Chronic bronchitis*.

CONSUMPTION

Total cigarette consumption is the number of cigarettes sold annually in a country, usually in millions of sticks. Total cigarette consumption is calculated by adding a country's cigarette production and imports and subtracting exports.

ADDICTION

Physiological or psychological dependence on a substance characterized by neurochemical changes, compulsive drug-seeking behaviors, dose tolerance, withdrawal symptoms, uncontrolled cravings, and self-destructive behaviors. Common addictive drugs include alcohol, stimulants, cocaine, heroin, and nicotine.

ADVERTISING

Any commercial effort to promote tobacco consumption, including the display of trademarks, brand names, and manufacturer logos; marketing of tobacco products; sponsorship of sports and other social and cultural activities; and other methods.

BCE

Before the Common Era.

BILLION

1,000 million, or 1,000,000,000.

BRAND STRETCHING

A marketing approach by tobacco companies in which cigarette brand names are attached to advertisements for nontobacco products (such as clothing).

BUPROPION

An antidepressant pharmaceutical used as a smoking-cessation aid. Brand names include Wellbutrin and Zyban.

CANCER

A type of disease in which abnormal cells divide uncontrollably. Cancer cells can invade nearby tissue and spread through the bloodstream and lymphatic system to other parts

PROMOTION

Includes special offers, gifts, price discounts, coupons, company websites, specialty item distribution, and telephone advertising used to facilitate the sale or placement of any tobacco product. Also includes allowances paid to retailers, wholesalers, full-time company employees, or any other persons involved in tobacco distribution.

RELATIVE INCOME PRICE (RIP) OF CIGARETTES

A percentage of annual per capita income (measured by per capita GDP) required for purchase of 100 packs of cigarettes. The lower the RIP, the more affordable cigarettes are.

RETAILER

A person engaged in a business that includes the sale of tobacco products to consumers.

RISK

The probability of incurring a particular event or circumstance (e.g., risk of disease measures the chances of an individual contracting a disease).

SECONDHAND SMOKE (SHS)

Smoke resulting from the combustion of tobacco products. SHS is composed of mainstream smoke (exhaled by smokers) and side-stream smoke (from the tip of the cigarette, cigar, or pipe). Secondhand smoke contains the same harmful chemicals that smokers inhale. Also known as environmental tobacco smoke (ETS).

SMOKE-FREE AREA

Area where smoking or holding a lighted cigarette, cigar, or pipe is banned, and where it is expected that no evidence of SHS will be found, if measured.

SMOKELESS TOBACCO

Includes snuff and chewing tobacco; not a safe alternative to smoking. Smokeless tobacco is as addictive as smoking and can cause cancers of the gum, cheek, lip, mouth, tongue, and throat.

SMOKER

Someone who smokes any tobacco product either daily or occasionally.

STROKE

A condition in which a blood vessel in the brain bursts or is clogged by a blood clot. This leads to an inadequate blood supply to the brain and to the death of brain cells, and usually results in temporary or permanent neurological deficits. Smoking significantly increases the risk of stroke.

SUFFICIENT EVIDENCE

Term used by the US Surgeon General to indicate that current available evidence strongly supports the inference of a causal relationship between smoking and specific health outcomes.

SUGGESTIVE EVIDENCE

Term used by the US Surgeon General to indicate that current available evidence, although indicative, is not sufficient to infer a causal relationship between smoking and specific health outcomes.

TAR

The raw anhydrous nicotine-free condensate of smoke.

TAR AND NICOTINE YIELD

The amount of tar and nicotine in one cigarette, as determined by a machine designed to measure the chemical content of cigarette smoke. Machine yields of cigarette tar and nicotine levels do not reflect the actual level of exposure experienced by smokers. See also *Tobacco smoke condensate (TSC)*.

TOBACCO-ATTRIBUTABLE MORTALITY

The number of deaths attributable to tobacco use within a specific population.

TOBACCO CONTROL ORGANIZATION

An organization with a goal of reducing tobacco consumption and/or protecting nonsmokers from the effects of secondhand smoke, as well as monitoring compliance with legislation and reporting tobacco industry maneuvers.

TOBACCO INDUSTRY DOCUMENTS

Previously secret internal industry records that are now available in the public domain as a result of court rulings.

TOBACCO PRODUCT

Any product manufactured wholly or partly from tobacco that is ingested by smoking, inhalation, chewing, sniffing, or sucking.

TOBACCO PRODUCTION

The volume of actual tobacco leaves harvested from the field, excluding harvesting and threshing losses and any part of the unharvested tobacco crop.

TOBACCO SMOKE CONDENSATE (TSC)

Sticky particles comprising thousands of chemicals created by burning tobacco.

TOBACCO-SPECIFIC NITROSAMINE (TSN OR TSNA)

A group of toxic chemicals found only in tobacco products. The most carcinogenic include

- N'-nitrosornicotine (NNN)
- (4-methylnitrosamino)-1-(3-pyridyl)-1-butanone (NNK)
- N-oxide, 4-(methylnitrosamino)-1-(3-pyridylN-oxide)-1-butanol (NNAL; a metabolic product of NNK).

TOBACCO EXCISE TAX

A tax levied specifically on tobacco products. There are two basic types of tobacco excise tax:

Specific tax: set as a specific amount of money per unit (e.g., cigarette, pack, etc.) or per weight (e.g., gram) of tobacco.

Ad valorem tax: set as a percentage markup on some determined value (tax base), usually the retail selling price or the wholesale (ex-factory) price of tobacco products.

Excise taxes are often differentiated according to the type of tobacco product (e.g., filtered vs. nonfiltered cigarettes, pipe tobacco vs. cigars).

In addition to the excise tax, other taxes may apply (e.g., VAT, sales tax), but these are not tobacco-product-specific taxes.

TOBACCO TAX AVOIDANCE

Legal methods of circumventing tobacco taxes.

Cross-border shopping involves individual tobacco users residing in higher-tax jurisdictions purchasing tobacco products in nearby lower-tax jurisdictions for their own consumption within the customs constraints.

Tourist shopping is similar to cross-border shopping, but involves the purchase of tobacco products in more distant jurisdictions.

Duty-free shopping involves the purchase of tax-free tobacco products purchased in airports, on airplanes, and in other travel-related venues.

Most governments impose limits on how much an individual can purchase and bring home from duty-free sources.

Industry reformulation and/or repositioning refers to strategies of tobacco companies to reduce the tax imposed on their products—for example, by increasing the length of cigarettes when the taxes are based on quantity.

TOBACCO TAX EVASION

Illegal methods of circumventing tobacco taxes.

Small-scale smuggling involves the purchase, by individuals or small groups, of tobacco products in low-tax jurisdictions in amounts that exceed the limits set by customs regulations, for smuggling or resale in high-tax jurisdictions.

Large-scale smuggling involves the illegal transportation, distribution, and sale of large quantities of tobacco products that generally avoid all taxes.

Illicit manufacturing refers to the production of tobacco products contrary to law.

Counterfeiting involves the production and distribution of products bearing a trademark without the approval of the trademark owner.

TOBACCO USE

The consumption of tobacco products by burning, chewing, inhaling, or other forms of ingestion.

VARENICLINE

A smoking cessation aid that works by blocking nicotine receptors so nicotine is not needed for dopamine release. Brand name: Chantix in the US, Champix in Europe and Canada.

VOLATILE ORGANIC COMPOUND (VOC)

An organic (carbon-containing) compound that evaporates at room temperature. VOCs contribute significantly to indoor air pollution and respiratory disease.

WORLD HEALTH ORGANIZATION REGIONS

WHO Member States are grouped into six regions:

- African Region (AFRO)
- Region of the Americas (AMRO)
- Eastern Mediterranean Region (EMRO)
- European Region (EURO)
- South-East Asia Region (SEARO)
- Western Pacific Region (WPRO)

Data from these regions are included throughout *The Tobacco Atlas*.



COUNTRY	SMOKELESS TOBACCO	HEALTH PROFESSIONALS		CIGARETTE PRICES	AFFORDABILITY OF CIGARETTES	MANUFACTURING CIGARETTES	ILLICIT CIGARETTES	TOBACCO TAXES	GROWING TOBACCO	TOBACCO INDUSTRY								TOBACCO MARKETING			COUNTRY
	PRODUCTS & THEIR USE			PRICES		TOBACCO INDUSTRY				TOBACCO INDUSTRY								TOBACCO MARKETING			
	Adult Smokeless Tobacco Use	Smoking Prevalence of Health Professional Students	Student Type	Cigarette Prices	Relative Income Price	Production	Illicit Share of the Total Cigarette Market	Excise Tax as % of Cigarette Price	Tobacco Area Harvested		Tobacco Area Harvested	Percent Change in Tobacco Area Harvested	Tobacco Production	Tobacco Production	Percent Change in Tobacco Production	Agricultural Land on Which Tobacco Is Grown	Youth Who Have an Object With a Tobacco Logo on It			Population	
	%	%		<i>per pack in USD</i>	<i>2010</i>	<i>in billion pieces</i>	%	%	<i>hectares, 2000</i>		<i>hectares, 2009</i>	<i>2000-2009</i>	<i>tonnes, 2000</i>	<i>tonnes, 2009</i>	<i>2000-2009</i>	<i>2008, % of total agricultural land</i>	<i>% Boys, Ages 13-15</i>	<i>% Girls, Ages 13-15</i>	<i>% Youth, Ages 13-15</i>	<i>as of 2009, in thousands</i>	
Afghanistan	-	18.3**	Medical	2.25	8.46	-		0.0	-	-	-	-	-	-	-	-	11.7**	9.4**	11.4**	28,150	Afghanistan
Albania	0.9	10.2	Dental	1.91	2.35	0.10	23.0	33.3	5,700	1,200	-78.9	6,200	1,600	-74.2	0.09	0.09	19.4	16.2	17.7	3,155	Albania
Algeria	5.7	9.0	Medical	4.15	2.58	30.12	14.6	40.2	6,450	4,594	-28.8	7,153	7,668	7.2	0.01	0.01	10.6**	8.8**	9.8**	34,895	Algeria
Andorra	-	-	-	3.13	-	-	-	2.5	-	-	-	-	-	-	-	-	-	-	-	86	Andorra
Angola	-	-	-	2.68	-	3.90	-	16.0	3,473	4,170	20.1	3,300	5,805	75.9	0.01	-	-	-	-	18,498	Angola
Antigua and Barbuda	-	-	-	2.31	1.87	-	-	0.0	-	-	-	-	-	-	-	-	10.7	11.9	11.8	88	Antigua and Barbuda
Argentina	-	35.5	Medical	1.67	1.47	39.67	4.6	68.8	59,612	74,546	25.1	114,509	159,495	39.3	0.07	0.07	13.6	10.7	12.1	40,276	Argentina
Armenia	1.3	45.6	Medical	1.42	5.17	3.30	15.6	18.1	2,528	297	-88.3	4,577	1,055	-76.9	0.01	0.01	17.5	14.2	15.6	3,083	Armenia
Australia	0.6	-	-	12.14	1.73	24.46	3.4	54.7	3,185	0	-100.0	7,762	4,315	-44.4	0.00	-	-	-	-	21,293	Australia
Austria	0.2	-	-	6.20	1.09	10.00	13.6	58.9	111	0	-100.0	230	0	-100.0	-	-	-	-	-	8,364	Austria
Azerbaijan	0.1	-	-	1.88	1.45	2.19	7.9	9.3	8,177	1,200	-85.3	17,258	2,609	-84.9	0.02	-	-	-	-	8,832	Azerbaijan
Bahamas	-	2.6	Nursing	5.49	1.23	-	-	31.2	-	-	-	-	-	-	-	-	16.2	14.3	15.6	342	Bahamas
Bahrain	-	10.9	Medical	1.84	0.91	-	-	0.0	-	-	-	-	-	-	-	-	24.8	21.7	23.3	791	Bahrain
Bangladesh	27.2	19.5	Medical	1.68	10.06	23.68	4.4	53.0	31,161	29,869	-4.1	35,000	40,265	15.0	0.31	0.31	15.3	10.9	12.8	162,221	Bangladesh
Barbados	0.3	2.0	Nursing	6.00	3.84	-	5.9	34.2	-	-	-	-	-	-	-	-	19.4	12.3	15.7	256	Barbados
Belarus	-	-	-	0.84	1.44	25.10	1.4	10.0	-	-	-	-	-	-	-	-	17.2	9.8	13.5	9,634	Belarus
Belgium	-	-	-	6.97	1.42	-	5.0	59.5	400	64	-84.0	1,200	153	-87.3	0.00	-	-	-	-	10,647	Belgium
Belize	-	15.2	Nursing	2.50	6.01	0.01	2.6	10.0	-	-	-	-	-	-	-	-	8.7	10.4	9.6	307	Belize
Benin	9.2	-	-	1.98	14.68	-	-	25.4	1,007	143	-85.8	679	93	-86.3	0.02	0.02	19.1**	20.8**	20.0**	8,935	Benin
Bhutan	19.4	-	-	-	-	-	-	-	110	97	-11.8	144	128	-11.1	0.02	0.02	11.9	9.2	10.5	697	Bhutan
Bolivia (Plurinational State of)	-	41.2	Medical	1.56	4.64	1.97	45.0	29.0	1,060	916	-13.6	975	1,284	31.7	0.00	0.00	15.9**	14.5**	15.3**	9,863	Bolivia (Plurinational State of)
Bosnia and Herzegovina	-	47.0	Medical	2.66	3.61	5.68	7.9	55.2	3,204	1,614	-49.6	3,277	2,424	-26.0	0.09	0.09	22.1	15.9	18.9	3,767	Bosnia and Herzegovina
Botswana	-	-	-	2.52	3.48	-	-	39.1	-	-	-	-	-	-	-	-	12.3	9.6	10.7	1,950	Botswana
Brazil	0.4	16.9**	Medical	2.73	2.10	96.97	16.0	26.3	309,989	442,397	42.7	578,451	863,079	49.2	0.16	0.16	6.9**	5.4**	6.2**	193,734	Brazil
Brunei Darussalam	-	-	-	2.36	0.47	-	-	63.2	-	-	-	-	-	-	-	-	-	-	-	400	Brunei Darussalam
Bulgaria	0.0	45.0	Medical	3.29	2.56	17.25	34.0	68.9	28,523	27,870	-2.3	32,296	51,322	58.9	0.49	0.49	17.2	15.4	16.4	7,545	Bulgaria
Burkina Faso	-	-	-	1.39	24.03	0.73	19.0	6.9	1,000	1,098	9.8	500	791	58.2	0.01	0.01	22.1**	23.6**	23.0**	15,757	Burkina Faso
Burundi	-	-	-	3.25	36.09	0.47	-	36.3	705	1,497	112.3	762	1,209	58.7	0.04	0.04	17.6	13.0	15.3	8,303	Burundi
Cambodia	7.3	6.4	Medical	1.03	4.06	4.50	5.0	10.7	9,669	9,269	-4.1	7,665	18,599	142.6	0.17	0.17	16.3**	11.7**	13.8**	14,805	Cambodia
Cameroon	-	-	-	2.03	25.73	1.22	15.2	9.2	3,400	4,173	22.7	4,700	7,112	51.3	0.04	0.04	14.4**	12.6**	13.5**	19,522	Cameroon
Canada	1.3	6.0	Medical	10.51	1.60	23.38	14.0	58.0	23,800	16,414	-31.0	53,010	45,991	-13.2	0.02	-	-	-	-	33,573	Canada
Cape Verde	4.6	-	-	2.95	7.62	-	-	4.9	-	-	-	-	-	-	-	-	15.7	10.2	12.5	506	Cape Verde
Central African Republic	-	-	-	3.84	14.48	-	-	13.3	750	715	-4.7	652	759	16.4	0.01	0.01	15.8**	32.8**	24.3**	4,422	Central African Republic
Chad	1.2	-	-	1.98	13.17	-	-	13.5	145	221	52.4	184	237	28.8	0.00	0.00	28.9	33.7	30.3	11,206	Chad
Chile	-	28.4	Medical	3.80	1.82	20.19	1.6	60.4	3,508	1,652	-52.9	10,521	5,626	-46.5	0.01	0.01	9.9**	8.6**	9.3**	16,970	Chile
China	0.5	11.9	Medical	2.25	2.93	2356.27	7.6	26.2	1,441,537	1,391,703	-3.5	2,563,850	3,067,928	19.7	0.25	0.25	10.8**	8.3**	9.5**	1,353,311	China
Colombia	-	-	-	1.75	1.60	17.25	17.6	40.3	14,692	12,768	-13.1	27,767	21,048	-24.2	0.03	0.03	11.9**	9.4**	10.5**	45,660	Colombia
Comoros	-	-	-	2.64	16.56	0.00	-	54.4	-	-	-	-	-	-	-	-	22.2	18.1	20.1	676	Comoros
Congo	-	-	-	1.98	3.39	0.01	1.0	16.3	600	1,029	71.5	200	460	130.0	0.01	0.01	24.3	18.8	21.7	3,683	Congo
Congo (Democratic Republic of)	9.1	-	-	3.33	59.19	6.50	-	24.9	7,958	7,800	-2.0	4,210	5,628	33.7	0.04	0.04	19.8**	23.8**	21.9**	66,020	Congo (Democratic Republic of)
Cook Islands	-	-	-	8.80	-	0.00	-	0.0	-	-	-	-	-	-	-	-	14.2	18.0	16.2	20	Cook Islands
Costa Rica	0.5	32.8	Medical	1.53	1.94	1.69	47.5	44.2	117	44	-62.4	187	62	-66.8	0.00	0.00	11.4	7.3	9.3	4,579	Costa Rica
Côte d'Ivoire	-	1.9	Medical	2.13	15.62	3.60	15.0	21.4	20,000	17,799	-11.0	10,200	10,171	-0.3	0.10	0.10	15.6	11.4	13.7	21,075	Côte d'Ivoire
Croatia	0.4	36.6**	Medical	3.95	2.39	12.50	17.6	53.0	5,678	6,062	6.8	9,714	13,348	37.4	0.46	0.46	15.2	13.3	14.3	4,416	Croatia
Cuba	-	29.5**	Medical	3.11	-	14.40	-	87.1	45,323	24,861	-45.1	32,237	25,200	-21.8	0.35	0.35	9.1	10.8	10.0	11,204	Cuba
Cyprus	-	-	-	6.13	1.33	0.97	5.0	64.5	76	10	-86.8	374	323	-13.6	0.09	0.09	18.3	8.2	13.0	871	Cyprus
Czech Republic	2.1	21.6	Medical	4.33	1.86	27.80	10.0	62.0	-	-	-	-	-	-	-	-	17.1	16.6	16.9	10,369	Czech Republic
Denmark	2.0	-	-	6.94	1.17	12.00	1.0	60.9	-	-	-	-	-	-	-	-	-	-	-	5,470	Denmark
Djibouti	-	-	-	1.13	8.14	-	-	30.7	-	-	-	-	-	-	-	-	23.9	27.4	25.5	864	Djibouti

** Subnational data used

COUNTRY	SMOKELESS TOBACCO			HEALTH PROFESSIONALS			CIGARETTE PRICES	AFFORDABILITY OF CIGARETTES	MANUFACTURING CIGARETTES	ILLICIT CIGARETTES	TOBACCO TAXES	GROWING TOBACCO	TOBACCO INDUSTRY					TOBACCO MARKETING			COUNTRY			
	PRODUCTS & THEIR USE			PRICES		TOBACCO INDUSTRY							TOBACCO INDUSTRY					TOBACCO MARKETING						
	Adult Smokeless Tobacco Use	Smoking Prevalence of Health Professional Students	Student Type	Cigarette Prices	Relative Income Price	Production							Illicit Share of the Total Cigarette Market	Excise Tax as % of Cigarette Price	Tobacco Area Harvested	Tobacco Area Harvested	Percent Change in Tobacco Area Harvested	Tobacco Production	Tobacco Production	Percent Change in Tobacco Production		Agricultural Land on Which Tobacco Is Grown	Youth Who Have an Object With a Tobacco Logo on It	
%	%		<i>per pack in USD</i>	<i>2010</i>	<i>in billion pieces</i>	%	%	<i>hectares, 2000</i>	<i>hectares, 2009</i>	<i>2000-2009</i>	<i>tonnes, 2000</i>	<i>tonnes, 2009</i>	<i>2000-2009</i>	<i>2008, % of total agricultural land</i>	% Boys, Ages 13-15	% Girls, Ages 13-15	% Youth, Ages 13-15	<i>as of 2009, in thousands</i>						
Dominica	-	-	-	3.83	2.51	-	-	12.6	-	-	-	-	-	-	15.9	14.6	16.0	67	Dominica					
Dominican Republic	0.8	-	-	3.24	6.23	1.95	29.5	43.3	13,250	11,000	-17.0	17,229	11,800	-31.5	0.36	11.4	9.5	10.7	10,090	Dominican Republic				
Ecuador	-	-	-	2.50	5.02	3.10	14.8	53.6	4,174	3,903	-6.5	5,080	8,087	59.2	0.06	16.9**	8.7**	12.6**	13,625	Ecuador				
Egypt	2.6	7.9	Medical	1.69	2.92	82.00	0.3	73.8	-	-	-	-	-	-	15.2	10.0	13.2	82,999	Egypt					
El Salvador	-	-	-	2.25	4.73	0.00	11.7	43.3	580	781	34.7	1,050	1,496	42.5	0.04	11.0	7.9	9.1	6,163	El Salvador				
Equatorial Guinea	-	-	-	2.12	-	-	-	19.4	-	-	-	-	-	-	11.2	9.8	10.6	676	Equatorial Guinea					
Eritrea	2.9	-	-	3.90	98.12	-	-	44.6	-	-	-	-	-	-	19.1	16.5	18.1	5,073	Eritrea					
Estonia	-	-	-	3.33	1.88	0.00	36.2	67.8	-	-	-	-	-	-	18.1	16.7	17.3	1,340	Estonia					
Ethiopia	1.3	-	-	1.57	15.48	3.40	38.0	43.0	4,700	6,224	32.4	3,300	4,820	46.1	0.01	15.2**	10.2**	12.6**	82,825	Ethiopia				
Fiji	-	11.3	Medical	2.70	-	0.04	4.7	76.9	300	650	116.7	313	343	9.6	0.12	12.0	14.3	13.1	849	Fiji				
Finland	2.0	-	-	7.61	1.49	0.00	5.8	60.1	-	-	-	-	-	-	-	-	-	-	5,326	Finland				
France	1.4	34.6	Medical	8.31	1.68	18.42	12.8	64.3	9,282	6,707	-27.8	25,252	17,838	-29.4	0.02	-	-	-	62,343	France				
Gabon	1.0	-	-	1.99	2.31	-	-	6.6	-	-	-	-	-	-	-	-	-	-	1,475	Gabon				
Gambia	1.1	-	-	1.05	5.93	-	14.0	30.0	-	-	-	-	-	-	28.4	31.9	31.4	1,705	Gambia					
Georgia	0.6	17.1	Medical	2.71	2.74	2.55	9.0	46.2	1,801	700	-61.0	1,855	100	-94.6	0.03	18.4	11.2	14.6	4,260	Georgia				
Germany	-	27.5	Medical	6.86	1.53	225.00	8.4	60.7	4,576	3,091	-32.5	10,985	8,223	-25.1	0.02	-	-	-	82,167	Germany				
Ghana	0.8	4.3	Medical	2.78	10.66	1.50	10.0	14.0	3,950	6,015	52.3	1,350	4,069	201.4	0.04	17.4	13.2	15.4	23,837	Ghana				
Greece	0.6	28.8	Medical	5.21	1.46	31.25	7.0	65.0	61,000	15,700	-74.3	136,593	27,501	-79.9	0.35	23.0	15.8	19.6	11,161	Greece				
Grenada	-	2.5	Nursing	4.14	4.33	-	-	34.0	-	-	-	-	-	-	16.6	7.9	11.6	104	Grenada					
Guatemala	-	73.0	Medical	1.89	5.54	3.77	13.9	46.0	8,374	8,376	0.0	18,630	20,158	8.2	0.23	-	-	-	14,027	Guatemala				
Guinea	1.4	-	-	0.98	7.75	-	-	11.1	3,470	2,196	-36.7	3,851	2,863	-25.7	0.02	30.1	25.6	28.6	10,069	Guinea				
Guinea-Bissau	-	-	-	1.00	11.93	-	85.0	16.1	-	-	-	-	-	-	20.0**	19.0**	19.5**	1,611	Guinea-Bissau					
Guyana	2.5	3.8	Medical	3.16	5.13	-	1.8	16.3	91	115	26.4	90	119	32.2	0.01	14.1	11.4	13.0	762	Guyana				
Haiti	1.3	-	-	1.66	-	-	-	-	400	518	29.5	550	605	10.0	0.03	17.6**	14.9**	15.9**	10,033	Haiti				
Honduras	-	-	-	1.59	7.06	6.18	-	25.9	11,214	4,189	-62.6	5,035	6,098	21.1	0.14	11.8**	13.6**	12.8**	7,466	Honduras				
Hungary	0.6	-	-	3.56	1.82	5.99	12.4	60.6	5,764	5,918	2.7	10,485	6,679	-36.3	0.10	15.9	15.1	15.8	9,993	Hungary				
Iceland	2.9	-	-	8.23	1.66	0.00	-	36.1	-	-	-	-	-	-	-	-	-	-	323	Iceland				
India	25.9	13.4	Medical	2.03	13.22	100.00	10.0	27.7	433,400	390,000	-10.0	520,000	620,000	19.2	0.21	-	-	-	1,198,003	India				
Indonesia	1.3	8.6	Medical	1.40	4.56	180.50	8.1	45.7	168,300	232,160	37.9	146,100	181,319	24.1	0.41	14.3	6.8	10.3	229,965	Indonesia				
Iran (Islamic Republic of)	-	5.6	Medical	2.03	1.56	28.00	28.7	0.0	19,685	7,993	-59.4	20,980	8,826	-57.9	0.02	9.9	8.8	9.3	74,196	Iran (Islamic Republic of)				
Iraq	0.9	19.2	Medical	2.56	2.50	4.40	22.9	0.0	2,400	2,320	-3.3	2,250	2,156	-4.2	0.03	15.0**	10.8**	13.2**	30,747	Iraq				
Ireland	1.3	12.0	Dental	10.92	2.25	-	33.2	61.6	-	-	-	-	-	-	-	-	-	-	4,515	Ireland				
Israel	-	-	-	5.26	1.28	1.59	2.8	68.0	0	0	-	0	0	-	-	-	-	-	7,170	Israel				
Italy	0.6	20.0	Medical	6.48	1.48	13.29	2.4	58.3	38,788	30,743	-20.7	129,937	119,119	-8.3	0.24	15.4	11.0	13.2	59,870	Italy				
Jamaica	-	6.7	Medical	8.73	13.21	-	7.7	36.2	1,163	1,305	12.2	1,920	1,893	-1.4	0.26	15.4	11.9	14.0	2,719	Jamaica				
Japan	-	38.0	Nursing	5.34	0.80	158.50	0.1	58.3	23,991	15,800	-34.1	60,803	36,600	-39.8	0.36	-	-	-	127,156	Japan				
Jordan	-	43.9	Nursing	2.39	4.07	16.09	11.0	61.2	3,069	2,667	-13.1	2,668	1,961	-26.5	0.30	17.2	18.9	18.6	6,316	Jordan				
Kazakhstan	-	-	-	1.09	0.65	24.26	1.1	16.0	8,900	4,000	-55.0	16,160	9,000	-44.3	0.00	15.8	9.7	12.6	15,637	Kazakhstan				
Kenya	1.7	9.8	Medical	3.01	28.10	15.24	12.0	50.0	14,160	17,000	20.1	17,960	13,605	-24.2	0.05	17.1	17.2	17.6	39,802	Kenya				
Kiribati	-	16.7	Nursing	7.19	48.33	-	-	0.0	-	-	-	-	-	-	28.3	21.0	24.2	98	Kiribati					
Korea (Democratic People's Republic of)	0.0	-	-	-	-	15.50	-	-	44,000	48,795	10.9	63,000	80,324	27.5	1.53	-	-	-	23,906	Korea (Democratic People's Republic of)				
Korea (Republic of)	-	17.5	Medical	2.24	1.05	124.63	0.4	52.9	24,300	13,222	-45.6	68,198	42,075	-38.3	0.83	8.1	6.6	7.4	48,333	Korea (Republic of)				
Kuwait	-	5.3	Medical	1.79	0.45	0.00	0.9	0.0	-	-	-	-	-	-	17.7	14.3	16.0	2,985	Kuwait					
Kyrgyzstan	3.4	36.6	Medical	0.74	6.04	3.60	31.8	7.6	14,465	4,850	-66.5	34,613	12,005	-65.3	0.05	17.2	19.1	18.2	5,482	Kyrgyzstan				
Lao People's Democratic Republic	7.9	6.0	Medical	1.40	6.00	2.73	8.8	20.4	6,700	5,513	-17.7	39,926	25,966	-35.0	0.25	15.6**	14.4**	15.0**	6,320	Lao People's Democratic Republic				
Latvia	0.8	40.3	Medical	3.33	2.68	0.02	35.3	63.2	-	-	-	-	-	-	31.2**	24.9**	27.8	2,249	Latvia					
Lebanon	-	28.2	Medical	1.50	1.49	0.56	22.5	36.6	8,726	8,217	-5.8	10,800	9,010	-16.6	1.24	-	-	-	4,224	Lebanon				
Lesotho	5.4	-	-	3.82	45.65	-	-	27.5	-	-	-	-	-	-	16.7	14.3	16.3	2,067	Lesotho					

** Subnational data used

	SMOKELESS TOBACCO	HEALTH PROFESSIONALS		CIGARETTE PRICES	AFFORDABILITY OF CIGARETTES	MANUFACTURING CIGARETTES	ILLICIT CIGARETTES	TOBACCO TAXES	GROWING TOBACCO									TOBACCO MARKETING				COUNTRY
COUNTRY	PRODUCTS & THEIR USE			PRICES	TOBACCO INDUSTRY				TOBACCO INDUSTRY											COUNTRY		
	Adult Smokeless Tobacco Use	Smoking Prevalence of Health Professional Students	Student Type	Cigarette Prices	Relative Income Price	Production	Illicit Share of the Total Cigarette Market	Excise Tax as % of Cigarette Price	Tobacco Area Harvested		Tobacco Area Harvested	Percent Change in Tobacco Area Harvested	Tobacco Production	Tobacco Production	Percent Change in Tobacco Production	Agricultural Land on Which Tobacco Is Grown	Youth Who Have an Object With a Tobacco Logo on It			Population		
	%	%		per pack in USD	2010	in billion pieces	%	%	hectares, 2000		hectares, 2009	2000-2009	tonnes, 2000	tonnes, 2009	2000-2009	2008, % of total agricultural land	% Boys, Ages 13-15	% Girls, Ages 13-15	% Youth, Ages 13-15	as of 2009, in thousands		
Liberia	2.4	-	-	1.04	30.52	-	23.0	6.8	-	-	-	-	-	-	-	-	16.0**	16.5**	16.3**	3,955	Liberia	
Libyan Arab Jamahiriya	1.2	10.1	Medical	1.97	0.71	4.30	80.0	2.0	666	598	-10.2	1,500	1,416	-5.6	0.00	13.9	8.6	11.3	6,420	Libyan Arab Jamahiriya		
Lithuania	-	67.7	Medical	3.35	2.64	18.10	25.0	60.4	-	-	-	-	-	-	-	-	20.7	12.2	16.2	3,287	Lithuania	
Luxembourg	-	-	-	6.20	0.43	4.25	-	57.2	-	-	-	-	-	-	-	-	-	-	-	486	Luxembourg	
Macedonia (The former Yugoslav Republic of)	-	72.5	Medical	2.87	2.42	6.89	7.7	39.0	22,785	17,800	-21.9	22,175	24,122	8.8	1.59	26.5	21.5	24.1	2,042	Macedonia (The former Yugoslav Republic of)		
Madagascar	22.1	-	-	2.30	23.73	5.36	4.4	59.6	2,807	2,720	-3.1	2,204	1,952	-11.4	0.00	4.7	7.5	6.2	19,625	Madagascar		
Malawi	3.5	-	-	-	-	-	1.9	37.3	118,752	183,052	54.1	98,675	208,155	111.0	2.95	20.8	20.5	20.6	15,263	Malawi		
Malaysia	0.6	-	-	3.30	2.88	52.10	39.9	47.5	9,129	14,406	57.8	7,172	14,445	101.4	0.17	18.5	11.0	14.7	27,468	Malaysia		
Maldives	6.8	-	-	1.56	2.54	0.00	-	0.0	-	-	-	-	-	-	-	9.6	6.4	8.1	309	Maldives		
Mali	2.7	-	-	0.99	20.47	-	40.0	5.9	372	1,188	219.4	446	1,410	216.1	0.00	15.4	11.8	13.9	13,010	Mali		
Malta	-	15.3	Medical	3.08	2.69	0.00	6.0	61.9	-	-	-	-	-	-	-	-	-	-	409	Malta		
Marshall Islands	65.1	-	-	3.50	-	-	-	0.0	-	-	-	-	-	-	-	-	13.8	20.6	17.6	62	Marshall Islands	
Mauritania	9.0	-	-	1.51	12.14	-	6.0	0.0	-	-	-	-	-	-	-	-	30.4	24.8	27.8	3,291	Mauritania	
Mauritius	-	-	-	3.31	3.21	-	-	58.7	397	238	-40.1	563	314	-44.2	0.26	-	-	-	1,288	Mauritius		
Mexico	0.3	35.3	Medical	2.50	1.74	43.70	6.1	48.9	22,674	4,312	-81.0	45,164	7,822	-82.7	0.01	23.3**	19.0**	20.9**	109,610	Mexico		
Micronesia (Federated States of)	11.4	-	-	2.25	-	0.00	-	25.0	-	-	-	-	-	-	-	28.8	21.7	25.1	111	Micronesia (Federated States of)		
Moldova (Republic of)	0.0	23.0	Nursing	1.38	4.46	4.96	3.9	13.5	23,537	2,517	-89.3	25,306	4,400	-82.6	0.11	10.2	6.1	8.0	3,604	Moldova (Republic of)		
Monaco	-	-	-	7.30	-	-	-	0.0	-	-	-	-	-	-	-	-	-	-	33	Monaco		
Mongolia	1.7	19.9	Medical	1.18	5.00	0.00	0.0	21.7	-	-	-	-	-	-	-	12.2	7.9	9.9	2,671	Mongolia		
Montenegro	-	-	-	2.29	-	0.24	5.5	50.4	-	126	-	-	272	-	0.03	22.6	18.0	20.2	624	Montenegro		
Morocco	-	8.7	Medical	3.98	3.95	13.70	11.8	50.6	4,570	795	-82.6	5,333	2,000	-62.5	0.01	11.1	7.8	9.7	31,993	Morocco		
Mozambique	6.9	3.4	Medical	2.05	9.88	2.01	10.4	45.8	9,000	60,000	566.7	9,470	75,660	698.9	0.07	16.3**	11.9**	14.3**	22,894	Mozambique		
Myanmar	29.6	13.4	Medical	-	11.00	9.47	7.0	50.0	33,185	12,000	-63.8	50,900	18,000	-64.6	0.17	9.5	7.7	8.6	50,020	Myanmar		
Namibia	2.1	-	-	3.95	6.51	-	-	33.2	-	-	-	-	-	-	-	16.6	15.2	16.0	2,171	Namibia		
Nauru	-	-	-	4.46	-	-	-	0.0	-	-	-	-	-	-	-	-	-	-	10	Nauru		
Nepal	18.6	23.7	Medical	1.21	16.68	13.10	-	17.2	4,283	2,542	-40.6	3,809	2,497	-34.4	0.06	12.9	8.0	10.7	29,331	Nepal		
Netherlands	-	-	-	7.12	1.35	115.30	9.5	62.7	-	-	-	-	-	-	-	-	-	-	16,592	Netherlands		
New Zealand	-	-	-	10.35	2.73	0.94	3.2	61.2	0	0	-	0	0	-	-	-	-	-	4,266	New Zealand		
Nicaragua	-	-	-	1.50	11.62	0.10	10.0	16.1	934	1,841	97.1	1,479	2,952	99.6	0.04	15.1**	10.1**	12.5**	5,743	Nicaragua		
Niger	1.9	37.7	Medical	1.98	26.54	-	-	10.1	6,200	789	-87.3	4,422	913	-79.4	0.00	28.3	31.6	29.9	15,290	Niger		
Nigeria	2.1	-	-	1.43	9.66	17.00	6.7	15.9	37,000	20,358	-45.0	22,000	14,103	-35.9	0.02	18.1**	13.8**	16.1**	154,729	Nigeria		
Niue	-	-	-	7.21	-	-	-	0.0	-	-	-	-	-	-	-	-	-	22.3	1	Niue		
Norway	10.0	-	-	15.11	1.51	-	4.1	52.3	-	-	-	-	-	-	-	-	-	-	4,812	Norway		
Oman	-	2.3	Nursing	1.67	0.91	-	-	0.0	270	268	-0.7	1,300	1,314	1.1	0.02	11.9	12.5	12.4	2,845	Oman		
Pakistan	4.9	-	-	1.23	9.09	70.00	27.5	47.9	56,400	49,676	-11.9	107,700	104,996	-2.5	0.20	8.9**	14.5**	11.4**	180,808	Pakistan		
Palau	-	-	-	4.50	-	0.00	-	0.0	-	-	-	-	-	-	-	9.5	9.7	9.6	20	Palau		
Panama	-	58.8	Medical	3.25	4.28	0.00	28.6	42.4	1,100	1,428	29.8	1,800	2,627	45.9	0.07	8.7	4.5	6.4	3,454	Panama		
Papua New Guinea	-	34.9	Nursing	4.86	-	-	11.6	26.3	-	-	-	-	-	-	-	20.3	18.0	18.9	6,732	Papua New Guinea		
Paraguay	7.5	25.7**	Medical	1.34	2.26	26.40	5.0	7.4	3,235	3,250	0.5	4,486	5,688	26.8	0.01	15.3	8.4	11.8	6,349	Paraguay		
Peru	-	34.9**	Medical	2.53	3.07	0.00	18.8	31.1	4,900	521	-89.4	12,249	2,205	-82.0	0.00	7.6	11.1	9.5	29,165	Peru		
Philippines	2.0	20.6	Medical	0.74	2.65	93.81	19.9	52.0	41,051	26,100	-36.4	49,479	36,383	-26.5	0.19	12.4	10.0	11.1	91,983	Philippines		
Poland	0.5	76.8	Medical	3.93	2.55	142.86	8.5	66.1	14,057	16,900	20.0	29,545	39,293	33.0	0.11	29.5	23.7	26.5	38,074	Poland		
Portugal	0.0	-	-	5.35	2.22	25.00	6.3	63.0	2,118	600	-71.7	6,135	1,375	-77.6	0.01	-	-	-	10,707	Portugal		
Qatar	4.0	-	-	1.79	0.23	-	1.1	0.0	-	-	-	-	-	-	-	18.8	14.5	16.8	1,409	Qatar		
Romania	-	-	-	3.79	4.13	28.54	26.3	62.6	11,300	850	-92.5	10,900	1,566	-85.6	0.01	22.5	21.2	21.8	21,275	Romania		
Russian Federation	0.6	38.9	Medical	1.74	0.93	402.70	0.5	19.7	1,840	1	-99.9	1,440	3	-99.8	0.00	18.2	11.1	14.7	140,874	Russian Federation		
Rwanda	2.6	-	-	2.04	15.25	-	-	50.8	3,634	4,459	22.7	3,800	6,278	65.2	0.15	11.2	7.5	9.6	9,998	Rwanda		

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